



Resource Guide for Business

South Carolina

Business Solutions

South Carolina Department of Commerce

Resource Guide for Business

2005

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South Carolina Department of Commerce
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Introduction

The *Resource Guide* is a reference tool for South Carolina's business community, providing easy to find, concise information on state services. It includes assistance providers available to expanding companies, educational opportunities and general information about economic development in the state.

This guide contains a variety of resources, both service providers and publications. Many of these resources are provided at no cost, while others carry reasonable charges or fees.

The Business Solutions Division of the South Carolina Department of Commerce produced this *Resource Guide*. The mission of the division is to implement strategic programs to support and expand South Carolina-based jobs and capital investment. We welcome your comments and questions, and hope you find the *Resource Guide* a useful tool.

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Business Consulting and Counseling Resources

South Carolina

American Quality Assessors (AQA)

American Quality Assessors (AQA) is an accredited management system registrar created solely to certify conformance of management systems to ISO 9000, QS-9000 and ISO 14000. AQA is committed to providing responsive affordable registration services to companies located in the United States. AQA is a not-for-profit economic development organization. Although AQA registers companies of all sizes, it offers small businesses registration services through its Small Business Registration Program. AQA endeavors to use local, certified auditors having appropriate industrial expertise.

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Benedict College Business Development Center

The Center serves clients from throughout the state, with innovative education programs, technical assistance, and advisory and research services. Additionally, the Center provides a below-market-cost incubation environment for innovative start up firms interested in providing services, or business delivery strategies. The Business Development Center Program also includes plans for a revolving loan fund that will provide greater access to other traditional and non-traditional financing for its constituents.

Among the basic business services provided are business plan development, secretarial support, training and education, sales and marketing assistance, and accounting and bookkeeping services. The facility has training session space, and multi-purpose meeting rooms. The site is equipped with high capacity bandwidth videoconferencing capabilities to facilitate inter-community relations.

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Director
Benedict College Business Development Center
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Business One Stop, South Carolina (SCBOS)

Business One Stop is a multi-layered web site designed to help new South Carolina businesses find quick information on subjects such as business licenses, financing, tax incentives and business plans.

www.myscgov.com → then click on *Business* → then SCBOS

Buy South Carolina

The Buy South Carolina Supplier Locator Service assists new or expanding companies using the Center for Accelerated Technology Training (CATT) to locate suppliers in South Carolina. The service locates South Carolina based companies that have the capability of meeting the supplier needs and contact information is given to the new or expanding company. The goal of this service is to keep dollars and jobs remaining in South Carolina

Tommy B. Fulmer
Buy South Carolina Project Administrator
State Board for Technical and Comprehensive Education
Economic Development Division
111 Executive Center Dr.
Columbia, SC 29210-8424
Phone: (803) 896-5342
Email: fulmer@sctechsystem.com

Carolinas Minority Supplier Development Councils, Inc.

CMSDC provides a variety of programs and services for corporate representatives and minority business enterprises. These programs are designed with several purposes in mind:

- To foster the development of long-term, mutually beneficial business relationships
- To assist corporations in developing or enhancing their supplier development programs
- To assist minority business enterprises with education, information and valuable contacts to help grow their business

Lincoln Center
10400 Mallard Creek Road, Suite 340
Charlotte, NC 28262
Phone: (704) 549-1000
Fax: (704) 549-1616
Email: cmsdcinc@bellsouth.net
Web: www.carolinasmcdc.org

Center for Applied Technology (CAT)

The Center for Applied Technology (CAT) provides assistance in the formation and development of technology-based companies and for companies evolving from university research within the state. On-site conference rooms, telephone answering, clerical support, shared copier, fax machine and mail services are also available.

Vincie Albritton
Business Manager
Clemson University Research Foundation
P.O. Box 345701
Clemson, SC 29634-5701
Phone: (864) 656-5708
Fax: (864) 656-0474

Clemson Apparel Research Center

Clemson Apparel Research Center demonstrates all aspects of advanced sewn products manufacturing including fast-turn manufacturing, full computer integration for design and manufacturing, state-of-the-art automated equipment, and advanced manufacturing practices; conducts advanced materials and stitchless technology research in support of major research projects; develops and demonstrates advanced supply chain concepts and automation for all products; and conducts short courses for apparel manufacturers.

Dr. Christine W. Jarvis
Director
Clemson Apparel Research Center
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Pendleton, SC 29670-1957
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Concurrent Technologies Corp. (CTC)

Concurrent Technologies Corporation's goal is to improve our clients' profitability and effectiveness. CTC assists companies through a variety of consulting services including the following.

- Economic and workforce development
- Environmental management and pollution prevention
- Brownfield remediation and redevelopment
- Land use planning and development
- Community development
- Job training
- ISO certification
- Security and video surveillance audits and design

- Grant writing
- Network design
- Web design and hosting

CTC has over 1,200 employees at 20 strategic locations throughout the United States, with four offices in South Carolina.

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EPSCoR

The South Carolina Experimental Program to Stimulate Competitive Research (EPSCoR) and Institutional Development Awards (IDeA) Programs are Federal-State partnerships designed to build the research enterprise in the state of South Carolina. South Carolina currently has more than \$60 million in active Federal awards from these programs. The program offers considerable outreach initiatives to small, high-tech, private sector businesses through its Phase-0 program. For more information please see the general web site or go directly to the Phase-0.

Additional information on the program may be obtained by contacting:

Dr. T. Scott Little
SC EPSCoR/IDeA
P.O. Box 11526
Columbia, SC 29211
Phone: (803) 733-9060
Fax: (803) 376-1721
Cell: (803) 467-9643
Web: www.scepscor.org or <http://www.scepscor.org/solic/sbir-phase0-solicitation-1104.doc>

Family Business Forum

The purpose of this forum is to provide opportunities for family-owned businesses to gain knowledge and perspective concerning the challenges confronting them. Shared expertise comes from USC resources, invited experts, forum sponsors (Carolina First; Grant Thornton, LLP; Landmark Business Solutions; USC Moore School of Business; Mass Mutual Life Insurance Co.; and the McNair Law Firm) and the members themselves.

Dr. Caroline D. Strobel
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South Carolina Family Business Forum
University of South Carolina
Moore School of Business
1705 College St.
Columbia, SC 29208
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Fast Trac™, Kauffman Foundation

FastTrac™ is a comprehensive entrepreneurship-educational program that provides entrepreneurs with business insights, leadership skills and professional networking connections so they are prepared to create a new business or expand an existing enterprise. The Fast Trac program includes practical, hands-on business development programs and workshops for existing entrepreneurs, aspiring entrepreneurs, as well as entrepreneurship curriculum for college students.

Fast Trac™ providers in South Carolina:

Charleston Venture House, LLC
222 West Coleman Blvd.
Mt. Pleasant, SC 29464
Mr. Robert Donato
Phone: 843-856-0316
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Email: rdonato@msn.com

Midlands Technical College
PO Box 2408
Columbia, SC 29202
Mr. Barrie Kirk
Phone: (803) 691-3875
Fax: (803) 691-3916
Email: kirkb@midlandstech.edu

Forest/Wood Products Assistance, SC Forestry Commission

The Forestry Commission's Economic Development Program is designed to maximize the contributions that forest resources make to the state. Assistance is provided to facilitate development of value-added forest products manufacturing, expansion of existing industry and creation of viable new forest related business. Another goal is to improve the economic impact of forest resources through promotion of efficient harvesting, processing and recycling.

Technical and financial assistance is available to rural communities to help them expand their capacity for improvement and use forest resource base to their best advantage. Technical assistance is available to economic development professionals, rural community leaders and primary and secondary forest products manufacturers.

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South Carolina Forestry Commission
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Minority Business Development Center, The South Carolina Statewide

The South Carolina Statewide Minority Business Development Center (MBDC) is part of a national network that was established to increase the growth of new minority owned business and strengthen existing ones, therefore making them more profitable and creating new jobs for South Carolina. MBDC professional consultants offer a wide range of services that include initial counseling, government/private sector contracting assistance, financial management and more complex issues such as international trade franchising. The Minority Business Development Agency (MBDA) of the U.S. Department of Commerce funds MBDC. DESA Inc., a South Carolina based management firm, manages the center.

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The SC Minority Business Development Center
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Columbia, SC 29201
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E-Mail: busdev@scmbdc.com
Web: www.scmbdc.com

Minority Business Directory Governor's Office of Small and Minority Business Assistance

The South Carolina Minority Business Directory is a reference of certified minority firms as listed by the SC Governor's Office of Small and Minority Business Assistance. This listing includes pertinent business information such as company name, address, telephone, management contact, type of business, a certificate number and a federal IS/SSN number. The companies are arranged in product and service categories. The Directory also explains how to begin the certification process, and includes other small/minority business assistance information.

Shirley Mack
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SC Governor's Office of Small and Minority Business Assistance
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Columbia, SC 29201
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E-mail: mack@govoepp.state.sc.us

Recycling Market Development Advisory Council (RMDAC)

RMDAC was established within the South Carolina Department of Commerce to develop of markets for recovered materials and products with recycled content.

The RMDAC staff provides business development, marketing, and technical assistance to South Carolina recycling businesses involved in processing or making products with recyclable materials. As a partner in the Business Recycling Assistance Program (BRAP), staff helps industries seeking recycling options for their waste by-products.

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Research Authority, South Carolina

The South Carolina Research Authority (SCRA) is a public, non-profit corporation that facilitates the formation of public, private and academic partnerships in the development and implementation of scientific and technological knowledge to bring about economic growth.

SCRA forms teams of industrial and academic organizations in which SCRA applies science and technology to problem solving for specific needs of government and industry on a contractual basis. SCRA has developed and markets a statewide system of Research Parks. The parks are located in Charleston, Clemson and Columbia. Each park is affiliated with and located near a major research university that has its own areas of expertise.

Dr. Larry E. Druffel
President/Director and Chief Executive Officer
South Carolina Research Authority
P.O. Box 12025
Columbia, SC 29211
Phone: (803) 799-4070
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Service Corps of Retired Executives (SCORE)

SCORE, a resource partner of the U.S. Small Business Administration, provides business assistance with free in-depth private counseling and low-cost group workshops.

SCORE volunteers are mainly retired business executives and owners who have spent their professional careers in the business world. With their considerable experience-based knowledge of “what works and what doesn’t,” they help prospective and established business owners identify problems, determine the causes, and find solutions.

Counseling is provided in a variety of ways, including face-to-face at SCORE offices or at the client’s place of business, by e-mail, or at periodic workshops held throughout South Carolina on a variety of small business topics.

In South Carolina, SCORE has staffed offices in 15 communities (*see page 64 for SCORE locations*).

SCORE is a member of the S.C. Coalition for Small Business and Entrepreneurship, comprising the S.C. Department of Commerce, Small Business Administration, Small Business Development Center, the S.C. Export Consortium, the Women’s Business Center and S.C. Manufacturing Extension Partnership.

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Web: www.score.org
www.sbaonline.sba.gov/sc.scscore.html

Small Business Assistance Program (DHEC)

The Small Business Assistance Program is a program of the South Carolina Department of Health and Environmental Control. This free, non-regulatory service helps small businesses find out what

regulations apply to them and helps them to comply with state and federal laws. Phyllis T. Copeland is the state's Small Business Ombudsman. She serves as advocate for small businesses, providing referrals to appropriate technical staff, outreach on regulations and resolving small business problems.

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SBAP
DHEC- EQC Administration
2600 Bull St.
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Toll Free: (800) 819-9001
E-mail: copelapt@dhec.sc.gov

Small Business Development Center

The Frank L. Roddey Small Business Development (SBDC) Center of South Carolina is a resource consortium of four universities in South Carolina with the mission of providing management assistance to small businesses in all areas of the state. The four consortium members are Clemson University, South Carolina State University, the University of South Carolina, and Winthrop University. Staffed offices are located in Aiken, Beaufort, Charleston, Clemson, Columbia, Conway, Florence, Greenville, Greenwood, Hilton Head, Orangeburg, Rock Hill, Spartanburg and Sumter (*see page 62 for contact information*).

The SBDC is a member of the S.C. Coalition for Small Business and Entrepreneurship, comprising the S.C. Department of Commerce, Small Business Administration, Small Business Development Center, the S.C. Export Consortium, the Women's Business Center and S.C. Manufacturing Extension Partnership.

The SBDC provides technology and export assistance in collaboration with the S.C. Consortium and offers programs to assist businesses interested in access to federal procurement opportunities. The SBDC also provides assistance for those firms interested in and capable of participating in the SBIR/STTR program.

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SC Small Business Development Center
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Web: scsbdc.moore.sc.edu/

South Carolina Biotechnology Incubation Facility (SC Bio)

SC Bio (The South Carolina Biotechnology Incubation Program) is a public/private, not-for-profit organization composed of industry, university, and private entities collaborating to develop new life

science companies in South Carolina. SC Bio is a catalyst that aids in commercialization supporting financial growth, process development, and marketing for emerging life science companies.

The South Carolina Biotechnology Incubation Facility is South Carolina's premier life-science incubator, offering state-of-the-art facility for independent, institutional, contract, or corporate research with commercial applications. The Sc Bio offers several services including administrative support, hazardous/medical waste disposal, telephone answering, janitorial service, business consultation, and business plan development.

Eligibility to use the SC Bio is based on preliminary application, followed by submission of complete application package including (a) copy of the company's business plan, (b) company's tax returns for prior two years, and (c) details of the company's structure, bylaws, ownership, etc. Other steps in application process include background and credit check of company owners, and a decision by the admissions committee.

For more information about South Carolina Biotechnology Incubation Facility contact:

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CEO
SC Biotechnology Incubation Facility
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E-mail: kkelly@scbio.org
Web: www.scbio.org

South Carolina Manufacturing Extension Partnership (SCMEP)

The South Carolina Manufacturing Extension Partnership (SCMEP) is one of a network of more than 70 centers established by the U.S. Department of Commerce's National Institute of Standards and Technology (NIST) to assist small- and mid-sized manufacturers. SCMEP provides smaller manufacturers, who are key to South Carolina's economic stability, access to the types of assistance that will keep them competitive in the growing worldwide marketplace.

SCMEP's comprehensive assistance includes business management and financial solutions, workforce development and training assistance, plant layout and process improvements, innovative technology evaluations, environmental management systems and ISO implementation.

SCMEP's employees have extensive manufacturing experience in a wide variety of manufacturing industries, providing them the skills to analyze, recommend and implement improvements that strengthen the competitiveness of state manufacturers.

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Web: www.scmep.org

South Carolina Technology Alliance

The South Carolina Technology Alliance's purpose is to pursue success toward the following four technology-related goals in order to enhance economic development in South Carolina: (1) prepare a technology-capable workforce; (2) create a business environment that is friendly to technology-intensive companies; (3) invest to expand the base of rapidly growing companies and startup businesses; and (4) invest in world-class university research programs that are directly linked to South Carolina industry.

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President
South Carolina Technology Alliance
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Columbia, SC 29201
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Web: www.sctech.org
E-mail: tep@sctech.org

USC businessLink

USC businessLink brings together five USC economic development and research resources to provide access to the services these USC business and economic development resources can provide. No delays, no hassles, no red tape.

The resources offered by USC businessLink are the USC Small Business Development Center, the USC Center for Manufacturing and Technology, the USC Columbia Technology Incubator, the USC Industrial Agreements Unit, and the USC Intellectual Property Office.

USC businessLINK provides fast and easy access to exceptional consulting, world class research capabilities, and turnkey licensing, producing cost efficiencies that increase speed to market and return on investment.

Gail Shurling
Associate Director
USC businessLink
Phone: 1-866-756-2883 (toll free)
Email: shurling@gwm.sc.edu
Web: www.uscbusinesslink.com

USC/Columbia Technology Incubator

Founded in 1998, the Tech Incubator provides space, mentoring, offices, phones, internet services, light accounting and professional service networks for early stage company formation and growth. The goal on the incubator program is to produce successful graduates (businesses) that are financially viable and freestanding when they leave the incubator, usually in two to three years.

Companies entering the incubator must be technology oriented, have a business plan, and have a need to use the resources (faculty, staff or students) of the University of South Carolina or Midlands Technical College.

Joel Stevenson
Director
USC/Columbia Technology Incubator
University of South Carolina
Columbia, SC 29208
Phone: (803) 400-2031
Fax: (803) 400-2033
Email: jstevenson@sc.edu

Women's Business Center, South Carolina

The South Carolina Women's Business Center (SCWBC) offers women entrepreneurs new opportunities to take their business ideas from their imaginations to successful endeavors. This center is part of the South Carolina Manufacturing Extension Partnership (SCMEP) and is funded by a Cooperative Agreement from the Small Business Administration (SBA). The SCWBC program provides business and technical assistance to prospective and existing women-owned businesses throughout the state of South Carolina.

The Women's Business Center offers free counseling and information about business resources that can help you in business start-up, operations, and business management. It also provides workshops and training opportunities throughout the state.

Haidee Clark Stith
Executive Director
817 Calhoun St.
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Email: hstith@scmep.org
Web: www.scwbc.org

A large, stylized, dark gray silhouette of a palm tree is positioned on the left side of the page, extending from the top to the bottom. The fronds are detailed with small, dark shapes.

Education and Training Resources

South Carolina

APOGEE, A Program of Graduate Engineering Education

APOGEE provides graduate engineering courses throughout the state via videotapes. Faculties from the University of South Carolina College of Engineering teach courses. This program enables engineers to continue full-time employment while working toward an advanced degree or taking selected courses for career development.

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Program Coordinator
College of Engineering and Information Technology
Swearingen Engineering Center
University of South Carolina
Columbia, SC 29208
Phone: (803) 777-2525
Fax: (803) 777-0027
E-mail: sjarvie@sc.edu
Web: www.engr.sc.edu

Arthur M. Spiro Center for Entrepreneurial Leadership

The Spiro Center is an initiative of the College of Business and Behavioral Science at Clemson University. The mission of the Spiro Center is to support educational, research and outreach programs that promote entrepreneurial activity and economic development within the region, state and nation. The Center coordinates educational offerings in entrepreneurship, support faculty research into entrepreneurship topics and provide various forms of assistance to entrepreneurial ventures.

Caron H. St. John, Ph.D.
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Career Centers, High School

High School Career Centers use specially designed curriculum with the goals of preparing students for immediate employment upon completing of the program, or preparing the student for entry into a post-secondary institution for further education and training. Career Centers work to meet the demands of business and industry by providing students who are academically prepared, have a high level of technical knowledge and can work well with others as a team.

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Education Associate: Engineering and Industrial Technology Education
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Columbia, SC 29201-3730
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E-mail: btmartin@sde.state.sc.us

Career Center Advisory Boards

High School Career Centers use citizen and faculty boards to help them determine course curriculum and give guidance on future technology and industry trends. Inquiries about serving on these boards should be addressed to the Career Center director of that school.

For additional information contact B.T. Martin.

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Center for Accelerated Technology Training (State Board for Technical and Comprehensive Education)

The technical education system's Center for Accelerated Technology Training (CATT) program is recognized as one of the premier industry training programs in the United States. CATT provides customized training programs for new and expanding industry at little or no cost to these companies. Services include curriculum development, providing and training instructors, training site preparation and applicants recruitment for the training program. Pre-employment training, structured post-employment training or a combination of the two may be provided to the company.

Russell Darnall
Vice President for Economic Development
SC State Board for Technical and Comprehensive Education
111 Executive Center Drive
Columbia, SC 29210
Phone: (803) 896-5333
Fax: (803) 896-5335
Web: www.sctechsystem.com/catt.htm

Center for Applied Technology (CAT)

The Center for Applied Technology (CAT) provides assistance in the formation and development of technology-based companies and for companies evolving from university research within the state. On-site conference rooms, telephone answering, clerical support, shared copier, fax machine and mail services are also available.

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Clemson University Research Foundation
P.O. Box 345701
Clemson, SC 29634-5701
Phone: (864) 656-5708
Fax: (864) 656-0474
Email: valbrit@clemson.edu

Clemson University

Clemson University offers a variety of services for South Carolina manufacturers, including consulting and research programs in such areas as environmental sciences, manufacturing and information technology. In the area of manufacturing, Clemson's research and consulting capabilities can assist with rapid prototyping, materials and manufacturing processes, robotics, industrial engineering, in-house training and continuing education and development of specialized application software. Clemson also operates departments for environmental toxicology and environmental systems engineering.

Dr. Christian E.G. Przirembel
Vice President for Research
Clemson University
300 Brackett Hall
Clemson, SC 29634
Phone: (864) 656-7701
Fax: (864) 656-7700
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Web: www.clemson.edu

Clemson Apparel Research Center

Clemson Apparel Research Center demonstrates all aspects of advanced sewn-products manufacturing including fast-turn manufacturing, full computer integration for design and manufacturing, state-of-the-art automated equipment, and advanced manufacturing practices; conducts advanced materials and stitchless technology research in support of major research projects; develops and demonstrates advanced supply chain concepts and automation for all products; and conducts short courses for apparel manufacturers.

Dr. Christine W. Jarvis
Director
Clemson Apparel Research Center

500 Lebanon Rd.
Pendleton, SC 29670-1957
Phone: (864) 646-8454
Fax: (864) 646-8230
E-mail: cwjrv@clemson.edu
Web: car.clemson.edu

Continuing Education Programs (State Board for Technical and Comprehensive Education State Tech)

Continuing Education Programs are conducted by the 16 colleges in the State Board for Technical and Comprehensive Education system. This post-employment training is occupational by design and may be general or customized. The programs provide training for low- to high- skill occupations.

The types of training programs include seminars, workshops, short courses and long-term apprenticeships. The programs may be conducted on a technical college campus or in a plant. The purpose of this program is to deliver to local businesses and industries the type of training needed to keep them competitive and growing. The Continuing Education program carries a minimal cost.

Edward L. Shultz
Coordinator
Occupational Advancement Training
S.C. Technical College System
111 Executive Center Drive
Columbia, SC 29210-8424
Phone: (803) 822-3531
Fax: (803) 822-4999
E-mail: Shultz@tec.sc.us

Employment Security Commission, South Carolina

The South Carolina Employment Security Commission collaborates with other state and local workforce development organizations committed to the creation of a diverse and well-trained workforce in South Carolina. The Employment Security Commission can assist business in solving employment and training related challenges, and help people with career transitions. Services are provided at no cost.

Roosevelt T. "Ted" Haley
Executive Director
South Carolina Employment Security Commission
1550 Gadsden St.
P.O. Box 995
Columbia, SC 29202
Phone: (803) 737-2400
Web: www.sces.org

Engineering/Industrial Technology Education

Engineering/Industrial Technology Education is a family of programs that addresses a wide range of occupations. Areas under the Engineering/Industrial Technology umbrella include the following: Construction Cluster, Design Communication Cluster, Manufacturing Cluster, Transportation Cluster and Engineering Cluster. Each program is designed to provide for immediate employment upon completion of the program and/or to prepare the student for entry into a postsecondary institution for further education and training.

Office of Occupational Education
Engineering/Industrial Technology Education
State Department of Education
915 Rutledge Building
1429 Senate St.
Columbia, SC 29201
Phone: (803) 734-8500

English as a Second Language (ESL)

The current labor force profile includes an increasing number of Hispanic workers. In many cases there may be a language barrier in communicating important production and other information. There are ESL programs located throughout the state. The best contact to begin discussion on enrolling your employees in an ESL course, or to teach basic Spanish to company supervisory staff is with the Dean of Continuing education at the nearest technical college. (*Please reference the list of technical colleges under State Technical College System.*)

Environmental Training Center

The SC Environmental Training Center offers credit and non-credit programs for individuals working in the fields of water, wastewater, hazardous materials/waste and safety. Training can be obtained either at the center on the campus of Sumter Area Technical College or at a given plant location.

An Environmental Engineering Technology degree and certificate programs are also available. Training and assistance can be provided to business, industry and municipalities in the following environmental specialties: Hazardous materials/hazardous waste, health and safety, instructional technology, management and supervision and utility operations/maintenance.

Michael G. Shealy
Department Chair for Natural Resources Management
Environmental Resource Center
Central Carolina Technical College
506 N. Guignard Drive
Sumter, SC 29150-2499
Phone: (803) 469-2350
Fax: (803) 778-7889

Fire Academy

This academy provides training to upgrade the state's fire service personnel-paid, volunteer and industrial. The new expanded facility with state-of-the-art props, will allow for training in a multipurpose environment covering many disciplines in fire and, fire-related and emergency services.

Melissa Kneece
Marketing Coordinator
South Carolina Fire Academy
141 Monticello Trail
Columbia, SC 29203
Phone: (803) 896-9850
Fax: (803) 896-9856

High Performance Partnerships

High Performance Partnerships is a hands-on partnership program between companies and schools designed to produce students with academic and life skills necessary to better themselves and the communities in which they live. It involves measurable changes in the schools, principal "buy-in," assessment of student and school needs, and commitments in time and resources from both the company and the school.

Edwina A. Carns
Director
High Performance Partnerships
SC Public Education Foundation
South Carolina Chamber of Commerce
1201 Main St., Suite 1700
Columbia, SC 29201
Phone: (803) 799-4601
Fax: (803) 779-6043
E-mail: edwinac@scchamber.net

Independent Learning, University of South Carolina

Independent learning is a part of the University of South Carolina undergraduate program. It allows students with time and distance constraints to take college level courses for credit via telecommunications instruction, through self-study and textbooks, or Internet. As far as possible, the content of the Independent Learning Courses is the same as the campus based courses. Courses covered range from Business Administration to Mathematics to Astronomy.

Robin D. Phillips
Student Services Coordinator
Distance Education
The University of South Carolina
915 Gregg St.

Columbia, SC 29208
Phone: (803) 777-6285
Fax: (803) 777-6264
E-mail: rdandrid@gwm.sc.edu

One-Stop Workforce Centers

South Carolina's One-Stop Workforce System is a direct result of federal legislation known as the Workforce Investment Act passed in August 1998. The Workforce Investment Act (WIA) provides employment and job training programs, and uses One-Stop Workforce Centers throughout the state. The state is divided into 12 Workforce Investment Areas, each of which is managed by boards that include a mix of people from business and the public sector.

The One-Stop Workforce Center concept is a collaboration and planning effort between each of the local Workforce Investment Boards, the Employment Security Commission and many other local private and governmental agencies. The One-Stops, the majority of which are located in Employment Security Commission offices, pull together a variety of agencies and programs under one roof for the convenience of employers and job seekers.

Abbeville

Joan Burgess
Phone: (864) 459-5486
Fax: (864) 459-8241

Aiken

Ernestine Johnson
Phone: (803) 641-7640
Fax: (803) 641-7644

Anderson

Wanda Phillips
Phone: (864) 226-6273
Fax: (864) 261-0489

Barnwell

Sandra B. Williams
Phone: (803) 259-7116
Fax: (803) 259-0445

Beaufort

Jannie Allen
Phone: (843) 524-3351
Fax: (843) 524-0904

Bennettsville

Doris Breedon
Phone: (843) 479-4081
Fax: (843) 479-9811

Camden

Mary Broome

Phone: (803) 432-5153
Fax: (803) 432-6540

Charleston

Gary E. Crossley
Phone: (843) 792-7026
Fax: (843) 792-4005

Chester

Annie Reid
Phone: (803) 377-8147
Fax: (803) 581-5262

Clinton

Lewis Matthews
Phone: (864) 833-0142
Fax: (864) 833-4097

Coastal

Charlie Hanneman
Phone: (843) 234-9675
Fax: (843) 234-4001

Columbia

Susan Sharpe
Phone: (803) 737-5627
Fax: (803) 737-0202

Florence

Connie C. Ford
Phone: (843) 669-4271
Fax: (843) 669-3955

One Stop Workforce Centers, cont'd.

Gaffney

Joan Penland

Phone: (864) 489-3112

Fax: (864) 488-9280

Georgetown

Marlin Bodison

Phone: (843) 546-8581

Fax: (843) 527-6586

Greenville

Phone: (864) 242-3531

Fax: (864) 232-0151

Greenwood

Paul L. Walker, Jr..

Phone: (864) 223-1681

Fax: (864) 223-4523

Hampton

Lynette Harley

Phone: (803) 943-3291

Fax: (803) 943-5997

Hartsville

Susan Stuckey

Phone: (843) 332-1554

Fax: 843) 332-9043

Kingstree

Arthur J. Marsh

Phone: (843) 354-7436

Fax: (843) 354-9620

Lexington

Marvin Jackson

Phone: (803) 359-6131

Fax: (803) 356-5839

Liberty

Clarence Robinson

Phone: (864) 843 9512

Fax: (864) 843 2038

Marion

Cindy Rogers

Phone: (843) 423-6900

Fax: (843) 423-9186

Moncks Corner

Brenda England

Phone: (843) 761-4400

Fax: (843) 761-1768

Newberry

Demetria Fernanders

Phone: (803) 276-2110

Fax: (803) 321-1973

Orangeburg

William Pendleton

Phone: (803) 534-3336

Fax: (803) 531-8869

Rock Hill

Stephen R. Marshall

Phone: (803) 328-3881

Fax: (803) 328-3836

Seneca

Joyce W. Smith

Phone: (864) 882-5638

Fax: (864) 885-0694

Spartanburg

Carroll Ben Davis

Phone: (864) 573-7525

Fax: (864) 585-2664

Summerville

Henry Black

Phone: (843) 821-0695

Fax: (843) 871-1446

Sumter

Keith Lucas

Phone: (803) 773-7359

Fax: (803) 778-0390

Union

Jim Coles

Phone: (864) 427-5672

Fax: (864) 427-7843

Walterboro

Marjorie Thomas

Phone: (843) 538-8980

Fax: (843) 538-4129

Winnsboro

Gwendolyn Richardson

Phone: (803) 635-2292

Fax: (803)635-4740

Plastics Learning Network (PLN)

The PLN is a cooperative project of the Society of the Plastics Industry and South Carolina Educational TV and Polymers Center for Excellence. This distance-learning training initiative brings live, interactive training to your community or plant throughout the U.S. and Canada. Courses are taught by qualified instructors and are presented in short, two-hour sessions to allow students to attend with minimal disruption of work schedules.

Barbara Darby
Manager of Workforce Programs
Plastics Learning Network
7 North Laurens St., Suite 510
Greenville, SC 29601
Phone: (864) 239-2939, ext. 4
E-mail: bdarby@socplas.org
Web: www.spisouth.org

SC Advanced Technological Education Center of Excellence (SC ATE)

The SC ATE is dedicated to increasing the quantity, quality, and diversity of highly skilled engineering technicians to support economic development. The SC ATE curriculum for technician preparation is top-rated in the nation; scoring 4.0 on a 4.0 scale for its effectiveness in helping students learn the knowledge, skills and practices needed to be successful in the technical workplace. SC ATE is networked to other National Science Foundation National and Regional ATE Centers across the nation and thus provides a broad range of resources to benefit local employers, educators, and students.

Elaine L. Craft, Director
SC ATE
Florence-Darlington Technical College
P.O. Box 100548
Florence, SC 29501-0548
Phone: (843) 676-8545
Fax: (843) 676-8548
Email: Elaine.Craft@fdtc.edu
Web: www.scate.org

South Carolina Technology Alliance

The South Carolina Technology Alliance's purpose is to pursue success toward the following four technology-related goals in order to enhance economic development in South Carolina: (1) prepare a technology-capable workforce; (2) create a business environment that is friendly to technology-intensive companies; (3) invest to expand the base of rapidly growing companies and startup businesses; and (4) invest in world-class university research programs that are directly linked to South Carolina industry.

Tom Persons
President
South Carolina Technology Alliance

1201 Main St.
Columbia, SC 29201
Phone: (803) 748-1323
Web: www.sctech.org
Email: tep@sctech.org

SC Technical College System, (SC State Board for Technical and Comprehensive Education)

The State Technical College System is a network of 16 technical colleges that offer associate degree and diploma programs in several cluster areas: agricultural technology, arts and science, business technology, engineering technology, allied health, and industrial technology. The Technical Colleges also provide a variety of additional services that can assist manufacturing companies in South Carolina, e.g. Continuing Education programs and state Resource Centers.

Aiken Technical College

Dr. Susan Graham, President
Aiken Technical College
P. O. Drawer 696
Aiken, SC 29802-0696
Phone: (803) 593-9231
Web: www.atc.edu

Phone: (864) 250-8000
Web: www.greenvilletech.com

Horry-Georgetown Technical College

Dr. Neyle Wilson, President
Horry-Georgetown Technical College
P. O. Box 261966
Conway, SC 29528-6066
Phone: (843) 477-0808
Web: www.hgtc.edu

Central Carolina Technical College

Dr. Kay Raffield, President
Central Carolina Technical College
506 North Guignard Dr.
Sumter, SC 29150-2499
Phone: (803) 778-1961
Web: www.cctech.edu

Midlands Technical College

Dr. Barry W. Russell, President
Midlands Technical College
P. O. Box 2408
Columbia, SC 29202-2408
Phone: (803) 738-1400
Web: www.midlandstech.com

Denmark Technical College

Dr. Joann R. G. Boyd-Scotland, President
Denmark Technical College
P. O. Box 327
Denmark, SC 29042-0327
Phone: (803) 793-5100
Web: www.den.tec.sc.us

Northeastern Technical College

Dr. James C. Williamson, President
Northeastern Technical College
P. O. Drawer 1007
Cheraw, SC 29520-1007
Phone: (843) 921-6900
Web: www.netc.com

Florence Darlington Technical College

Dr. Charles W. Gould, President
Florence Darlington Technical College
P. O. Box 100548
Florence, SC 29501-0548
Phone: (843) 661-8324
Web: www.fdtc.edu

Orangeburg-Calhoun Technical College

Dr. Ann S. Crook, President
Orangeburg-Calhoun
Technical College
3250 St. Matthews Rd., N.E.
Orangeburg, SC 29118-8299
Phone: (803) 536-0311
Web: www.octech.edu

Greenville Technical College

Dr. Thomas E. Barton, Jr., President
Greenville Technical College
P. O. Box 5616, Station B
Greenville, SC 29606-5616

SC Technical College System, cont'd

Piedmont Technical College

Dr. Lex D. Walters, President
Piedmont Technical College
P. O. Drawer 1467
Greenwood, SC 29648-1467
Phone: (864) 941-8324
Web: www.ptc.edu

Spartanburg Technical College

Dr. Dan L. Terhune, President
Spartanburg Technical College
P. O. Drawer 4386
Spartanburg, SC 29305-4386
Phone: (864) 591-3600
Web: www.stcsc.edu

Technical College of the Lowcountry

Dr. Anne S. McNutt, President
Technical College of the Lowcountry
P.O. Box 1288
Beaufort, SC 29901-1288
Phone: (843) 525-8324
Web: www.tcl.edu

Tri-County Technical College

Dr. Ronnie Booth, President
Tri-County Technical College
P. O. Box 587

Pendleton, SC 29670-0587
Phone: (864) 646-8361
Web: www.tctc.edu

Trident Technical College

Dr. Mary Thornley, President
Trident Technical College
P. O. Box 118067
Charleston, SC 29423-8067
Phone: (843) 574-6111
Web: www.tridenttech.edu

Williamsburg Technical College

Mr. Cleve H. Cox, President
Williamsburg Technical College
601 MLK, Jr. Ave.
Kingstree, SC 29556-4197
Phone: (843) 355-4110
Web: www.wiltech.edu

York Technical College

Dr. Dennis F. Merrell, President
York Technical College
452 S. Anderson Rd.
Rock Hill, SC 29730-3395
Phone: (803) 327-8000
Web: www.yorktech.com

Tech Prep

Components of Tech Prep include curriculum restructuring, assessment and redevelopment, comprehensive career guidance (K-12), business/industry and community involvement, staff development, professional teamwork, articulation, consortia partnerships, and School-to-Work transition components. The primary purpose of Tech Prep in South Carolina is 1) to provide students with academically challenging, contextually structured, technology oriented learning experiences that prepare them for successful postsecondary educational and work experiences enabling them to function effectively in the 21st century workplace; and 2) to promote lifelong learning.

Wofford C. O'Sullivan, Education Associate
S.C. Department of Education
Office of Career and Technology Education
1429 Senate St., Room 926
Columbia, SC 29201
Phone: (803) 734-8564
Fax: (803) 734-3525
E-mail: wosulliv@sde.state.sc.us

School-To-Work Initiative

Tech Prep/School-to-Work combines a strong secondary and postsecondary education to prepare students for technology careers for the 21st century. The components include: curriculum restructuring; assessment and redevelopment; comprehensive career guidance (K-12); business/industry and community involvement; staff development; professional teamwork; articulation; consortia partnerships; School-to-Work transition; and youth apprenticeships. The primary purpose of Tech Prep/School-to-Work in South Carolina is to support school, work, and community-based learning experiences, thus positioning South Carolina to be more competitive in national and world economies by developing the academic and occupational skills of all students.

Wofford C. O'Sullivan
Education Associate
S.C. Department of Education
1429 Senate St., Room 926
Columbia, SC 29201
Phone: (803) 734-8564
Fax: (803) 734-3525
E-mail: wosulliv@sde.state.sc.us

University of South Carolina

The USC is a comprehensive, research-intensive university, ranked in the top 100 research universities in the US. The University comprises eight campuses, with the flagship research campus in Columbia, four-year campuses in Aiken and Spartanburg, and two-year campuses in Beaufort, Lancaster, Salkehatchie, Sumter and Union.

USC is home to over 60 research centers and institutes that address issues related to biotechnology, coastal issues, international business, small business development, manufacturing, fracture mechanics, energy, disease prevention, etc., and has a spectrum of partners including the federal, state and private sectors.

Dr. Harris Pastides
Vice President for Research and Health Sciences
Osborne Administration Building
University of South Carolina
Columbia, SC 29208
Phone: (803) 777-5458
Fax: (803) 777-5457

University of South Carolina, Daniel Management Center

The Center provides continuing management and professional development programs. Since its founding in 1973, the Center has served some 150,000 people from business, industry and government through its high quality seminars, workshops, conferences and courses. In order to help people and their organizations meet new challenges in the constantly changing organizational world, the Center presents programs relating not only to the newest technologies, but also to the most pressing issues confronting business, government and the economy.

The Daniel Management Center specializes in customizing management development programs for companies. It has special expertise in developing international and global programs for companies with business interests in South Carolina and around the globe.

Dr. Robert L. Lippert
Director
Daniel Management Center
University of South Carolina
Columbia, SC 29208
Toll Free: (800) 393-2362
Fax: (803) 777-4447

Vocational Rehabilitation Department, South Carolina

The South Carolina Vocational Rehabilitation Department operates twenty community based work-training centers throughout the state. These centers provide services designed to help persons with disabilities gain independence through employment. Clients get real work training through contract work performed for business and industry.

Vocational Rehabilitation can provide cost effective, quality employees to fill a variety of needs; from assembling to packaging to fabrication.

Aiken

(Aiken, Barnwell and Edgefield)
Janet C. Westmoreland
Vocational Rehabilitation
855 York St., N.E.
Aiken, S.C. 29801
Phone: (803) 641-7630

Anderson

(Anderson)
Robert W. Oppermann
Vocational Rehabilitation
3001 Mall Rd.
Anderson, SC 29625
Phone: (864) 224-6391

Beaufort

(Beaufort and Jasper)
Constance S. Gardner
Vocational Rehabilitation
747 Robert Smalls Parkway
Beaufort, SC 29902
Phone: (843) 522-1010

Berkeley-Dorchester

(Berkeley and Dorchester)
Permon D. Mitchell

Vocational Rehabilitation
2954 South Live Oak Dr.
Moncks Corner, SC 29461
Phone: (843) 761-6036

Charleston

(Charleston County)
Neal Getsinger
Vocational Rehabilitation
4360 Dorchester Rd.
North Charleston, SC 29405
Phone: (843) 740-1600

Conway

(Georgetown and Horry)
Sally C. Daniel
Vocational Rehabilitation
3009 Fourth Ave.
Conway SC 29526
Phone: (843) 248-2235

Florence

(Dillon, Florence, Marion and Williamsburg)
B. Keith Floyd
Vocational Rehabilitation
1947 West Darlington St.
Florence, SC 29501
Phone: (843) 662-8114

Vocational Rehabilitation Centers, cont'd

Gaffney

(Cherokee)
364 Huntington Rd.
Gaffney, SC 29341
Phone: (864) 489-9954

Greenville

(Greenville County and the
Easley residents of Pickens County)
Dr. Kathleen B. Brady
Vocational Rehabilitation
105 Parkins Mill Rd.
Greenville SC 29607
Phone: (864) 297-3066

Hartsville

(Darlington County)
2413 Stadium Rd.
Hartsville, SC 29550
Phone: (843) 332-2262

Lancaster

(Lancaster County)
1150 Roddey Dr.
Lancaster, SC 29720
Phone: (803) 285-6909

Laurens-Greenwood

(Laurens and Newberry)
Charles M. Wilson
Vocational Rehabilitation
22861 Highway 76 East
Clinton, SC 29325
Phone: (864) 984-6563

Laurens-Greenwood

(Abbeville, Greenwood)
McCormick and Saluda
2345 Laurens Highway
Greenwood, SC 29646
Phone: (864) 229-5827

Lexington

(Lexington County)
Johnny Dewese
Vocational Rehabilitation
1330 Boston Ave.
West Columbia, SC 29170
Phone: (803) 896-6333

Marlboro

(Chesterfield and Marlboro)

1029 Highway 9 West
Bennettsville, SC 29512
Phone: (843) 479-8318

Oconee-Pickens

(Oconee and Pickens)
Lillian N. Rochester
Vocational Rehabilitation
1951 Wells Highway
Seneca, SC 29678
Phone: (864) 882-6669

Orangeburg

(Bamberg, Calhoun and Orangeburg)
Gloria W. Dean
Vocational Rehabilitation
780 Joe S. Jeffords Highway S.E.
Orangeburg, SC 29115
Phone: (803) 534-4939

Richland

(Richland and Fairfield)
Martin A. "Dru" Beckham
Vocational Rehabilitation
516 Percival Rd.
Columbia, SC 29206
Phone: (803) 782-4239

Rock Hill

(Chester and York)
Alton Johnson
Vocational Rehabilitation
1020 Heckle Blvd
Rock Hill, SC 29730
Phone: (803) 327-7106

Spartanburg

(Spartanburg and Union)
Jennie Thomas
Vocational Rehabilitation
353 S. Church St.
Spartanburg, SC 29301
Phone: (864) 585-3693

Sumter

(Clarendon, Lee and Sumter)
Lee McCall
Vocational Rehabilitation
1760 North Main St.
Sumter, SC 29150
Phone: (803) 469-2960

Vocational Rehabilitation Centers, cont'd

Sumter

(Kershaw County)

15 Battleship Rd., Ext.

Camden, SC 29020

Phone: (803) 432-1068

Walterboro

(Allendale, Colleton and Hampton)

Paul A. Mears

Vocational Rehabilitation

919 Thunderbolt Dr.

Walterboro, SC 29488

Phone: (843) 538-3116



Financial Resources

South Carolina

Business Carolina Inc.

Business Carolina is a not-for-profit, statewide development finance institution that provides innovative financial products and capacity-building services to promote growth and competitiveness of new and existing small- and medium-sized businesses in South Carolina. Business Carolina complements private-sector activities through a variety of lending programs to fill gaps in funding often faced by these businesses, especially in rural and distressed areas of South Carolina.

Edward C. Kesser
Senior Vice President – Lending
Business Carolina Inc.
P.O. Box 8327
Columbia, SC 29202
Phone: (803) 461-3801
Fax: (803) 461-3819

Business Development Corp.

The Business Development Corp. is a privately owned, non-bank financial institution organized for the purpose of promoting economic development in South Carolina. It provides term loans to both new and expanding businesses that are unable to obtain financing through normal banking sources. Loans can be obtained for most business purposes and by various types of businesses except for investment, speculative and eleemosynary ventures.

Tom Richardson
Business Development Corp.
P.O. Box 21823
Columbia, SC 29221
Phone: (803) 798-4064
Fax: (803) 798-1224

Enterprise Program

The Job Development Credit (JDC) allows new or expanding companies to reimburse themselves for capital expenditures associated with new jobs and investment. The source of funds is payroll tax withholdings, and the potential value of the JDC depends on the number of new full-time jobs created, their rate of pay and the county in which the company is located.

A Retraining Credit allows existing South Carolina companies to receive up to \$500 per year/per employee, not to exceed \$2,000 over five years, for the purpose of retraining production employees. The company must match, on a dollar for dollar basis, the total employees withholding share used for the training. Additionally, the training must be approved by and coordinated through the local technical college.

Tiffany Sanders
Coordinating Council for Economic Development
S.C. Department of Commerce
1201 Main St., Suite 1600

Columbia, SC 29201
Phone: (803) 737-1998
Email: tsanders@scommerce.com

Revolving Loan Fund, Council of Governments

A Revolving Loan Fund (RLF) is a locally controlled source of low cost, long term, fixed rate financing for businesses whose projects will result in the creation of permanent full time jobs and leverage private sector investment. RLF's are available in South Carolina to small and medium sized businesses through the ten Councils of Governments. Each program is slightly different. Please contact the Council of Governments for more information (See page 53 for Council of Governments contact information).

Small Business Administration (SBA) Loan Programs

SBA's loan programs enhance the ability of lenders to provide long and short-term loans to small businesses that might not qualify through normal lending channels. To qualify for an SBA guaranty, the lender must certify that it cannot provide funding on reasonable terms through normal lending channels. There are three major SBA loan programs:

Basic 7(a) Loan Guaranty

Serves as the SBA's primary business loan program to help qualified small businesses obtain financing when they might not be eligible for business loans through normal lending channels. It is also the agency's most flexible business loan program, since financing under this program can be guaranteed for a variety of general business purposes.

Loan proceeds can be used for most sound business purposes including working capital, machinery and equipment, furniture and fixtures, land and building (including purchase, renovation and new construction), leasehold improvements, and debt refinancing (under special conditions). Loan maturity is up to 10 years for working capital and generally up to 25 years for fixed asset. (Please reference www.sba.gov/financing/sbaloan/7a.htm for further information)

Certified Development Company (CDC), a 504 Loan Program

Provides long-term, fixed-rate financing to small businesses to acquire real estate or machinery or equipment for expansion or modernization. A 504 project typically includes a loan secured from a private-sector lender with a senior lien, a loan secured from a CDC (funded by a 100 percent SBA-guaranteed debenture) with a junior lien covering up to 40 percent of the total cost, and a contribution of at least 10 percent equity from the borrower. The maximum SBA debenture generally is \$1 million (and up to \$1.3 million in some cases). (Please reference www.sba.gov/financing/sbaloan/cdc504.htm for further information)

Microloan, a 7(m) Loan Program

Provides short-term loans of up to \$35,000 to small businesses and not-for-profit child-care centers for working capital or the purchase of inventory, supplies, furniture, fixtures, machinery and/or equipment. Proceeds cannot be used to pay existing debts or to purchase real estate. The SBA makes or guarantees a loan to an intermediary, who in turn, makes the micro loan to the applicant. These

organizations also provide management and technical assistance. The loans are not guaranteed by the SBA. The micro loan program is available in selected locations in most states. (Please reference www.sba.gov/financing/sbaloan/microloans.htm for further information).

Lois Johnson
US Small Business Administration
1835 Assembly St., Room 1425
Columbia, SC 29201
Phone: (803) 253-3360
Fax: (803) 765-5962
Email: mae.johnson@sba.gov
Web: www.sba.gov/sc/

Small Office/Home Office (SOHO) Loan Initiative

Provides 7-year term, small loans between \$5,000 and \$15,000 to businesses in South Carolina. These loans can be used by currently operating small office or home-based businesses, “start-up” companies, and those who are in need of technical assistance. When applying for the SOHO Loan you need no collateral, no business plan, and no financials. There is a \$475 application fee, and most funding comes in 15 days.

Loan disqualifiers include federal and state tax liens, any unpaid judgments, any business that earns 30% or more of its revenue from gaming, non-profits, multi-level marketing (i.e. Mary Kay, Herbal Life, etc.), speculative real estate, adult oriented businesses (clubs, web sites, bookstores), assisted living (based from home), and delinquent student loans. (Please refer <http://www.sba.gov/wv/SOHO.pdf> for further information.)

Susan Carlson
The International Center for Assistance, Inc
P.O. Box 838
Norfolk, VA 23501
Phone: (757) 498-1800
Fax: (757) 498-1876
Cell: (757) 714-7709
Toll Free: 1 (800) 543-5748
Email: sscarlson@msn.com

South Carolina Jobs-Economic Development Authority (JEDA)

The purpose of JEDA is to develop the business and economic welfare of South Carolina through loans, investments and the financial promotion of export of goods and services produced within the State. Such efforts are aimed at providing maximum opportunities for the creation and retention of jobs by the small and middle market business sector and thereby allowing the State and its citizens to prosper and enjoy a quality of life unsurpassed.

Elliott E. Franks, III
President & CEO
SC Jobs-Economic Development Authority (JEDA)

1441 Main Street, Suite 905
Columbia, SC 29201
Phone: (803) 461-3802
Fax: (803) 461-3830
Email: efranks@scjeda.net
Web: www.scjeda.net

USDA Business and Industry Guaranteed Loans

The Business and Industry (B & I) Guaranteed Loan Program helps create jobs and stimulates rural economies by providing financial backing for rural businesses. The program provides up to 80 percent of a loan made by a commercial lender. Loan proceeds may be used for working capital, machinery and equipment, buildings and real estate, and certain types of debt refinancing.

B&I loan guarantees can be extended to loans made by recognized commercial or other authorized lenders in rural areas (this includes all areas other than cities of more than 50,000 people and the contiguous and urbanized areas such as cities or towns)

Gregg White
Program Director
1835 Assembly Street Room 1007
Columbia, SC 29201
Phone: (803) 765-5881
Fax: (803) 253-3180
Email: Gregg.White@sc.usda.gov



Regulatory/Government Resources

South Carolina

Commerce, South Carolina Department of

The S.C. Department of Commerce is the economic development and industrial recruiting arm of the state. The department focuses on the agency's core missions through three departments, which recruit business and industry, provide services to existing businesses, and help develop communities and rural areas to attract industry. Other divisions include Aeronautics, Public Railways, and Savannah Valley Development.

Mr. Robert A. Faith
Secretary
Mr. Tim Dangerfield
Chief of Staff
South Carolina Department of Commerce
1201 Main St., Suite 1600
Columbia, SC 29210
Phone: (803) 737-1884
Fax: (803) 737-0418
Web: www.sccommerce.com

Consumer Affairs, South Carolina Department of

The primary function of the S.C. Department of Consumer Affairs is to regulate the consumer credit marketplace, to attempt to resolve any complaint arising out of the production, promotion or sale of consumer goods or services in South Carolina, whether or not credit is involved, and to promote a healthy competitive business climate with mutual confidence between buyers and sellers.

The Division of Consumer Advocacy provides legal representation of consumer interests before state and federal regulatory agencies when these agencies undertake to fix rates or prices for consumer products or services or to enact regulations or establish policies. In addition, the Division of Consumer Advocacy monitors existing regulations, rate structures, and policies of special consumer interest and reports to the general public through the media, the effect of proposed changes.

The Legal Division licenses, registers and regulates motor clubs, physical fitness service organizations, pawnbrokers, mortgage loan brokers, staff leasing companies, and enforces the Private Personnel Placement Services Act and the Unsolicited Telephone Calls Act.

Brandolyn Thomas Pinkston
Administrator
South Carolina Department of Consumer Affairs
3600 Forest Dr., 3rd Floor
PO Box 5757
Columbia, SC 29250
Phone: (803) 734-4200
(800) 922-1594 (toll free in SC)
Web: www.state.sc.us/consumer/

Department of Health & Environmental Control

Lewis Bedenbaugh is the permitting liaison for this state agency. He is responsible for coordinating the permits that industry and businesses need from any, or all, of SC DHEC's program areas. He serves as the primary contact and advocate for the regulatory community.

Lewis Bedenbaugh
Permitting Liaison
SC DHEC
2600 Bull St.
Columbia, SC 29201
Phone: (803) 896-0620
Fax: (803) 896-8999

Disadvantaged Business Enterprise Program, SC Dept. of Transportation

The purpose of SCDOT's Disadvantaged Business Enterprise (DBE) Program is to assist potential contractors in their efforts to identify and use DBE's that are participating in the DOT's DBE Program. Certification is granted through the DOT as verification that a business is bona-fide in its claim to be a disadvantaged business enterprise. Certified firms are used to meet goals on federally assisted contracts. The SCDOT is required to provide a list of certified contractors to firms bidding on prime contracts who in turn agree to use certified minority businesses on construction projects throughout the state.

Dr. Arlene Prince
Deputy Director
Office of DBE Program and Special Projects
SCDOT
955 Park St., Room 403
Columbia, SC 29201
Phone: (803) 737-1372
Fax: (803) 737-2021
Web: www.dot.state.sc.us/doing/dbe.html

Drug Testing

The Analytical Chemistry Division of the Bureau of Laboratories (BOL), S.C. Department of Health and Environmental Control (DHEC) operates a drug abuse screening service at competitive prices using the latest in laboratory technologies. The BOL provides rapid turnaround time on tests, freezer storage, on-site training in specimen collection, random testing lists free on a monthly basis, chain of custody procedure for legal defense, and drug identification.

The College of American Pathologists (CAP) certifies the laboratory. Any South Carolina company is eligible to use the services.

Thomas M. Hickey, Ph.D., D.A.B.C.C.
Director, Analytical Chemistry Division
SC DHEC Bureau of Laboratories
8231 Parkland Rd.

Columbia, SC 29223
Phone: (803) 896-0963
Fax: (803) 896-0991
E-mail: hickeytm@dhec.sc.gov

Employment Security Commission, South Carolina

The S.C. Employment Security Commission collaborates with other state and local workforce development organizations committed to the creation of a diverse and well-trained workforce in South Carolina. The Employment Security Commission can assist business in solving employment and training related challenges, and help people with career transitions. Services are provided at no cost.

Roosevelt T. "Ted" Haley
Executive Director
South Carolina Employment Security Commission
1550 Gadsden St.
P.O. Box 995
Columbia, SC 29202
Phone: (803) 737-2400
Web: www.sces.org

Insurance, South Carolina Department of

The mission of the S.C. Department of Insurance is to protect the insurance consumers, the public interest, and the insurance marketplace by ensuring the solvency of insurers; by enforcing and implementing the insurance laws of this state; and by regulating the insurance industry in an efficient, courteous, responsive, fair, and equitable manner. The Department of Insurance accomplishes this mission through professional services, which include, but which are not limited to, examinations and audits of insurance underwriters; consumer education, outreach, and assistance; premium tax and fee collection on behalf of the State and its subdivisions; prior review of insurance premium rates and insurance policy forms; and licensure of insurers and insurance-related individuals and entities.

Gwendolyn Fuller
Interim Director
300 Arbor Lake Dr., Suite 1200
Columbia, SC 29223
Phone: (803) 737-6160
Email: CnsmMail@doi.state.sc.us
Web: www.doi.state.sc.us

Office of Labor-Management Mediation, S.C. Department of Labor, License and Regulation

The Office of Labor-Management Mediation investigates industrial disputes, strikes and lockouts. With the goal of eliminating the causes of misunderstanding and differences between labor and management, The Office of Labor-Management Mediation offers a variety of Mediation Services designed to assist labor and management in collective bargaining settings. Our mediator is experienced and trained in dispute resolution. Our mediator acts as a neutral third-party with a thorough understanding of the collective bargaining process.

Jim Phillips, Administrator
Office of Labor-Management Mediation
S.C. Department of Labor, License and Regulation
110 Centerview Drive
P. O. Box 11329
Columbia, SC 29211-1329
Phone: (803) 896-5156
Fax: (803) 896-4370
E-mail: phillij@llr.sc.gov
Web: www.llr.state.sc.us

Office of OSHA Voluntary Programs, SC Department of Labor, Licensing and Regulation

The Office of OSHA Voluntary Programs is designed to help employers provide a safe and healthy workplace for employees. This is accomplished through the following free and confidential programs: Training and Education; Consultation; and Palmetto Star Voluntary Protection Program.

Training is available to employers and employees of both the public and private sector and can take place either on-site or in one of the Regional Training programs. In addition to helping employers identify and correct specific hazards, consulting services provide guidance in establishing or improving an effective safety and health program. The Palmetto Star Voluntary Protection Program provides recognition to qualified employers who exceed the requirements of the OSHA Act of 1970 in providing their workers a safe and healthy worksite.

Janet Nixon
Office of OSHA Voluntary Programs
SC Department of Labor, Licensing and Regulation
3600 Forest Drive
P.O. Box 11329
Columbia, SC 29211
Phone: (803) 896-7788

Office of Migrant Labor, S.C. Department of Labor, License and Regulation

The Office of Migrant Labor serves as a point of contact for growers, workers, agencies, organizations and individuals who have questions or concerns about migrant issues. The office operates as a clearinghouse by assisting, coordinating and monitoring programs and services provided by public and private organizations. The office also serves as the administrative arm for the S.C. Migrant and Seasonal Farm Workers Commission.

Joan Wilkie
Administrative Coordinator
Office of Migrant Labor
S.C. Department of Labor, License and Regulation
Synergy Business Park, Kingtree Building
110 Centerview Dr.
P.O. Box 11329
Columbia, SC 29211-1329
Phone: (803) 896-4684
Email: wilkiej@mail.llr.state.sc.us
Web: www.llr.state.sc.us

Office of Wages and Child Labor, S.C. Department of Labor, License and Regulation

The Office of Wages and Child Labor at the S.C. Department of Labor, Licensing and Regulation administers South Carolina payment of wages and child labor laws. Child Labor Laws are designed to protect employees under the age of eighteen. The Office of Wages and Child Labor also investigate wage complaints and disputes.

Mark Dorman
Administrator
South Carolina Department of Labor,
Licensing and Regulation
Office of Wages and Child Labor
P.O. Box 11329
Columbia, SC 29211-1329
Phone: (803) 896-7756
Fax: (803) 896-7680
Web: www.llr.state.sc.us

Revenue, South Carolina Department of

The S.C. Department of Revenue is responsible for administering more than 35 different taxes and fees imposed by the state, collecting more than \$6 billion in state tax revenues each year. The Department's revenue collections supplement more than 95 percent of the state's operating budget.

The Department of Revenue's Business Registration and Sales and Use Tax sections register and issue retail sales licenses to the state's 130,000 retail businesses and collects South Carolina's sales and use tax revenues. The Income Tax section administers the state's individual and corporate income tax collection programs.

The agency also licenses and regulates alcoholic beverages through its Alcohol Beverage Licensing section and has similar responsibilities for regulating and licensing state bingo operations. The Department of Revenue audits individual taxpayer and corporate concerns to ensure tax law compliance and its Criminal Investigative Division is responsible for imposing civil and criminal charges when violations warrant.

Burnet R. Maybank, III
Director
S.C. Department of Revenue
301 Gervais St.
Columbia, SC 20201
Phone: (803) 898-5000 (General Information)
(803) 898-5709 (Income Tax Helpline)
(803) 898-5788 (Sales Tax Helpline)
Web: www.sctax.org

Secretary of State, South Carolina

The Office of the Secretary of State is responsible for business filings including the registration of incorporated businesses, limited liability companies (LLC's), limited liability partnerships (LLP's), limited partnerships, non-profit organizations, and professional associations.

Julia Reese
Director, Business Filings
S.C. Secretary of State
P.O. Box 11350
Columbia, SC 29211
Phone: (803) 734-2158
Web: www.scsos.com



International Trade Resources

South Carolina

Foreign Trade Zone Nos. 21, 38, 127

Foreign Trade Zones (FTZ's) are essentially areas on U.S. soil or near a Customs port of entry where foreign and domestic merchandise is considered to be in international commerce and operated under public utility principles. Foreign or domestic merchandise may enter the zone site without a formal Customs entry or payment of Customs duties or government excise taxes.

Some 2,800 U.S. companies employing 316,000 people and 70 percent of which are small businesses are using FTZ's to improve cash flow through deferral of duty, for duty avoidance on exporting merchandise and to reduce or eliminate import duties by assembling or manufacturing in a zone. Other potential benefits of FTZ's include faster drawback of duties, the ability to borrow against goods stored in the zone, lower insurance costs, holding merchandise until quota windows open and expedited customs clearance. Companies who locate in general-purpose FTZ's or sub zones may sample or inspect, store, re-label, repair, display, assemble, manufacture, process, destroy or perform other value-adding services to goods while reducing duty expenditures.

Susan E. Carroll-Ramsey
Manager, Foreign Trade Zones 21 & 38
S.C. State Ports Authority
P.O. Box 22287
Charleston, SC 29413
Phone: (843) 577-8144
Fax: (843) 577-8191
E-mail: Scarroll-Ramsey@scspa.com
Web: www.scspa.com/business/ftzs/ftz.asp

International Trade Program South Carolina Department of Commerce

The International Trade program of the S.C. Department of Commerce is committed to helping the state's companies – no matter how large or small – export their goods and services. The primary role of the trade program is to identify prospective buyers, agents and distributors for South Carolina's companies. This is accomplished largely by coordinating a variety of overseas business missions and participation in international trade fairs at minimal cost that are geared to both the beginning exporter and even those established exporters wishing to explore new markets.

The program's team of global export market specialists provides hands-on assistance designed to guide companies from the beginning stages of market research to export sales leads. South Carolina's overseas offices in Tokyo, Munich, and Shanghai expand the program's ability to help South Carolina identify potential partners.

Additional information can be found on our web site at www.sccommerce.com, or you may contact the most appropriate market specialist listed below:

South Carolina Department of Commerce
1201 Main St., Suite 1600
Columbia, SC 29201

Clarke Thompson
Director, International Trade
Phone: (803) 737-0438
Fax: (803) 806-3508
Email: cthomps@sccommerce.com

Melissa McLeod
International Trade Manager
(Europe, Africa, and the Middle East)
Phone: (803) 737-2164
Fax: (803) 806-3471
Email: mmcleod@sccommerce.com

Amy Thomson
International Trade Manager
(The Americas)
Phone: (803) 737-0488
Fax: (803) 806-3416
Email: athomson@sccommerce.com

Gregory Guest
International Trade Manager
(Asia-Pacific)
Phone (803) 737-0651
Fax: (803) 737-3104
Email: gguest@sccommerce.com

South Carolina Export Consortium

The S.C. Export Consortium is a non-profit 501-c3 organization established to help existing businesses in South Carolina expand and develop through international trade – both import and export. The Consortium does this through a public-private partnership with entities across the state, using graduate assistants at the University of South Carolina's Moore School of Business and Clemson University's College of Business to produce export-marketing reports for South Carolina companies.

The Export Consortium provides training and research in market identification, technical support, logistics, cultural background, and points of contacts for small to medium-sized companies that would not traditionally have the resources to expand through international trade.

The Consortium works to help companies take advantage of the South Carolina Department of Commerce's trade program, trade mission and trade show activities.

Fred Monk
President
South Carolina Export Consortium
P.O. Box 12186
Columbia, SC 29211
Phone: (803) 799-4601
Email: fmonk@scchamber.net

South Carolina State Ports Authority

The South Carolina State Ports Authority owns and operates the state's major seaport facilities in Charleston, as well as the smaller break bulk and bulk port in Georgetown, S.C. The Port of Charleston, the largest container port on the U.S. Southeast and Gulf Coasts and fourth largest port in the U.S., offers South Carolina companies frequent access to markets across the globe. There are currently 45 ocean carriers calling on Charleston with service to 150 nations. This variety is unmatched in the region.

Beyond regular sailings and efficient operation, Charleston's waterfront is known for its cooperative spirit. Transportation professionals at more than 350 private waterfront companies smooth international business transactions by offering services, that include international marketing and consulting, freight forwarding and brokerage, trucking, inbound logistics, warehousing, insurance and many others. The Port of Georgetown provides excellent service to nearby industries via truck and rail.

The *Directory of Port Services* (available online) is a comprehensive listing of transportation-related companies across the state offering services to importers and exporters.

Byron D. Miller
Manager, Public Relations
SC State Ports Authority
P.O. Box 22287
Charleston, SC 29413-2287
Phone: (843) 577-8121
Fax: (843) 577-8127
Toll Free: (800) 845-7106
Email: bmiller@scspa.com
Web: www.scspa.com

South Carolina World Trade Center

The World Trade Centers Association (WTCA) is a not-for-profit, non-political association dedicated to the establishment and effective operation of the World Trade Centers as instruments for trade expansion. Founded in 1970, the WTCA now represents 306 members in 91 countries, all involved in the development or operation of World Trade Centers or in providing related services. These World Trade Centers service more than 750,000 international trading corporations. The WTCA's founding principles are as applicable today as they were 30 years ago: to encourage the expansion of world trade; to promote international business relationships and understanding among nations; to foster increased participation in world trade by industrializing nations; to create and encourage mutual assistance and cooperation among members; and to promote and further the concept of the World Trade Center.

South Carolina has had a World Trade Center office in Charleston since 1989. The SCWTC is a non-profit non-governmental membership based organization whose mission is to build South Carolina's trading community. The SCWTC provides its members and non-members with an ideal setting in which to pursue and maintain top-level business contacts at both the national and international level.

There are plenty of excellent opportunities to meet interesting contacts at the SCWTC regular indoor and outdoor events and business luncheons. Export/import assistance and educational programs are available to help South Carolina companies expand their markets.

Mark Condon
Executive Director
South Carolina World Trade Center
385 Meeting St., Suite 102
Charleston, SC 29403
Phone: (843) 577.4080
Fax: (843) 577.6003
Email: markc@scwtc.org

The Southeastern Trade Adjustment Assistance Center

The Southeastern Trade Adjustment Assistance Center (SETAAC) serves the eight-state region of Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina and Tennessee. Based at the Georgia Institute of Technology in Atlanta, SETAAC is a non-profit, U.S Department of Commerce-sponsored program that helps import-impacted manufacturers improve their competitive position as they adjust to global trade realities. Center staff helps firms qualify and contract for cost-shared projects that can improve every functional area of the business, from marketing and strategic planning through lean manufacturing and technical support systems.

Project managers draw on private and public resources, including the expertise and research capabilities of the Georgia Institute of Technology.

Marla Gorges
Director
SETAAC
760 Spring St., NW, Suite 330
Atlanta, GA 30332-0640
Phone: (404) 894-6787
Fax: (404) 894-8194
E-mail: marla.gorges@edi.gatech.edu

U.S. Department of Commerce, U.S. Commercial Service, Export Assistance Centers (USEAC)

With U.S. Export Assistance Centers in Columbia, Charleston and Greenville, the U.S. Commercial Service of the U.S. Department of Commerce is a federal government agency dedicated to helping small-to-medium sized companies with their exporting strategies. Our experienced staff of International Trade Specialists located in Columbia, Charleston and Greenville is committed to helping your business export. Trade experts assist U.S. firms in exporting their products or services by providing comprehensive counseling and advice, through timely and accurate intelligence regarding foreign markets, by identifying qualified international buyers and representatives, by advocating on their behalf, and by providing comprehensive solutions to whatever challenges they may encounter.

Columbia Office:

Ann Watts,
Columbia USEAC Director
US Department of Commerce
1201 Main St., Suite 1720
Columbia, SC 29201
Phone: (803) 765-5345
Fax: (803) 253-3614
Email: Ann.Watts@mail.doc.gov
Web: www.buyusa.gov/southcarolina/location.html

Jayne Woodward
Senior International Trade Specialist
Phone: (803) 253-3612
Fax: (803) 253-3614
Email: Jayne.Woodward@mail.doc.gov

Charleston Office:

Phil Minard,
International Trade Specialist
US Department of Commerce
5300 International Blvd.
Suite 201-C
Charleston, SC 29418
Phone: (843) 760-3794
Fax: (843) 760-3798
Email: Phil.Minard@mail.doc.gov

Greenville Office:

Denis Csizmadia,
Greenville USEAC Director
US Department of Commerce
555 North Pleasantburg Dr.
Park Central Office Park
Building 1, Suite 109
Greenville, SC 29607
Phone: (864) 271-1976
Fax: (864) 271-4171
Email: denis.csizmadia@mail.doc.gov



Local and Statewide Resources

South Carolina

Local and Statewide Chambers of Commerce

Chambers of Commerce serve business communities in a variety of ways. Chambers promote the economic growth of the communities they serve. The services and publications of South Carolina's Chambers of Commerce vary greatly according to availability of resources. General economic and geographic data about a given area can usually be obtained from a local chamber. Statewide Chambers also serve as legislative liaisons for their members.

Greater Abbeville Chamber of Commerce

Ms. Victoria Burt
Executive Director
Greater Abbeville Chamber of Commerce
107 Court Square
Abbeville, SC 29620-2418
Phone: (864) 366-4600
Fax: (864) 366-4068

Greater Aiken Chamber

Mr. Charles Weiss
President & CEO
Greater Aiken Chamber
P.O. Box 892
Aiken, SC 29802-0892
Phone: (803) 641-1111
Fax: (803) 641-4174

Allendale County Chamber of Commerce

Mr. E. A. Stevenson
Vice President
Allendale County
Chamber of Commerce
P.O. Box 517
Allendale, SC 29810-0517
Phone: (803) 584-0082

Anderson Area Chamber of Commerce

Mr. Lee R. Luff, CCE, CAE
President
Anderson Area Chamber of Commerce
907 N Main St
Suite 200
Anderson, SC 29621-5512
Phone: (864) 226-3454
Fax: (864) 226-3300

Bamberg County Chamber

Ms. Darlene Azzarelli
Executive Director
Bamberg County Chamber
604 Airport Rd
Bamberg, SC 29003-8305
Phone: (803) 245-4427
Fax: (803) 245-4427

Barnwell County Chamber of Commerce

Ms. Cathie C. Lynn
Executive Director
Barnwell County Chamber of Commerce
P.O. Box 898
Barnwell, SC 29812-0898
Phone: (803) 259-7446
Fax: (803) 259-0030

Batesburg-Leesville Chamber

Mr. Jerry McSwain
President & CEO
Batesburg-Leesville Chamber
P.O. Box 2178
Batesburg-Leesville, SC 29070-0178
Phone: (803) 532-4339
Fax: (803) 532-3978

Bennettsville Chamber of Commerce

Mr. Dennis Miller
Director
Bennettsville Chamber of Commerce
P.O. Box 364
Bennettsville, SC 29512-0364
Phone: (843) 479-3941
Fax: (843) 479-5674

Local Chambers of Commerce, cont'd

Berkeley County

Chamber of Commerce

Ms. Elaine M. Morgan
CEO
Berkeley County Chamber of Commerce
P.O. Box 968
Moncks Corner, SC 29461-0968
Phone: (843) 761-8238
Fax: (843) 899-6491

Greater Chapin

Chamber of Commerce

Ms. Jane Cox
Executive Director
Greater Chapin Chamber of Commerce
P.O. Box 577
Chapin, SC 29036-0577
Phone: (803) 345-1100
Fax: (803) 345-0266

Charleston Metro Chamber

Mr. Charles H. Van Rysselberge
President & CEO
Charleston Metro Chamber
P.O. Box 975
Charleston, SC 29402-0975
Phone: (843) 577-2510
Fax: (843) 723-485

Greater Cheraw

Chamber of Commerce

Mrs. Patsy J. Hendley
President
Greater Cheraw Chamber of Commerce
221 Market St
Cheraw, SC 29520-2413
Phone: (843) 537-7681
Fax: (843) 537-5886

Chester County

Chamber of Commerce

Ms. Sharon Blackburn
President
Chester County Chamber of Commerce
P.O. Box 489
Chester, SC 29706-0489
Phone: (803) 581-4142
Fax: (803) 581-2431

Chesterfield Chamber of Commerce

Mrs. Donna Curtis
Executive Director
Chesterfield Chamber of Commerce
P.O. Box 230
Chesterfield, SC 29709-0230
Phone: (843) 623-2343
Fax: (843) 623-2132

Clarendon County Chamber

Ms. Henrietta Campbell
Executive Director
Clarendon County Chamber
19 N Brooks St
Manning, SC 29102-3244
Phone: (803) 435-4405
Fax: (803) 435-4406

Clemson Area

Chamber of Commerce

Mr. Eddie W. Nail
President
Clemson Area Chamber of Commerce
P.O. Box 1622
Clemson, SC 29633-1622
Phone: (864) 654-1200
Fax: (864) 654-5096

Greater Clover

Chamber of Commerce

Ms. Barbara A. Desser
Executive Director
Greater Clover Chamber of Commerce
P.O. Box 162
Clover, SC 29710-0162
Phone: (803) 222-3312
Fax: (803) 222-8396

Greater Columbia Chamber of Commerce

Mr. Ike McLeese
President and CEO
Greater Columbia Chamber of Commerce
930 Richland St.
Columbia, SC 29201
Phone: (803) 733-1110
Fax: (803) 733-1149

Local Chambers of Commerce, cont'd

Conway Area Chamber of Commerce

Ms. Bridgette M Johnson
Executive Director
Conway Area Chamber of Commerce
P.O. Box 831
Conway, SC 29528-0831
Phone: (843) 248-2273
Fax: (843) 248-0003

Greater Darlington Chamber

Ms. Tori Kea
Executive Director
Greater Darlington Chamber
38 Public Square
Darlington, SC 29532-3212
Phone: (843) 393-2641
Fax: (843) 393-8059

Dillon County Chamber of Commerce

Ms. Johnnie Luehrs
Executive Director
Dillon County Chamber of Commerce
P.O. Box 1304
Dillon, SC 29536-1304
Phone: (843) 774-8551
Fax: (843) 774-0114

Greater Easley Chamber of Commerce

Ms. Judy Burns
Executive Director
Greater Easley Chamber of Commerce
P.O. Box 241
Easley, SC 29641-0241
Phone: (864) 859-2693
Fax: (864) 859-1941

Edgefield County Chamber

Mrs. Susan L. Hewston
Executive Director
Edgefield County Chamber
416 Calhoun St
Johnston, SC 29832-1317
Phone: (803) 275-0010
Fax: (803) 275-3586

Edisto Chamber of Commerce

Ms. Melinda Hester
President
Edisto Chamber of Commerce
P.O. Box 206
Edisto Island, SC 29438-0206
Phone: (843) 869-3867
Fax: (843) 869-0510

Fairfield County Chamber

Ms. Terry Vickers
President
Fairfield County Chamber of Commerce
P.O. Box 297
Winnsboro, SC 29180-0297
Phone: (803) 635-4242
Fax: (803) 712-2996

Fountain Inn Chamber of Commerce

Ms. Cindy Robinson
Director
Fountain Inn Chamber of Commerce
400 N Main St
Fountain Inn, SC 29644-1606
Phone: (864) 862-2586
Fax: (864) 862-1086

Georgetown County Chamber

Mr. Steve Jones
President & Executive Director
Georgetown County Chamber
P.O. Box 1776
Georgetown, SC 29442-1776
Phone: (843) 546-8436
Fax: (843) 520-4876

Greenwood Chamber of Commerce

Mr. Len Bornemann
Executive Director
Greenwood Chamber of Commerce
P.O. Box 980
Greenwood, SC 29648-0980
Phone: (864) 223-8431
Fax: (864) 229-9785

Greater Greer Chamber of Commerce

Ms. Patty Cornelius
Greater Greer Chamber of Commerce
P.O. Box 507
Greer, SC 29652-0507
Phone: (864) 877-3131
Fax: (864) 877-0961

Greater Greenville Chamber of Commerce

Mr. Ben Haskew
President
Greater Greenville Chamber of Commerce
24 Cleveland St.
Greenville, SC 29601
Phone: (864) 242-1050

Local Chambers of Commerce, cont'd

Hampton County Chamber of Commerce

Ms. Jo Ann Lamprecht
Administrative Assistant
Hampton County Chamber of Commerce
P.O. Box 122
Hampton, SC 29924-0122
Phone: (803) 943-3784
Fax: (803)943-7538

Greater Hartsville Chamber of Commerce

Sharman Poplava
President
Greater Hartsville
Chamber of Commerce
P.O. Box 578
Hartsville, SC 29551-0578
Phone: (843) 332-6401
Fax: (843) 332-8017

Hilton Head Island/Bluffton Chamber

Mr. William G. Miles
President & CEO
Hilton Head Island/Bluffton Chamber
P.O. Box 5647
Hilton Head Island, SC 29938-5647
Phone: (843) 785-3673
Fax: (843) 785-6859

Greater Irmo Chamber of Commerce

Mr. Chuck Larsen
President & CEO
Greater Irmo Chamber of Commerce
P.O. Box 1246
Irmo, SC 29063-1246
Phone: (803) 749-9355
Fax: (803) 732-7986

Jasper County Chamber of Commerce

Executive Director
Jasper County Chamber of Commerce
P.O. Box 1267
Ridgeland, SC 29936-1267
Phone: (843) 726-8126
Fax: (843) 726-6290

Kershaw County Chamber of Commerce

Mr. Walter Clark
Executive Director
Kershaw County Chamber of Commerce
P.O. Box 605
Camden, SC 29020-0605
Phone: (803) 432-2525
Fax: (803) 432-4181

Lake Wylie Chamber of Commerce

Ms. Susan Bromfield
President
Lake Wylie Chamber of Commerce
P.O. Box 5233
Lake Wylie, SC 29710-5003
Phone: (803) 831-2827
Fax: (803) 831-2460

Laurens County Chamber of Commerce

Mr. Marvin Moss
President/CEO
Laurens County Chamber of Commerce
P.O. Box 248
Laurens, SC 29360-0248
Phone: (864) 833-2716
Fax: (864) 833-6935

Greater Liberty Chamber of Commerce

Mr. Ken Roper
President
Greater Liberty Chamber of Commerce
P.O. Box 123
Liberty, SC 29657-0123
Phone: (864) 843-0004

Little River Chamber of Commerce

Ms. Marilyn Germani
Little River Chamber of Commerce
P.O. Box 400
Little River, SC 29566-0400
Phone: (843) 249-6604
Fax: (843) 249-9788

Loris Chamber of Commerce

Ms. Karen Williams
Loris Chamber of Commerce
P.O. Box 356
Loris, SC 29569-0356
Phone: (843) 756-6030
Fax: (843) 756-5661

Local Chambers of Commerce, cont'd

Marion Chamber of Commerce

Ms. Judy J. Johnson
Executive Vice President
Marion Chamber of Commerce
P.O. Box 35
Marion, SC 29571-0035
Phone: (843) 423-3561

Mauldin Area Chamber of Commerce

Ms. Pat Pomeroy
Executive Director
Mauldin Area Chamber of Commerce
P.O. Box 881
Mauldin, SC 29662-0881
Phone: (864) 297-1323
Fax: (864) 297-5645

McCormick County Chamber of Commerce

Ms. Martha Hughes
Office Manager
McCormick County
Chamber of Commerce
P.O. Box 938
McCormick, SC 29835-0938
Phone: (864) 465-2835
Fax: (864) 465-2382

Midland Valley Area Chamber

Ms. Gloria B. Johnson
Executive Director
Midland Valley Area Chamber
P.O. Box 310
Langley, SC 29834-0310
Phone: (803) 593-3030
Fax: (803) 593-0085

Greater Mullins Chamber Of Commerce

Ms. Patricia C. Garrett
Executive Director
Greater Mullins Chamber Of Commerce
P.O. Box 595
Mullins, SC 29574-0595
Phone: (843) 464-6651
Fax: (843) 464-6651

Myrtle Beach Area Chamber of Commerce

Mr. Brad D. Dean
President and CEO
Myrtle Beach Area Chamber of Commerce
P.O. Box 2115

Myrtle Beach, SC 29578-2115
Phone: (843) 626-7444
Fax: (843) 448-3007

N. Myrtle Beach Chamber of Commerce

Ms. Phyllis Ford
Executive Director
N. Myrtle Beach Chamber of Commerce
P.O. Box 349
N Myrtle Beach, SC 29597-0349
Phone: (843) 281-2662
Fax: (843) 280-2930

Newberry County Chamber of Commerce

Ms. Cheryl Starnes
Executive Director
Newberry County Chamber of Commerce
P.O. Box 396
Newberry, SC 29108-0396
Phone: (803) 276-4274
Fax: (803) 276-4373

Ninety Six Chamber of Commerce

Ms. Brenda Long
President
Ninety Six Chamber of Commerce
P.O. Box 8
Ninety Six, SC 29666-0008
Phone: (864) 543-2900
Fax: (864) 543-4304

Orangeburg County Chamber

Mr. David L. Coleman
President
Orangeburg County Chamber
P.O. Box 328
Orangeburg, SC 29116-0328
Phone: (803) 534-6821
Fax: (803) 531-9435

Pageland Chamber of Commerce

Mr. Darron Kirkley
Administrative Assistant
Pageland Chamber of Commerce
P.O. Box 56
Pageland, SC 29728-0056
Phone: (843) 672-6400
Fax: (843) 672-6401

Local Chambers of Commerce, cont'd

Greater Pickens

Chamber of Commerce

Ms. Renee Watson
Executive Director
Greater Pickens Chamber of Commerce
P.O. Box 153
Pickens, SC 29671-0153
Phone: (864) 878-3258
Fax: (864) 878-5725

Saluda County

Chamber of Commerce

Ms. Joan Perkins
Director
Saluda County Chamber of Commerce
111 North Main St.
Saluda, SC 29138-1348
Phone: (864) 445-4100

Greater Seneca

Chamber of Commerce

Ms. Christine McPhail
Director of Administration & Tourism
Greater Seneca Chamber of Commerce
P.O. Box 855
Seneca, SC 29679-0855
Phone: (864) 882-2097
Fax: (864) 882-2881

Simpsonville Area Chamber

Ms. Deborah R. Hardwick
Executive Director
Simpsonville Area Chamber
P.O. Box 605
Simpsonville, SC 29681-0605
Phone: (864) 963-3781
Fax: (864) 228-0003

Spartanburg Area Chamber

Mr. John S. Poole
President & CEO
Spartanburg Area Chamber
P.O. Box 1636
Spartanburg, SC 29304-1636
Phone: (864) 594-5000
Fax: (864) 594-5055

The Greater Summerville- Dorchester Chamber

Ms. Debbie Miller
President/CEO
The Greater
Summerville/Dorchester Chamber

402 N Main St
Summerville, SC 29483-6440
Phone: (843) 873-2931
Fax: (843) 875-4464

Greater Sumter

Chamber of Commerce

Mr. Grier Blackwelder
President
Greater Sumter Chamber of Commerce
32 E Calhoun St
Sumter, SC 29150-4371
Phone: (803) 775-1231
Fax: (803) 775-0915

Town of Kershaw Chamber

Ms. Sherie Russell
Secretary
Town of Kershaw Chamber
P.O. Box 441
Kershaw, SC 29067-0441
Phone: (803) 475-6085
Fax: (803) 475-6087

Tri-County Regional Chamber of Chamber

Ms. Marikay Harris
Executive Director
Tri-County Regional Chamber of Chamber
5588 Memorial Blvd
Saint George, SC 29477-2141
Phone: (800)788-5646
Fax: (800)788-5646

Union County Chamber of Commerce

Mr. Torance Inman
Director
Union County Chamber of Commerce
135 W Main St
Union, SC 29379-2328
Phone: (864) 427-9039
Fax: (864) 427-9030

Walterboro-Colleton Chamber

Mr. David M. Smalls
President/CEO
Walterboro-Colleton Chamber
P.O. Box 426
Walterboro, SC 29488-0027
Phone: (843) 549-9595
Fax: (843) 549-5775

Local Chambers of Commerce, cont'd

West Metro Chamber of Commerce

Mr. Gregg Pinner
Executive Director
West Metro Chamber of Commerce
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Cayce, SC 29033-3303
Phone: (803) 794-6504
Fax: (803) 794-6505

Westminster Chamber of Commerce

Ms. Jennifer Adams
Chamber Administrator
Westminster Chamber of Commerce
P.O. Box 155
Westminster, SC 29693-0155
Phone: (864) 647-5316

Williamsburg HomeTown Chamber

Ms. Stephanie B. Evans
Executive Director
Williamsburg HomeTown Chamber
P.O. Box 696
Kingstree, SC 29556-0696
Phone: (843) 355-6431
Fax: (843) 355-3343

York County Regional Chamber

Mr. Rob Youngblood
President
York County Regional Chamber
P.O. Box 590
Rock Hill, SC 29731-6590
Phone: (803) 324-7500

Statewide Chambers of Commerce

South Carolina Chamber of Commerce

Mr. S. Hunter Howard, Jr.
President & CEO
South Carolina Chamber of Commerce
1201 Main Street, Suite 1700
Columbia, SC 29201
Phone: (803)799-4601
Fax: 803)779-6043
Toll Free: (800)799-4601
Web: www.scchamber.net

South Carolina Small Business Chamber

Mr. Frank Knapp, Jr.
President & CEO
South Carolina Small Business Chamber
1717 Gervais Street
Columbia, SC 29201
Phone: (803) 252-5733
Fax: (803) 799-0678
Web: www.scsbc.org

Councils of Governments (COGs)

There are ten COGs in South Carolina, each representing a multi-county planning district. Each of the state's 46 counties falls within a COG region. COGs perform a host of services that positively affect the quality of life and economic development. COG programs and activities include: local and regional planning, community development, workforce development, economic development and business loans.

Appalachian Council of Governments

(Anderson, Oconee, Greenville, Spartanburg, Pickens, Cherokee)
Mr. Robert M. Strother
Executive Director
Appalachian Council of Governments
P.O. Drawer 6668
Greenville, SC 29606
Phone: (864) 242-9733

Upper Savannah Council of Governments

(Abbeville, Laurens, Greenwood, McCormick, Saluda, Edgefield)
Ms. Patricia Edmonds
Executive Director
Upper Savannah Council of Governments
P.O. Box 1366
Greenwood, SC 29648
Phone: (864) 941-941-8050

Catawba Regional Council of Governments

(York, Union, Chester, Lancaster)
Mr. Harold S. Shapiro
Executive Director
Catawba Regional Council of Governments
P.O. Box 450
Rock Hill, SC 29731
Phone: (803) 327-9041

Central Midlands Council of Governments

(Lexington, Richland, Newberry, Fairfield)
Mr. Norman Whitaker
Executive Director
Central Midlands Council of Governments
236 Stoneridge Dr.
Columbia, SC 29210
Phone: (803) 376-5390

Lower Savannah Council of Governments

(Aiken, Barnwell, Allendale, Bamberg, Orangeburg, Calhoun)
Mr. Wayne Rogers
Executive Director
Lower Savannah Council of Governments
P.O. Box 850
Aiken, SC 29802
Phone: (803) 649-7981

Santee-Lynches Council of Governments

(Sumter, Clarendon, Kershaw, Lee)
Mr. Jim Darby
Executive Director
Santee-Lynches Council of Governments
P.O. Box 1837
Sumter, SC 29150
Phone: (803) 775-7381

Pee Dee Regional Council of Governments

(Chesterfield, Marlboro, Dillon, Florence, Marion, Darlington)
Mr. Johnny Brown
Executive Director
Pee Dee Regional Council of Governments
P.O. Box 5719
Florence, SC 29502
Phone: (843) 669-3138

Berkeley-Charleston-Dorchester Council of Governments

(Berkeley, Charleston, Dorchester)
Mr. Ron Mitchum
Executive Director
Berkeley-Charleston-Dorchester Council of Governments
5290 Rivers Avenue - Suite 400
North Charleston, SC 29418-6357
Phone: (843) 529-0400

Councils of Governments, cont'd.

Low Country Council of Governments

(Colleton, Hampton, Jasper, Beaufort)
Mr. Chris Bickley
Executive Director
Low Country Council of Governments
P.O. Box 98
Yemassee, SC 29945
Phone: (843) 726-5536

Waccamaw Regional Council of Governments

(Williamsburg, Horry, Georgetown)
Mr. David M. Essex
Executive Director
Waccamaw Regional Council of Governments
1230 Highmarket St.
Georgetown, SC 29440
Phone: (843) 546-8502

Economic Development Alliances

There are several Economic Development Alliances within South Carolina. These Alliances service a particular region of the state combining resources to ensure growth. All are willing to assist companies relocating to, or expanding in South Carolina.

Aiken Edgefield Economic Development Partnership

(Aiken & Edgefield)
Mr. Fred E. Humes
Director
Aiken Edgefield Economic
Development Partnership
P.O. Box 1708
Aiken, SC 29802
Phone: (803) 648-3300
Fax: (803) 641-3369
Email: fhumes@edpsc.org

Southern Carolina Alliance

(Allendale, Bamberg, Hampton & Barnwell)
Mr. Danny R. Black
President
Southern Carolina Alliance
1321 Technology Dr.
Barnwell, SC 29812
Phone: (803) 541-0023
Fax: (803) 541-3322
Email: dblack@barnwellsc.com

Central South Carolina Alliance

(Newberry, Lexington, Kershaw, Fairfield,
Calhoun, Richland, Orangeburg, Lee &
Sumter)
Mr. G. Michael Briggs
Executive Director
Central South Carolina Alliance
P.O. Box 1360
Columbia, SC 29202
Phone: (803) 733-1144
Fax: (803) 733-1125
Email: mbriggs@centralsc.org

Upstate Alliance

(Abbeville, Anderson, Cherokee, Greenville,
Greenwood, Laurens, Oconee, Pickens,
Spartanburg & Union)
Mr. Hal Johnson
President and CEO
Upstate Alliance
P.O. Box 277
Pickens, SC 29671
Phone: (864) 878-6326

Fax: (864) 283-1066
Email: charles.dalton@blueridge.coop

Charleston Regional Development Alliance

(Charleston, Dorchester & Berkeley)
Mr. David T. Ginn
Director, Economic Development
Charleston Regional Development Alliance
5300 International Blvd. Suite 103A
N. Charleston, SC 29418
Phone: (843) 767-9300
Fax: (843) 760-4535
Email: dginn@crda.org

The North Eastern Strategic Alliance

(Horry, Marion, Williamsburg, Dillon
Marlboro, Georgetown, Florence,
Darlington, Clarendon, & Chesterfield)
Mr. Ron Chatham
Executive Director
The North Eastern Strategic Alliance
P.O. Box 100457
Florence, SC 29501-0547
Phone: (843) 661-4669
Fax: (843) 661-1366
Email: rchatham@coastal.edu

Eastern South Carolina Alliance

(Darlington, Dillon Florence, Marion,
Marlboro, Chesterfield & Williamsburg)
Ms. Linda Boone-Smith
Director of Marketing
Eastern South Carolina Alliance
P.O. Box 1568
Florence, SC 29503
Phone: (843) 679-0628
Fax: (843) 679-0668
Email: linda.boone@easternsc.com

Economic Development Alliances, cont'd.

Charlotte Regional Partnership

Chester, Chesterfield, Lancaster, York

Mr. Michael Almond

President & CEO

Charlotte Regional Partnership

1001 Morehead Square Drive

Suite 200

Charlotte, NC 28203

Phone: 704-347-8942 or 800-554-4373

Fax: 704-347-8981

Email: malmond@charlotteusa.com

Local Economic Developers

Local Economic Development professionals are employed by South Carolina counties to provide assistance for business. They work to promote and ensure the economic growth of their community and are available to assist any business.

Abbeville

Vacant
Executive Director
Abbeville County Development Board
P.O. Box 533
Abbeville, SC 29620
Phone: (864) 366-2181
Fax: (864) 366-9266
Email: ACDB@WCTel.net

Phone: (803) 245-4375
Fax: (803) 245-3027
Email: bobc@barnwellsc.com

Barnwell

Marshall L. Martin, Jr.
Executive Director
Barnwell County Economic Development
Commission
P.O. Box 898
Barnwell, SC 29812
Phone: (803) 259-1263
Fax: (803) 259-0030
Email: bcedc@barnwellsc.com

Aiken

Fred E. Humes
Director
Aiken-Edgefield Economic Development Partnership
P.O. Box 1708
Aiken, SC 29802
Phone: (803) 648-3300
Fax: (803) 641-3369
Email: fhumes@edpsc.org

Beaufort

Heather Simmons Jones
Executive Director
Greater Beaufort-Hilton Head Economic Development
Partnership, Inc.
P.O. Box 969
Beaufort, SC 29901-0969
Phone: (843) 470-2611
Fax: (843) 470-2610
Email: hsjones@bhhecon.net

Allendale

Bill Robinson
Allendale County Economic Development Board
P.O. Box 219
Allendale, SC 29810
Phone: (803) 584-4611
Fax: (803) 584-7042
Email: brobs@barnwellsc.com

Berkeley

John D. Scarborough
Director
Berkeley County Economic Development
223 North Live Oak Drive
Moncks Corner, SC 29461
Phone: (843) 719-4096
Fax: (843) 719-4111
Email: jscarborough@co.berkeley.sc.us

Anderson

John Lummus
Director
Anderson County Development Partnership
126 N. McDuffie St.
Anderson, SC 29621
Phone: (864) 260-4386
Fax: (864) 260-4369
Email: jlummus@andersoncountysc.org

Calhoun

Jane Dyches
Administrative Assistant
Calhoun County Development Commission
Courthouse Annex - Suite 114
St. Matthews, SC 29135
Phone: (803) 655-5650
Fax: (803) 655-6110
Email: calhounchamber@sc.rr.com

Bamberg

Bob Clary
Executive Director
Bamberg County Economic Dev. Commission
P.O. Box 1074
Bamberg, SC 29003

Local Economic Developers, cont'd.

Charleston

J. Steven Dykes
Economic Development Manager
Charleston County Economic Development
4045 Bridgeview Drive
North Charleston, SC 29405
Phone: (843) 958-4506
Fax: (843) 958-4507
Email: sdykes@charlestoncounty.org

Cherokee

James P. Inman
Director
Cherokee County Industrial Development Board
225 S. Limestone St.
Gaffney, SC 29342
Phone: (864) 489-5721
Fax: (864) 487-3399
Email: ccdevbtd@innova.net

Chester

Karlisa Sloan
Director
Chester County
P.O. Drawer 580
Chester, SC 29706
Phone: (803) 377-1216
Fax: (803) 385-2022
Email: ksloan@chestercounty.org

Chesterfield

Cherry G. McCoy
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Chesterfield County Development Board
P.O. Box 192
Chesterfield, SC 29709
Phone: (843) 623-6500
Fax: (843) 623-3167
Email: cherryatcc@shtc.net

Clarendon

John Truluck
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Clarendon County Development Board
P.O. Box 670
Manning, SC 29102
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Colleton

Peter H. Arnoti
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Colleton County Economic Development
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Email: arnoti@colletoncounty.org

Columbia, City of

James B. Gambrell, Jr.
Director, Economic Development
City of Columbia Office of Econ. Dev.
1201 Main St, Suite
Columbia, SC 29201
Phone: (803) 734-2700
Fax: (803) 734-2702
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Darlington

Dave Bailey
Executive Director
Darlington County Development Board
131 Cashua St.
Darlington, SC 29532
Phone: (843) 398-4600
Fax: (843) 398-4603
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Dillon

Eugene Butler
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Dillon County Economic Dev. Brd.
P.O. Box 911
Dillon, SC 29536
Phone: (843) 774-1402
Fax: (843) 841-3872
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Dorchester

Jim Friar
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Dorchester County Economic Dev. Board
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Summerville, SC 29484
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Local Economic Developers, cont'd.

Edgefield

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P.O. Box 1708
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Fax: (803) 641-3369
Email: rlong@edpsc.com

Fairfield

Tommy Richardson
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Fairfield County Economic
Development Department
P.O. Drawer 60
Winnsboro, SC 29180
Phone: (803) 635-1415 ext. 214
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Florence

Joe King
President and CEO
Florence County Economic
Development Partnership
218-B West Evans St.
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Georgetown

Allen Burns
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Georgetown County
Economic Development
731 Prince St.
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Greenville

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Greenwood

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Hampton

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Hampton County Economic Dev. Commission
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Fax: (803) 943-7538
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Horry

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Partners Economic Development Corp.
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Conway, SC 29526
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Jasper

Rose Dobson
Assistant County Administrator
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Phone: (843) 726-7758
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Kershaw

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Director
Kershaw County Economic Development Board
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Local Economic Developers, cont'd.

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Laurens

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Laurens County Chamber of Commerce
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Lee

Jeff Burgess
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Lee County Economic Development Alliance
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Lexington

Vacant
Director, Community & Economic Development
Lexington County
212 S. Lake Drive
Lexington, SC 29072
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Marion

Frank Jones
Executive Director
Marion County Economic
Development Commission

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Marlboro

Butch Mills
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Marlboro County Economic Development Partnership
P.O. Box 653
Bennettsville, SC 29512
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McCormick

Edward Lominack
Interim County Administrator
McCormick County
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McCormick, SC 29835
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Newberry

Teresa Powers
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Newberry County
P.O. Box 1041
Newberry, SC 29108
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Fax: (803) 321-2049
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Oconee

Jim Alexander
Director
Oconee County Econ. Dev. Commission
502 E. Main St.
Walhalla, SC 29691
Phone: (864) 638-4211
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Email: jalexander@oconeesc.com

Local Economic Developers, cont'd

Orangeburg

Vacant
Executive Director
Orangeburg County Development Commission
P.O. Drawer 1303
Orangeburg, SC 29116
Phone: (803) 536-3333
Fax: (803) 534-1165
Email: hal@ocdc.com

Pickens

Ray Farley
Executive Director
Pickens-Economic Development Alliance
P.O. Box 279
Pickens, SC 29671
Phone: (864) 898-5593
Fax: (864) 898-5595
Email: rfarley@alliancepickens.com

Richland

G. Michael Briggs
Executive Director
Central Carolina Economic Development Alliance
P.O. Box 1360
Columbia, SC 29202
Phone: (803) 733-1144
Fax: (803) 733-1125
Email: mbriggs@centralsc.org

Saluda

Vacant
Executive Director
Saluda Economic Development Board
400 W, Highland Ave.
Saluda, SC 29138
Phone: (864) 445-4500
Fax: (864) 445-9405
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Spartanburg

R. Carter Smith
Vice President Economic Development
Spartanburg Area Chamber of Commerce
P.O. Box 1636

Spartanburg, SC 29304
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Sumter

Jim Kepner
Executive Director of Existing Industry
Sumter County Development Board
32 E. Calhoun St.
Sumter, SC 29150
Phone: (803) 418-0703
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Union

Stanley Vanderford
Executive Director
Union County Chamber of Commerce
& Dev. Board
207 S. Herndon St.
Union, SC 29379
Phone: (864) 427-9039
Fax: (864) 427-9030
Email: stanley@unionsc.com

Williamsburg

F. Hilton McGill
Executive Director
Williamsburg County Development Board
P.O. Box 1132
Kingstree, SC 29556
Phone: (843) 382-9393
Fax: (843) 382-5353
Email: hmcgill@ftc-i.net

York

J. Mark Farris
Director
York County Economic Development Board
1830 Second Baxter Crossing
Fort Mill, SC 29708
Phone: (803) 802-4300
Fax: (803) 802-4299
Email: mark.farris@yorkcountygov.com

Small Business Development Centers

Aiken

(Aiken County)
Reka Mosteller, Area Manager
Small Business Development Center
USC-Aiken, School of Business
471 University Parkway, Box 9
Aiken, SC 29801
Phone: (803) 641-3646
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Beaufort

(Beaufort and Jasper County)
Martin Goodman, Area Manager
Small Business Development Center
USC-Beaufort
801 Carteret St.
Beaufort, SC 29902
Phone: (843) 521-4143
Fax: (843) 521-4142
Email Goodman@gwm.sc.edu

Charleston

(Charleston, Berkeley, Dorchester Counties)
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Chamber of Commerce
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Web: www.mbscore.org

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Web: www.piedmontscore.org



Internet Resources

South Carolina

Internet Resources

Bizexperts.org

Sponsored by the Small Business Development Center, this site provides answers to many general business questions. Discussion boards allow business owners the opportunity to exchange ideas and discuss issues.

Web: www.bizexperts.org

Central Contractor Registration

The Central Contractor Registration (CCR) is the primary vendor database for the U.S. Federal Government. The CCR collects, validates, stores and disseminates data in support of agency acquisition missions. Both current and potential government vendors are required to register in CCR in order to do be awarded contracts by the government. Vendors are required to complete a one-time registration to provide basic information relevant to procurement and financial transactions. Vendors must update or renew their registration annually to maintain an active status.

Web: www.ccr.gov

Entreworld

This website is the Kauffman Foundation's online resource guide for entrepreneurs. Contains information on starting and growing businesses. Site connects entrepreneurs with business experts.

Web: www.entreworld.com

Federal Procurement Data Center

This website contains vast amounts of information pertaining to the Federal Procurement Process. Registration is required and some reports must be purchased.

Web: www.fpds.gov

Internal Revenue Service Information for Business

This is the online tax resource center from the IRS, which provides information on many tax questions. Links are available to answer questions for businesses of all sizes.

Web: www.irs.gov/businesses/index.html

SC Department of Revenue Business One Stop

Business One Stop (BOS) is a one-stop-shop for many of the business tax accounts you need including an employer withholding account, unemployment insurance, sales and use tax license, and ABL license renewal.

Web: dorbos.sctax.org

SCORE Online Learning Center

SCORE's online learning center provides information on many business topics. Specific information is available for women and minority business owners and entrepreneurs. Also 60-second guides are available for quick tips on making your business successful.

Web: www.score.org/learning_center.html

South Carolina Business One Stop (SCBOS)

South Carolina's one stop business resource center. Includes information on how to write a business plan, business registration, as well as where to go to get business questions answered.

Web: www.myscgov.com → Click on Business → Click on SCBOS link

South Carolina's Job Bank

Employers may list job openings online and search electronic resumes through the S.C. Job Bank. The South Carolina Employment Security Commission will screen employers and applications.

Web: www.jobsearch.org/SC

South Carolina Minority Business Development Center

This site is the homepage of the Minority Business Development Center that contains useful information for minority business owners. Financial information may be found in the Lending Library section. A calendar of seminars offered by the center is also available.

Web: www.scmbdc.com

SCMinorityBusiness.net

Sponsored by the South Carolina Chamber of Commerce, this site allows minority and women business owners to register for contracts with South Carolina companies. The site also contains useful links to information on minority and women owned business status.

Web: www.scminoritybusiness.net

Small Business Administration-South Carolina Office

This site is the homepage for SBA's South Carolina office. Provides an online calendar of training events as well as a start up kit for new businesses and information on SBA finance programs.

Web: www.sba.gov/sc/

State of South Carolina Procurement Information Center

This website is a one stop source for information pertaining to doing business with South Carolina State government. Information on current available bids and contracts, as well as online registration can be found on this site.

Web: www.procurement.sc.gov

United States Patent and Trademark Office

The Patent and Trademark Office maintains an extensive site that includes a database that enables online patent and trademark searches and filings. You may also find resources that help in the start-up and growth of a business.

Web: www.uspto.gov



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Department of Commerce