



# Resource Guide for Business

South Carolina

*Business Solutions*

South Carolina Department of Commerce

# Resource Guide for Business

2005

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## Introduction

The *Resource Guide* is a reference tool for South Carolina's business community, providing easy to find, concise information on state services. It includes assistance providers available to expanding companies, educational opportunities and general information about economic development in the state.

This guide contains a variety of resources, both service providers and publications. Many of these resources are provided at no cost, while others carry reasonable charges or fees.

The Business Solutions Division of the South Carolina Department of Commerce produced this *Resource Guide*. The mission of the division is to implement strategic programs to support and expand South Carolina-based jobs and capital investment. We welcome your comments and questions, and hope you find the *Resource Guide* a useful tool.

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# **Business Consulting and Counseling Resources**

South Carolina

## **American Quality Assessors (AQA)**

American Quality Assessors (AQA) is an accredited management system registrar created solely to certify conformance of management systems to ISO 9000, QS-9000 and ISO 14000. AQA is committed to providing responsive affordable registration services to companies located in the United States. AQA is a not-for-profit economic development organization. Although AQA registers companies of all sizes, it offers small businesses registration services through its Small Business Registration Program. AQA endeavors to use local, certified auditors having appropriate industrial expertise.

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President  
American Quality Assessors  
1107 Belleview Avenue  
Columbia, SC 29201  
Toll Free: (800) 281-4384  
Phone: (803) 779-8150  
Fax: (803) 779-8109  
Email: [chowell@aqausa.com](mailto:chowell@aqausa.com)  
Web: [www.aqausa.com](http://www.aqausa.com)

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## **Benedict College Business Development Center**

The Center serves clients from throughout the state, with innovative education programs, technical assistance, and advisory and research services. Additionally, the Center provides a below-market-cost incubation environment for innovative start up firms interested in providing services, or business delivery strategies. The Business Development Center Program also includes plans for a revolving loan fund that will provide greater access to other traditional and non-traditional financing for its constituents.

Among the basic business services provided are business plan development, secretarial support, training and education, sales and marketing assistance, and accounting and bookkeeping services. The facility has training session space, and multi-purpose meeting rooms. The site is equipped with high capacity bandwidth videoconferencing capabilities to facilitate inter-community relations.

Dr. Robert Scott  
Director  
Benedict College Business Development Center  
2601 Read St.  
Columbia, SC 29204  
Phone: (803) 253-5186  
Fax: (803) 253-5555  
Email: [scottr@benedict.edu](mailto:scottr@benedict.edu)

---

## **Business One Stop, South Carolina (SCBOS)**

Business One Stop is a multi-layered web site designed to help new South Carolina businesses find quick information on subjects such as business licenses, financing, tax incentives and business plans.

[www.mysc.gov](http://www.mysc.gov) → then click on *Business* → then SCBOS

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## **Buy South Carolina**

The Buy South Carolina Supplier Locator Service assists new or expanding companies using the Center for Accelerated Technology Training (CATT) to locate suppliers in South Carolina. The service locates South Carolina based companies that have the capability of meeting the supplier needs and contact information is given to the new or expanding company. The goal of this service is to keep dollars and jobs remaining in South Carolina

Tommy B. Fulmer  
Buy South Carolina Project Administrator  
State Board for Technical and Comprehensive Education  
Economic Development Division  
111 Executive Center Dr.  
Columbia, SC 29210-8424  
Phone: (803) 896-5342  
Email: [fulmer@sctechsystem.com](mailto:fulmer@sctechsystem.com)

---

## **Carolinas Minority Supplier Development Councils, Inc.**

CMSDC provides a variety of programs and services for corporate representatives and minority business enterprises. These programs are designed with several purposes in mind:

- To foster the development of long-term, mutually beneficial business relationships
- To assist corporations in developing or enhancing their supplier development programs
- To assist minority business enterprises with education, information and valuable contacts to help grow their business

Lincoln Center  
10400 Mallard Creek Road, Suite 340  
Charlotte, NC 28262  
Phone: (704) 549-1000  
Fax: (704) 549-1616  
Email: [cmsdcinc@bellsouth.net](mailto:cmsdcinc@bellsouth.net)  
Web: [www.carolinasmcdc.org](http://www.carolinasmcdc.org)

---

## **Center for Applied Technology (CAT)**

The Center for Applied Technology (CAT) provides assistance in the formation and development of technology-based companies and for companies evolving from university research within the state. On-site conference rooms, telephone answering, clerical support, shared copier, fax machine and mail services are also available.

Vincie Albritton  
Business Manager  
Clemson University Research Foundation  
P.O. Box 345701  
Clemson, SC 29634-5701  
Phone: (864) 656-5708  
Fax: (864) 656-0474

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## **Clemson Apparel Research Center**

Clemson Apparel Research Center demonstrates all aspects of advanced sewn products manufacturing including fast-turn manufacturing, full computer integration for design and manufacturing, state-of-the-art automated equipment, and advanced manufacturing practices; conducts advanced materials and stitchless technology research in support of major research projects; develops and demonstrates advanced supply chain concepts and automation for all products; and conducts short courses for apparel manufacturers.

Dr. Christine W. Jarvis  
Director  
Clemson Apparel Research Center  
500 Lebanon Road  
Pendleton, SC 29670-1957  
Phone: (864) 646-8454  
Fax: (864) 646-8230  
E-mail: [cwjrv@clemson.edu](mailto:cwjrv@clemson.edu)  
Web: [car.clemson.edu](http://car.clemson.edu)

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## **Concurrent Technologies Corp. (CTC)**

Concurrent Technologies Corporation's goal is to improve our clients' profitability and effectiveness. CTC assists companies through a variety of consulting services including the following.

- Economic and workforce development
- Environmental management and pollution prevention
- Brownfield remediation and redevelopment
- Land use planning and development
- Community development
- Job training
- ISO certification
- Security and video surveillance audits and design

- Grant writing
- Network design
- Web design and hosting

CTC has over 1,200 employees at 20 strategic locations throughout the United States, with four offices in South Carolina.

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Manager, Workforce Development  
Concurrent Technologies Corp.  
1233 Washington St., Suite 1000  
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Phone: (803) 748-7662  
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E-mail: [oltmane@ctc.com](mailto:oltmane@ctc.com)  
Web: [www.ctc.com](http://www.ctc.com)

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## **EPSCoR**

The South Carolina Experimental Program to Stimulate Competitive Research (EPSCoR) and Institutional Development Awards (IDeA) Programs are Federal-State partnerships designed to build the research enterprise in the state of South Carolina. South Carolina currently has more than \$60 million in active Federal awards from these programs. The program offers considerable outreach initiatives to small, high-tech, private sector businesses through its Phase-0 program. For more information please see the general web site or go directly to the Phase-0.

Additional information on the program may be obtained by contacting:

Dr. T. Scott Little  
SC EPSCoR/IDeA  
P.O. Box 11526  
Columbia, SC 29211  
Phone: (803) 733-9060  
Fax: (803) 376-1721  
Cell: (803) 467-9643  
Web: [www.scepscor.org](http://www.scepscor.org) or <http://www.scepscor.org/solic/sbir-phase0-solicitation-1104.doc>

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## **Family Business Forum**

The purpose of this forum is to provide opportunities for family-owned businesses to gain knowledge and perspective concerning the challenges confronting them. Shared expertise comes from USC resources, invited experts, forum sponsors (Carolina First; Grant Thornton, LLP; Landmark Business Solutions; USC Moore School of Business; Mass Mutual Life Insurance Co.; and the McNair Law Firm) and the members themselves.

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Director  
South Carolina Family Business Forum  
University of South Carolina  
Moore School of Business  
1705 College St.  
Columbia, SC 29208  
Phone: (803) 777-2713  
Fax: (803) 777-0712

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## **Fast Trac™, Kauffman Foundation**

FastTrac™ is a comprehensive entrepreneurship-educational program that provides entrepreneurs with business insights, leadership skills and professional networking connections so they are prepared to create a new business or expand an existing enterprise. The Fast Trac program includes practical, hands-on business development programs and workshops for existing entrepreneurs, aspiring entrepreneurs, as well as entrepreneurship curriculum for college students.

### **Fast Trac™ providers in South Carolina:**

Charleston Venture House, LLC  
222 West Coleman Blvd.  
Mt. Pleasant, SC 29464  
Mr. Robert Donato  
Phone: 843-856-0316  
Fax: 843-856-2239  
Email: rdonato@msn.com

Midlands Technical College  
PO Box 2408  
Columbia, SC 29202  
Mr. Barrie Kirk  
Phone: (803) 691-3875  
Fax: (803) 691-3916  
Email: kirkb@midlandstech.edu

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## **Forest/Wood Products Assistance, SC Forestry Commission**

The Forestry Commission's Economic Development Program is designed to maximize the contributions that forest resources make to the state. Assistance is provided to facilitate development of value-added forest products manufacturing, expansion of existing industry and creation of viable new forest related business. Another goal is to improve the economic impact of forest resources through promotion of efficient harvesting, processing and recycling.

Technical and financial assistance is available to rural communities to help them expand their capacity for improvement and use forest resource base to their best advantage. Technical assistance is available to economic development professionals, rural community leaders and primary and secondary forest products manufacturers.

Tim Adams  
Resource Development Forester  
South Carolina Forestry Commission  
P.O. Box 21707  
Columbia, SC 29221  
Phone: (803) 896-8802  
Fax: (803) 798-8097  
E-mail: [tadams@forestry.state.sc.us](mailto:tadams@forestry.state.sc.us)

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## **Minority Business Development Center, The South Carolina Statewide**

The South Carolina Statewide Minority Business Development Center (MBDC) is part of a national network that was established to increase the growth of new minority owned business and strengthen existing ones, therefore making them more profitable and creating new jobs for South Carolina. MBDC professional consultants offer a wide range of services that include initial counseling, government/private sector contracting assistance, financial management and more complex issues such as international trade franchising. The Minority Business Development Agency (MBDA) of the U.S. Department of Commerce funds MBDC. DESA Inc., a South Carolina based management firm, manages the center.

Greg Davis  
Project Director  
The SC Minority Business Development Center  
1515 Richland St.  
Columbia, SC 29201  
Phone: (803) 779-5905  
Fax: (803) 779-5915  
E-Mail: [busdev@scmbdc.com](mailto:busdev@scmbdc.com)  
Web: [www.scmbdc.com](http://www.scmbdc.com)

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## **Minority Business Directory Governor's Office of Small and Minority Business Assistance**

The South Carolina Minority Business Directory is a reference of certified minority firms as listed by the SC Governor's Office of Small and Minority Business Assistance. This listing includes pertinent business information such as company name, address, telephone, management contact, type of business, a certificate number and a federal IS/SSN number. The companies are arranged in product and service categories. The Directory also explains how to begin the certification process, and includes other small/minority business assistance information.

Shirley Mack  
Director  
SC Governor's Office of Small and Minority Business Assistance  
1205 Pendleton St., Suite 444  
Edgar A. Brown Building  
Columbia, SC 29201  
Phone: (803) 734-5010  
Fax: (803) 734-2498  
E-mail: mack@govoepp.state.sc.us

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## **Recycling Market Development Advisory Council (RMDAC)**

RMDAC was established within the South Carolina Department of Commerce to develop of markets for recovered materials and products with recycled content.

The RMDAC staff provides business development, marketing, and technical assistance to South Carolina recycling businesses involved in processing or making products with recyclable materials. As a partner in the Business Recycling Assistance Program (BRAP), staff helps industries seeking recycling options for their waste by-products.

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Recycling Market Development Advisory Council  
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Recycling Market Development Advisory Council  
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E-mail: kowens@sccommerce.com

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## **Research Authority, South Carolina**

The South Carolina Research Authority (SCRA) is a public, non-profit corporation that facilitates the formation of public, private and academic partnerships in the development and implementation of scientific and technological knowledge to bring about economic growth.

SCRA forms teams of industrial and academic organizations in which SCRA applies science and technology to problem solving for specific needs of government and industry on a contractual basis. SCRA has developed and markets a statewide system of Research Parks. The parks are located in Charleston, Clemson and Columbia. Each park is affiliated with and located near a major research university that has its own areas of expertise.

Dr. Larry E. Druffel  
President/Director and Chief Executive Officer  
South Carolina Research Authority  
P.O. Box 12025  
Columbia, SC 29211  
Phone: (803) 799-4070  
Fax: (803) 252-7642

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## **Service Corps of Retired Executives (SCORE)**

SCORE, a resource partner of the U.S. Small Business Administration, provides business assistance with free in-depth private counseling and low-cost group workshops.

SCORE volunteers are mainly retired business executives and owners who have spent their professional careers in the business world. With their considerable experience-based knowledge of “what works and what doesn’t,” they help prospective and established business owners identify problems, determine the causes, and find solutions.

Counseling is provided in a variety of ways, including face-to-face at SCORE offices or at the client’s place of business, by e-mail, or at periodic workshops held throughout South Carolina on a variety of small business topics.

In South Carolina, SCORE has staffed offices in 15 communities (*see page 64 for SCORE locations*).

SCORE is a member of the S.C. Coalition for Small Business and Entrepreneurship, comprising the S.C. Department of Commerce, Small Business Administration, Small Business Development Center, the S.C. Export Consortium, the Women’s Business Center and S.C. Manufacturing Extension Partnership.

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SCORE State Director  
Columbia, SC 29201  
Phone: (803) 253 -3124  
E-mail: [NMVPaige@aol.com](mailto:NMVPaige@aol.com)  
Web: [www.score.org](http://www.score.org)  
[www.sbaonline.sba.gov/sc.scorescore.html](http://www.sbaonline.sba.gov/sc.scorescore.html)

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## **Small Business Assistance Program (DHEC)**

The Small Business Assistance Program is a program of the South Carolina Department of Health and Environmental Control. This free, non-regulatory service helps small businesses find out what

regulations apply to them and helps them to comply with state and federal laws. Phyllis T. Copeland is the state's Small Business Ombudsman. She serves as advocate for small businesses, providing referrals to appropriate technical staff, outreach on regulations and resolving small business problems.

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SBAP  
DHEC- EQC Administration  
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Columbia, SC 29201-1708  
Phone: (803) 896-8982  
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Toll Free: (800) 819-9001  
E-mail: [copelapt@dhec.sc.gov](mailto:copelapt@dhec.sc.gov)

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## **Small Business Development Center**

The Frank L. Roddey Small Business Development (SBDC) Center of South Carolina is a resource consortium of four universities in South Carolina with the mission of providing management assistance to small businesses in all areas of the state. The four consortium members are Clemson University, South Carolina State University, the University of South Carolina, and Winthrop University. Staffed offices are located in Aiken, Beaufort, Charleston, Clemson, Columbia, Conway, Florence, Greenville, Greenwood, Hilton Head, Orangeburg, Rock Hill, Spartanburg and Sumter (*see page 62 for contact information*).

The SBDC is a member of the S.C. Coalition for Small Business and Entrepreneurship, comprising the S.C. Department of Commerce, Small Business Administration, Small Business Development Center, the S.C. Export Consortium, the Women's Business Center and S.C. Manufacturing Extension Partnership.

The SBDC provides technology and export assistance in collaboration with the S.C. Consortium and offers programs to assist businesses interested in access to federal procurement opportunities. The SBDC also provides assistance for those firms interested in and capable of participating in the SBIR/STTR program.

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SC Small Business Development Center  
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E-mail: [lenti@moore.sc.edu](mailto:lenti@moore.sc.edu)  
Web: [scsbdc.moore.sc.edu/](http://scsbdc.moore.sc.edu/)

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## **South Carolina Biotechnology Incubation Facility (SC Bio)**

SC Bio (The South Carolina Biotechnology Incubation Program) is a public/private, not-for-profit organization composed of industry, university, and private entities collaborating to develop new life

science companies in South Carolina. SC Bio is a catalyst that aids in commercialization supporting financial growth, process development, and marketing for emerging life science companies.

The South Carolina Biotechnology Incubation Facility is South Carolina's premier life-science incubator, offering state-of-the-art facility for independent, institutional, contract, or corporate research with commercial applications. The Sc Bio offers several services including administrative support, hazardous/medical waste disposal, telephone answering, janitorial service, business consultation, and business plan development.

Eligibility to use the SC Bio is based on preliminary application, followed by submission of complete application package including (a) copy of the company's business plan, (b) company's tax returns for prior two years, and (c) details of the company's structure, bylaws, ownership, etc. Other steps in application process include background and credit check of company owners, and a decision by the admissions committee.

For more information about South Carolina Biotechnology Incubation Facility contact:

Karl B. Kelly  
CEO  
SC Biotechnology Incubation Facility  
1 Gregor Mendel Circle-Building D  
Greenwood, South Carolina 29646  
Phone: (864) 953-3980  
Fax: (864) 953-3984  
E-mail: [kkelly@scbio.org](mailto:kkelly@scbio.org)  
Web: [www.scbio.org](http://www.scbio.org)

---

## **South Carolina Manufacturing Extension Partnership (SCMEP)**

The South Carolina Manufacturing Extension Partnership (SCMEP) is one of a network of more than 70 centers established by the U.S. Department of Commerce's National Institute of Standards and Technology (NIST) to assist small- and mid-sized manufacturers. SCMEP provides smaller manufacturers, who are key to South Carolina's economic stability, access to the types of assistance that will keep them competitive in the growing worldwide marketplace.

SCMEP's comprehensive assistance includes business management and financial solutions, workforce development and training assistance, plant layout and process improvements, innovative technology evaluations, environmental management systems and ISO implementation.

SCMEP's employees have extensive manufacturing experience in a wide variety of manufacturing industries, providing them the skills to analyze, recommend and implement improvements that strengthen the competitiveness of state manufacturers.

John Irion  
President  
South Carolina Manufacturing Extension Partnership  
817 Calhoun St.  
P.O. Box 7008  
Columbia, SC 29201  
Phone: (803) 252-6976  
Fax: (803) 254-8512  
Web: [www.scmep.org](http://www.scmep.org)

---

## **South Carolina Technology Alliance**

The South Carolina Technology Alliance's purpose is to pursue success toward the following four technology-related goals in order to enhance economic development in South Carolina: (1) prepare a technology-capable workforce; (2) create a business environment that is friendly to technology-intensive companies; (3) invest to expand the base of rapidly growing companies and startup businesses; and (4) invest in world-class university research programs that are directly linked to South Carolina industry.

Tom Persons  
President  
South Carolina Technology Alliance  
1201 Main St.  
Columbia, SC 29201  
Phone: (803) 748-1323  
Web: [www.sctech.org](http://www.sctech.org)  
E-mail: [tep@sctech.org](mailto:tep@sctech.org)

---

## **USC businessLink**

USC businessLink brings together five USC economic development and research resources to provide access to the services these USC business and economic development resources can provide. No delays, no hassles, no red tape.

The resources offered by USC businessLink are the USC Small Business Development Center, the USC Center for Manufacturing and Technology, the USC Columbia Technology Incubator, the USC Industrial Agreements Unit, and the USC Intellectual Property Office.

USC businessLINK provides fast and easy access to exceptional consulting, world class research capabilities, and turnkey licensing, producing cost efficiencies that increase speed to market and return on investment.

Gail Shurling  
Associate Director  
USC businessLink  
Phone: 1-866-756-2883 (toll free)  
Email: [shurling@gwm.sc.edu](mailto:shurling@gwm.sc.edu)  
Web: [www.uscbusinesslink.com](http://www.uscbusinesslink.com)

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## **USC/Columbia Technology Incubator**

Founded in 1998, the Tech Incubator provides space, mentoring, offices, phones, internet services, light accounting and professional service networks for early stage company formation and growth. The goal on the incubator program is to produce successful graduates (businesses) that are financially viable and freestanding when they leave the incubator, usually in two to three years.

Companies entering the incubator must be technology oriented, have a business plan, and have a need to use the resources (faculty, staff or students) of the University of South Carolina or Midlands Technical College.

Joel Stevenson  
Director  
USC/Columbia Technology Incubator  
University of South Carolina  
Columbia, SC 29208  
Phone: (803) 400-2031  
Fax: (803) 400-2033  
Email: [jstevenson@sc.edu](mailto:jstevenson@sc.edu)

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## **Women's Business Center, South Carolina**

The South Carolina Women's Business Center (SCWBC) offers women entrepreneurs new opportunities to take their business ideas from their imaginations to successful endeavors. This center is part of the South Carolina Manufacturing Extension Partnership (SCMEP) and is funded by a Cooperative Agreement from the Small Business Administration (SBA). The SCWBC program provides business and technical assistance to prospective and existing women-owned businesses throughout the state of South Carolina.

The Women's Business Center offers free counseling and information about business resources that can help you in business start-up, operations, and business management. It also provides workshops and training opportunities throughout the state.

Haidee Clark Stith  
Executive Director  
817 Calhoun St.  
Columbia, SC 29201  
Phone: (803) 461-8900  
FAX: (803) 254-8512  
Email: [hstith@scmep.org](mailto:hstith@scmep.org)  
Web: [www.scwbc.org](http://www.scwbc.org)

A large, dark, stylized graphic of a palm tree trunk and fronds occupies the left side of the page. The fronds are depicted with a series of small, dark, pointed shapes radiating from a central point, creating a textured, layered effect. The trunk is a solid dark vertical bar.

# **Education and Training Resources**

South Carolina

A series of thin, horizontal white lines are located at the bottom left corner of the page, below the 'South Carolina' text.

## **APOGEE, A Program of Graduate Engineering Education**

APOGEE provides graduate engineering courses throughout the state via videotapes. Faculties from the University of South Carolina College of Engineering teach courses. This program enables engineers to continue full-time employment while working toward an advanced degree or taking selected courses for career development.

Susan M. Jarvie  
Program Coordinator  
College of Engineering and Information Technology  
Swearingen Engineering Center  
University of South Carolina  
Columbia, SC 29208  
Phone: (803) 777-2525  
Fax: (803) 777-0027  
E-mail: [sjarvie@sc.edu](mailto:sjarvie@sc.edu)  
Web: [www.engr.sc.edu](http://www.engr.sc.edu)

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## **Arthur M. Spiro Center for Entrepreneurial Leadership**

The Spiro Center is an initiative of the College of Business and Behavioral Science at Clemson University. The mission of the Spiro Center is to support educational, research and outreach programs that promote entrepreneurial activity and economic development within the region, state and nation. The Center coordinates educational offerings in entrepreneurship, support faculty research into entrepreneurship topics and provide various forms of assistance to entrepreneurial ventures.

Caron H. St. John, Ph.D.  
Director  
Arthur M. Spiro Center for Entrepreneurial Leadership  
College of Business and Behavioral Science  
Clemson University  
164 Sarrine Hall  
Clemson, SC 29634  
Phone: (864) 656-7235  
Fax: (864) 656-4468  
E-mail: [scaron@clemson.edu](mailto:scaron@clemson.edu)  
E-mail: [greene@clemson.edu](mailto:greene@clemson.edu)

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## **Career Centers, High School**

High School Career Centers use specially designed curriculum with the goals of preparing students for immediate employment upon completing of the program, or preparing the student for entry into a post-secondary institution for further education and training. Career Centers work to meet the demands of business and industry by providing students who are academically prepared, have a high level of technical knowledge and can work well with others as a team.

B. T. Martin  
Education Associate: Engineering and Industrial Technology Education  
State Department of Education  
915-A Rutledge Building  
1429 Senate St.  
Columbia, SC 29201-3730  
Phone: (803) 734-3398  
Fax: (803) 734-35-25  
E-mail: btmartin@sde.state.sc.us

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## **Career Center Advisory Boards**

High School Career Centers use citizen and faculty boards to help them determine course curriculum and give guidance on future technology and industry trends. Inquiries about serving on these boards should be addressed to the Career Center director of that school.

For additional information contact B.T. Martin.

B. T. Martin  
Education Associate: Engineering and Industrial Technology Education  
State Department of Education  
915-A Rutledge Building  
1429 Senate St.  
Columbia, SC 29201-3730  
Phone: (803) 734-3398  
Fax: (803) 734-35-25  
E-mail: btmartin@sde.state.sc.us

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## **Center for Accelerated Technology Training (State Board for Technical and Comprehensive Education)**

The technical education system's Center for Accelerated Technology Training (CATT) program is recognized as one of the premier industry training programs in the United States. CATT provides customized training programs for new and expanding industry at little or no cost to these companies. Services include curriculum development, providing and training instructors, training site preparation and applicants recruitment for the training program. Pre-employment training, structured post-employment training or a combination of the two may be provided to the company.

Russell Darnall  
Vice President for Economic Development  
SC State Board for Technical and Comprehensive Education  
111 Executive Center Drive  
Columbia, SC 29210  
Phone: (803) 896-5333  
Fax: (803) 896-5335  
Web: [www.sctechsystem.com/catt.htm](http://www.sctechsystem.com/catt.htm)

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## **Center for Applied Technology (CAT)**

The Center for Applied Technology (CAT) provides assistance in the formation and development of technology-based companies and for companies evolving from university research within the state. On-site conference rooms, telephone answering, clerical support, shared copier, fax machine and mail services are also available.

Vincie Albritton  
Business Manager  
Clemson University Research Foundation  
P.O. Box 345701  
Clemson, SC 29634-5701  
Phone: (864) 656-5708  
Fax: (864) 656-0474  
Email: valbrit@clemson.edu

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## **Clemson University**

Clemson University offers a variety of services for South Carolina manufacturers, including consulting and research programs in such areas as environmental sciences, manufacturing and information technology. In the area of manufacturing, Clemson's research and consulting capabilities can assist with rapid prototyping, materials and manufacturing processes, robotics, industrial engineering, in-house training and continuing education and development of specialized application software. Clemson also operates departments for environmental toxicology and environmental systems engineering.

Dr. Christian E.G. Przirembel  
Vice President for Research  
Clemson University  
300 Brackett Hall  
Clemson, SC 29634  
Phone: (864) 656-7701  
Fax: (864) 656-7700  
E-mail: cprzmb1@clemson.edu  
Web: www.clemson.edu

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## **Clemson Apparel Research Center**

Clemson Apparel Research Center demonstrates all aspects of advanced sewn-products manufacturing including fast-turn manufacturing, full computer integration for design and manufacturing, state-of-the-art automated equipment, and advanced manufacturing practices; conducts advanced materials and stitchless technology research in support of major research projects; develops and demonstrates advanced supply chain concepts and automation for all products; and conducts short courses for apparel manufacturers.

Dr. Christine W. Jarvis  
Director  
Clemson Apparel Research Center

500 Lebanon Rd.  
Pendleton, SC 29670-1957  
Phone: (864) 646-8454  
Fax: (864) 646-8230  
E-mail: cwjrv@clemson.edu  
Web: car.clemson.edu

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## **Continuing Education Programs (State Board for Technical and Comprehensive Education State Tech)**

Continuing Education Programs are conducted by the 16 colleges in the State Board for Technical and Comprehensive Education system. This post-employment training is occupational by design and may be general or customized. The programs provide training for low- to high- skill occupations.

The types of training programs include seminars, workshops, short courses and long-term apprenticeships. The programs may be conducted on a technical college campus or in a plant. The purpose of this program is to deliver to local businesses and industries the type of training needed to keep them competitive and growing. The Continuing Education program carries a minimal cost.

Edward L. Shultz  
Coordinator  
Occupational Advancement Training  
S.C. Technical College System  
111 Executive Center Drive  
Columbia, SC 29210-8424  
Phone: (803) 822-3531  
Fax: (803) 822-4999  
E-mail: Shultz@tec.sc.us

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## **Employment Security Commission, South Carolina**

The South Carolina Employment Security Commission collaborates with other state and local workforce development organizations committed to the creation of a diverse and well-trained workforce in South Carolina. The Employment Security Commission can assist business in solving employment and training related challenges, and help people with career transitions. Services are provided at no cost.

Roosevelt T. "Ted" Haley  
Executive Director  
South Carolina Employment Security Commission  
1550 Gadsden St.  
P.O. Box 995  
Columbia, SC 29202  
Phone: (803) 737-2400  
Web: www.sces.org

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## **Engineering/Industrial Technology Education**

Engineering/Industrial Technology Education is a family of programs that addresses a wide range of occupations. Areas under the Engineering/Industrial Technology umbrella include the following: Construction Cluster, Design Communication Cluster, Manufacturing Cluster, Transportation Cluster and Engineering Cluster. Each program is designed to provide for immediate employment upon completion of the program and/or to prepare the student for entry into a postsecondary institution for further education and training.

Office of Occupational Education  
Engineering/Industrial Technology Education  
State Department of Education  
915 Rutledge Building  
1429 Senate St.  
Columbia, SC 29201  
Phone: (803) 734-8500

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## **English as a Second Language (ESL)**

The current labor force profile includes an increasing number of Hispanic workers. In many cases there may be a language barrier in communicating important production and other information. There are ESL programs located throughout the state. The best contact to begin discussion on enrolling your employees in an ESL course, or to teach basic Spanish to company supervisory staff is with the Dean of Continuing education at the nearest technical college. (*Please reference the list of technical colleges under State Technical College System.*)

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## **Environmental Training Center**

The SC Environmental Training Center offers credit and non-credit programs for individuals working in the fields of water, wastewater, hazardous materials/waste and safety. Training can be obtained either at the center on the campus of Sumter Area Technical College or at a given plant location.

An Environmental Engineering Technology degree and certificate programs are also available. Training and assistance can be provided to business, industry and municipalities in the following environmental specialties: Hazardous materials/hazardous waste, health and safety, instructional technology, management and supervision and utility operations/maintenance.

Michael G. Shealy  
Department Chair for Natural Resources Management  
Environmental Resource Center  
Central Carolina Technical College  
506 N. Guignard Drive  
Sumter, SC 29150-2499  
Phone: (803) 469-2350  
Fax: (803) 778-7889

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## **Fire Academy**

This academy provides training to upgrade the state's fire service personnel-paid, volunteer and industrial. The new expanded facility with state-of-the-art props, will allow for training in a multipurpose environment covering many disciplines in fire and, fire-related and emergency services.

Melissa Kneece  
Marketing Coordinator  
South Carolina Fire Academy  
141 Monticello Trail  
Columbia, SC 29203  
Phone: (803) 896-9850  
Fax: (803) 896-9856

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## **High Performance Partnerships**

High Performance Partnerships is a hands-on partnership program between companies and schools designed to produce students with academic and life skills necessary to better themselves and the communities in which they live. It involves measurable changes in the schools, principal "buy-in," assessment of student and school needs, and commitments in time and resources from both the company and the school.

Edwina A. Carns  
Director  
High Performance Partnerships  
SC Public Education Foundation  
South Carolina Chamber of Commerce  
1201 Main St., Suite 1700  
Columbia, SC 29201  
Phone: (803) 799-4601  
Fax: (803) 779-6043  
E-mail: edwinac@scchamber.net

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## **Independent Learning, University of South Carolina**

Independent learning is a part of the University of South Carolina undergraduate program. It allows students with time and distance constraints to take college level courses for credit via telecommunications instruction, through self-study and textbooks, or Internet. As far as possible, the content of the Independent Learning Courses is the same as the campus based courses. Courses covered range from Business Administration to Mathematics to Astronomy.

Robin D. Phillips  
Student Services Coordinator  
Distance Education  
The University of South Carolina  
915 Gregg St.

Columbia, SC 29208  
Phone: (803) 777-6285  
Fax: (803) 777-6264  
E-mail: rdandrid@gwm.sc.edu

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## One-Stop Workforce Centers

South Carolina's One-Stop Workforce System is a direct result of federal legislation known as the Workforce Investment Act passed in August 1998. The Workforce Investment Act (WIA) provides employment and job training programs, and uses One-Stop Workforce Centers throughout the state. The state is divided into 12 Workforce Investment Areas, each of which is managed by boards that include a mix of people from business and the public sector.

The One-Stop Workforce Center concept is a collaboration and planning effort between each of the local Workforce Investment Boards, the Employment Security Commission and many other local private and governmental agencies. The One-Stops, the majority of which are located in Employment Security Commission offices, pull together a variety of agencies and programs under one roof for the convenience of employers and job seekers.

### **Abbeville**

Joan Burgess  
Phone: (864) 459-5486  
Fax: (864) 459-8241

### **Aiken**

Ernestine Johnson  
Phone: (803) 641-7640  
Fax: (803) 641-7644

### **Anderson**

Wanda Phillips  
Phone: (864) 226-6273  
Fax: (864) 261-0489

### **Barnwell**

Sandra B. Williams  
Phone: (803) 259-7116  
Fax: (803) 259-0445

### **Beaufort**

Jannie Allen  
Phone: (843) 524-3351  
Fax: (843) 524-0904

### **Bennettsville**

Doris Breeden  
Phone: (843) 479-4081  
Fax: (843) 479-9811

### **Camden**

Mary Broome

Phone: (803) 432-5153  
Fax: (803) 432-6540

### **Charleston**

Gary E. Crossley  
Phone: (843) 792-7026  
Fax: (843) 792-4005

### **Chester**

Annie Reid  
Phone: (803) 377-8147  
Fax: (803) 581-5262

### **Clinton**

Lewis Matthews  
Phone: (864) 833-0142  
Fax: (864) 833-4097

### **Coastal**

Charlie Hanneman  
Phone: (843) 234-9675  
Fax: (843) 234-4001

### **Columbia**

Susan Sharpe  
Phone: (803) 737-5627  
Fax: (803) 737-0202

### **Florence**

Connie C. Ford  
Phone: (843) 669-4271  
Fax: (843) 669-3955

## **One Stop Workforce Centers, cont'd.**

### **Gaffney**

Joan Penland

Phone: (864) 489-3112

Fax: (864) 488-9280

### **Georgetown**

Marlin Bodison

Phone: (843) 546-8581

Fax: (843) 527-6586

### **Greenville**

Phone: (864) 242-3531

Fax: (864) 232-0151

### **Greenwood**

Paul L. Walker, Jr..

Phone: (864) 223-1681

Fax: (864) 223-4523

### **Hampton**

Lynette Harley

Phone: (803) 943-3291

Fax: (803) 943-5997

### **Hartsville**

Susan Stuckey

Phone: (843) 332-1554

Fax: 843) 332-9043

### **Kingstree**

Arthur J. Marsh

Phone: (843) 354-7436

Fax: (843) 354-9620

### **Lexington**

Marvin Jackson

Phone: (803) 359-6131

Fax: (803) 356-5839

### **Liberty**

Clarence Robinson

Phone: (864) 843 9512

Fax: (864) 843 2038

### **Marion**

Cindy Rogers

Phone: (843) 423-6900

Fax: (843) 423-9186

### **Moncks Corner**

Brenda England

Phone: (843) 761-4400

Fax: (843) 761-1768

### **Newberry**

Demetria Fernanders

Phone: (803) 276-2110

Fax: (803) 321-1973

### **Orangeburg**

William Pendleton

Phone: (803) 534-3336

Fax: (803) 531-8869

### **Rock Hill**

Stephen R. Marshall

Phone: (803) 328-3881

Fax: (803) 328-3836

### **Seneca**

Joyce W. Smith

Phone: (864) 882-5638

Fax: (864) 885-0694

### **Spartanburg**

Carroll Ben Davis

Phone: (864) 573-7525

Fax: (864) 585-2664

### **Summerville**

Henry Black

Phone: (843) 821-0695

Fax: (843) 871-1446

### **Sumter**

Keith Lucas

Phone: (803) 773-7359

Fax: (803) 778-0390

### **Union**

Jim Coles

Phone: (864) 427-5672

Fax: (864) 427-7843

### **Walterboro**

Marjorie Thomas

Phone: (843) 538-8980

Fax: (843) 538-4129

### **Winnsboro**

Gwendolyn Richardson

Phone: (803) 635-2292

Fax: (803)635-4740

## **Plastics Learning Network (PLN)**

The PLN is a cooperative project of the Society of the Plastics Industry and South Carolina Educational TV and Polymers Center for Excellence. This distance-learning training initiative brings live, interactive training to your community or plant throughout the U.S. and Canada. Courses are taught by qualified instructors and are presented in short, two-hour sessions to allow students to attend with minimal disruption of work schedules.

Barbara Darby  
Manager of Workforce Programs  
Plastics Learning Network  
7 North Laurens St., Suite 510  
Greenville, SC 29601  
Phone: (864) 239-2939, ext. 4  
E-mail: [bdarby@socplas.org](mailto:bdarby@socplas.org)  
Web: [www.spisouth.org](http://www.spisouth.org)

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## **SC Advanced Technological Education Center of Excellence (SC ATE)**

The SC ATE is dedicated to increasing the quantity, quality, and diversity of highly skilled engineering technicians to support economic development. The SC ATE curriculum for technician preparation is top-rated in the nation; scoring 4.0 on a 4.0 scale for its effectiveness in helping students learn the knowledge, skills and practices needed to be successful in the technical workplace. SC ATE is networked to other National Science Foundation National and Regional ATE Centers across the nation and thus provides a broad range of resources to benefit local employers, educators, and students.

Elaine L. Craft, Director  
SC ATE  
Florence-Darlington Technical College  
P.O. Box 100548  
Florence, SC 29501-0548  
Phone: (843) 676-8545  
Fax: (843) 676-8548  
Email: [Elaine.Craft@fdtc.edu](mailto:Elaine.Craft@fdtc.edu)  
Web: [www.scate.org](http://www.scate.org)

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## **South Carolina Technology Alliance**

The South Carolina Technology Alliance's purpose is to pursue success toward the following four technology-related goals in order to enhance economic development in South Carolina: (1) prepare a technology-capable workforce; (2) create a business environment that is friendly to technology-intensive companies; (3) invest to expand the base of rapidly growing companies and startup businesses; and (4) invest in world-class university research programs that are directly linked to South Carolina industry.

Tom Persons  
President  
South Carolina Technology Alliance

1201 Main St.  
Columbia, SC 29201  
Phone: (803) 748-1323  
Web: www.sctech.org  
Email: tep@sctech.org

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## **SC Technical College System, (SC State Board for Technical and Comprehensive Education)**

The State Technical College System is a network of 16 technical colleges that offer associate degree and diploma programs in several cluster areas: agricultural technology, arts and science, business technology, engineering technology, allied health, and industrial technology. The Technical Colleges also provide a variety of additional services that can assist manufacturing companies in South Carolina, e.g. Continuing Education programs and state Resource Centers.

### **Aiken Technical College**

Dr. Susan Graham, President  
Aiken Technical College  
P. O. Drawer 696  
Aiken, SC 29802-0696  
Phone: (803) 593-9231  
Web: www.atc.edu

Phone: (864) 250-8000  
Web: www.greenvilletech.com

### **Horry-Georgetown Technical College**

Dr. Neyle Wilson, President  
Horry-Georgetown Technical College  
P. O. Box 261966  
Conway, SC 29528-6066  
Phone: (843) 477-0808  
Web: www.hgtc.edu

### **Central Carolina Technical College**

Dr. Kay Raffield, President  
Central Carolina Technical College  
506 North Guignard Dr.  
Sumter, SC 29150-2499  
Phone: (803) 778-1961  
Web: www.cctech.edu

### **Midlands Technical College**

Dr. Barry W. Russell, President  
Midlands Technical College  
P. O. Box 2408  
Columbia, SC 29202-2408  
Phone: (803) 738-1400  
Web: www.midlandstech.com

### **Denmark Technical College**

Dr. Joann R. G. Boyd-Scotland, President  
Denmark Technical College  
P. O. Box 327  
Denmark, SC 29042-0327  
Phone: (803) 793-5100  
Web: www.den.tec.sc.us

### **Northeastern Technical College**

Dr. James C. Williamson, President  
Northeastern Technical College  
P. O. Drawer 1007  
Cheraw, SC 29520-1007  
Phone: (843) 921-6900  
Web: www.netc.com

### **Florence Darlington Technical College**

Dr. Charles W. Gould, President  
Florence Darlington Technical College  
P. O. Box 100548  
Florence, SC 29501-0548  
Phone: (843) 661-8324  
Web: www.fdtc.edu

### **Orangeburg-Calhoun Technical College**

Dr. Ann S. Crook, President  
Orangeburg-Calhoun  
Technical College  
3250 St. Matthews Rd., N.E.  
Orangeburg, SC 29118-8299  
Phone: (803) 536-0311  
Web: www.octech.edu

### **Greenville Technical College**

Dr. Thomas E. Barton, Jr., President  
Greenville Technical College  
P. O. Box 5616, Station B  
Greenville, SC 29606-5616

## **SC Technical College System, cont'd**

### **Piedmont Technical College**

Dr. Lex D. Walters, President  
Piedmont Technical College  
P. O. Drawer 1467  
Greenwood, SC 29648-1467  
Phone: (864) 941-8324  
Web: [www.ptc.edu](http://www.ptc.edu)

### **Spartanburg Technical College**

Dr. Dan L. Terhune, President  
Spartanburg Technical College  
P. O. Drawer 4386  
Spartanburg, SC 29305-4386  
Phone: (864) 591-3600  
Web: [www.stcsc.edu](http://www.stcsc.edu)

### **Technical College of the Lowcountry**

Dr. Anne S. McNutt, President  
Technical College of the Lowcountry  
P.O. Box 1288  
Beaufort, SC 29901-1288  
Phone: (843) 525-8324  
Web: [www.tcl.edu](http://www.tcl.edu)

### **Tri-County Technical College**

Dr. Ronnie Booth, President  
Tri-County Technical College  
P. O. Box 587

Pendleton, SC 29670-0587  
Phone: (864) 646-8361  
Web: [www.tctc.edu](http://www.tctc.edu)

### **Trident Technical College**

Dr. Mary Thornley, President  
Trident Technical College  
P. O. Box 118067  
Charleston, SC 29423-8067  
Phone: (843) 574-6111  
Web: [www.tridenttech.edu](http://www.tridenttech.edu)

### **Williamsburg Technical College**

Mr. Cleve H. Cox, President  
Williamsburg Technical College  
601 MLK, Jr. Ave.  
Kingstree, SC 29556-4197  
Phone: (843) 355-4110  
Web: [www.wiltech.edu](http://www.wiltech.edu)

### **York Technical College**

Dr. Dennis F. Merrell, President  
York Technical College  
452 S. Anderson Rd.  
Rock Hill, SC 29730-3395  
Phone: (803) 327-8000  
Web: [www.yorktech.com](http://www.yorktech.com)

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## **Tech Prep**

Components of Tech Prep include curriculum restructuring, assessment and redevelopment, comprehensive career guidance (K-12), business/industry and community involvement, staff development, professional teamwork, articulation, consortia partnerships, and School-to-Work transition components. The primary purpose of Tech Prep in South Carolina is 1) to provide students with academically challenging, contextually structured, technology oriented learning experiences that prepare them for successful postsecondary educational and work experiences enabling them to function effectively in the 21st century workplace; and 2) to promote lifelong learning.

Wofford C. O'Sullivan, Education Associate  
S.C. Department of Education  
Office of Career and Technology Education  
1429 Senate St., Room 926  
Columbia, SC 29201  
Phone: (803) 734-8564  
Fax: (803) 734-3525  
E-mail: [wosulliv@sde.state.sc.us](mailto:wosulliv@sde.state.sc.us)

## **School-To-Work Initiative**

Tech Prep/School-to-Work combines a strong secondary and postsecondary education to prepare students for technology careers for the 21st century. The components include: curriculum restructuring; assessment and redevelopment; comprehensive career guidance (K-12); business/industry and community involvement; staff development; professional teamwork; articulation; consortia partnerships; School-to-Work transition; and youth apprenticeships. The primary purpose of Tech Prep/School-to-Work in South Carolina is to support school, work, and community-based learning experiences, thus positioning South Carolina to be more competitive in national and world economies by developing the academic and occupational skills of all students.

Wofford C. O'Sullivan  
Education Associate  
S.C. Department of Education  
1429 Senate St., Room 926  
Columbia, SC 29201  
Phone: (803) 734-8564  
Fax: (803) 734-3525  
E-mail: wosulliv@sde.state.sc.us

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## **University of South Carolina**

The USC is a comprehensive, research-intensive university, ranked in the top 100 research universities in the US. The University comprises eight campuses, with the flagship research campus in Columbia, four-year campuses in Aiken and Spartanburg, and two-year campuses in Beaufort, Lancaster, Salkehatchie, Sumter and Union.

USC is home to over 60 research centers and institutes that address issues related to biotechnology, coastal issues, international business, small business development, manufacturing, fracture mechanics, energy, disease prevention, etc., and has a spectrum of partners including the federal, state and private sectors.

Dr. Harris Pastides  
Vice President for Research and Health Sciences  
Osborne Administration Building  
University of South Carolina  
Columbia, SC 29208  
Phone: (803) 777-5458  
Fax: (803) 777-5457

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## **University of South Carolina, Daniel Management Center**

The Center provides continuing management and professional development programs. Since its founding in 1973, the Center has served some 150,000 people from business, industry and government through its high quality seminars, workshops, conferences and courses. In order to help people and their organizations meet new challenges in the constantly changing organizational world, the Center presents programs relating not only to the newest technologies, but also to the most pressing issues confronting business, government and the economy.

The Daniel Management Center specializes in customizing management development programs for companies. It has special expertise in developing international and global programs for companies with business interests in South Carolina and around the globe.

Dr. Robert L. Lippert  
Director  
Daniel Management Center  
University of South Carolina  
Columbia, SC 29208  
Toll Free: (800) 393-2362  
Fax: (803) 777-4447

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## **Vocational Rehabilitation Department, South Carolina**

The South Carolina Vocational Rehabilitation Department operates twenty community based work-training centers throughout the state. These centers provide services designed to help persons with disabilities gain independence through employment. Clients get real work training through contract work performed for business and industry.

Vocational Rehabilitation can provide cost effective, quality employees to fill a variety of needs; from assembling to packaging to fabrication.

### **Aiken**

(Aiken, Barnwell and Edgefield)  
Janet C. Westmoreland  
Vocational Rehabilitation  
855 York St., N.E.  
Aiken, S.C. 29801  
Phone: (803) 641-7630

### **Anderson**

(Anderson)  
Robert W. Oppermann  
Vocational Rehabilitation  
3001 Mall Rd.  
Anderson, SC 29625  
Phone: (864) 224-6391

### **Beaufort**

(Beaufort and Jasper)  
Constance S. Gardner  
Vocational Rehabilitation  
747 Robert Smalls Parkway  
Beaufort, SC 29902  
Phone: (843) 522-1010

### **Berkeley-Dorchester**

(Berkeley and Dorchester)  
Permon D. Mitchell

Vocational Rehabilitation  
2954 South Live Oak Dr.  
Moncks Corner, SC 29461  
Phone: (843) 761-6036

### **Charleston**

(Charleston County)  
Neal Getsinger  
Vocational Rehabilitation  
4360 Dorchester Rd.  
North Charleston, SC 29405  
Phone: (843) 740-1600

### **Conway**

(Georgetown and Horry)  
Sally C. Daniel  
Vocational Rehabilitation  
3009 Fourth Ave.  
Conway SC 29526  
Phone: (843) 248-2235

### **Florence**

(Dillon, Florence, Marion and Williamsburg)  
B. Keith Floyd  
Vocational Rehabilitation  
1947 West Darlington St.  
Florence, SC 29501  
Phone: (843) 662-8114

## Vocational Rehabilitation Centers, cont'd

### **Gaffney**

(Cherokee)  
364 Huntington Rd.  
Gaffney, SC 29341  
Phone: (864) 489-9954

### **Greenville**

(Greenville County and the  
Easley residents of Pickens County)  
Dr. Kathleen B. Brady  
Vocational Rehabilitation  
105 Parkins Mill Rd.  
Greenville SC 29607  
Phone: (864) 297-3066

### **Hartsville**

(Darlington County)  
2413 Stadium Rd.  
Hartsville, SC 29550  
Phone: (843) 332-2262

### **Lancaster**

(Lancaster County)  
1150 Roddey Dr.  
Lancaster, SC 29720  
Phone: (803) 285-6909

### **Laurens-Greenwood**

(Laurens and Newberry)  
Charles M. Wilson  
Vocational Rehabilitation  
22861 Highway 76 East  
Clinton, SC 29325  
Phone: (864) 984-6563

### **Laurens-Greenwood**

(Abbeville, Greenwood)  
McCormick and Saluda  
2345 Laurens Highway  
Greenwood, SC 29646  
Phone: (864) 229-5827

### **Lexington**

(Lexington County)  
Johnny Dewese  
Vocational Rehabilitation  
1330 Boston Ave.  
West Columbia, SC 29170  
Phone: (803) 896-6333

### **Marlboro**

(Chesterfield and Marlboro)

1029 Highway 9 West  
Bennettsville, SC 29512  
Phone: (843) 479-8318

### **Oconee-Pickens**

(Oconee and Pickens)  
Lillian N. Rochester  
Vocational Rehabilitation  
1951 Wells Highway  
Seneca, SC 29678  
Phone: (864) 882-6669

### **Orangeburg**

(Bamberg, Calhoun and Orangeburg)  
Gloria W. Dean  
Vocational Rehabilitation  
780 Joe S. Jeffords Highway S.E.  
Orangeburg, SC 29115  
Phone: (803) 534-4939

### **Richland**

(Richland and Fairfield)  
Martin A. "Dru" Beckham  
Vocational Rehabilitation  
516 Percival Rd.  
Columbia, SC 29206  
Phone: (803) 782-4239

### **Rock Hill**

(Chester and York)  
Alton Johnson  
Vocational Rehabilitation  
1020 Heckle Blvd  
Rock Hill, SC 29730  
Phone: (803) 327-7106

### **Spartanburg**

(Spartanburg and Union)  
Jennie Thomas  
Vocational Rehabilitation  
353 S. Church St.  
Spartanburg, SC 29301  
Phone: (864) 585-3693

### **Sumter**

(Clarendon, Lee and Sumter)  
Lee McCall  
Vocational Rehabilitation  
1760 North Main St.  
Sumter, SC 29150  
Phone: (803) 469-2960

## **Vocational Rehabilitation Centers, cont'd**

### **Sumter**

(Kershaw County)

15 Battleship Rd., Ext.

Camden, SC 29020

Phone: (803) 432-1068

### **Walterboro**

(Allendale, Colleton and Hampton)

Paul A. Mears

Vocational Rehabilitation

919 Thunderbolt Dr.

Walterboro, SC 29488

Phone: (843) 538-3116



# Financial Resources

South Carolina

## **Business Carolina Inc.**

Business Carolina is a not-for-profit, statewide development finance institution that provides innovative financial products and capacity-building services to promote growth and competitiveness of new and existing small- and medium-sized businesses in South Carolina. Business Carolina complements private-sector activities through a variety of lending programs to fill gaps in funding often faced by these businesses, especially in rural and distressed areas of South Carolina.

Edward C. Kesser  
Senior Vice President – Lending  
Business Carolina Inc.  
P.O. Box 8327  
Columbia, SC 29202  
Phone: (803) 461-3801  
Fax: (803) 461-3819

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## **Business Development Corp.**

The Business Development Corp. is a privately owned, non-bank financial institution organized for the purpose of promoting economic development in South Carolina. It provides term loans to both new and expanding businesses that are unable to obtain financing through normal banking sources. Loans can be obtained for most business purposes and by various types of businesses except for investment, speculative and eleemosynary ventures.

Tom Richardson  
Business Development Corp.  
P.O. Box 21823  
Columbia, SC 29221  
Phone: (803) 798-4064  
Fax: (803) 798-1224

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## **Enterprise Program**

The Job Development Credit (JDC) allows new or expanding companies to reimburse themselves for capital expenditures associated with new jobs and investment. The source of funds is payroll tax withholdings, and the potential value of the JDC depends on the number of new full-time jobs created, their rate of pay and the county in which the company is located.

A Retraining Credit allows existing South Carolina companies to receive up to \$500 per year/per employee, not to exceed \$2,000 over five years, for the purpose of retraining production employees. The company must match, on a dollar for dollar basis, the total employees withholding share used for the training. Additionally, the training must be approved by and coordinated through the local technical college.

Tiffany Sanders  
Coordinating Council for Economic Development  
S.C. Department of Commerce  
1201 Main St., Suite 1600

Columbia, SC 29201  
Phone: (803) 737-1998  
Email: tsanders@scommerce.com

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## **Revolving Loan Fund, Council of Governments**

A Revolving Loan Fund (RLF) is a locally controlled source of low cost, long term, fixed rate financing for businesses whose projects will result in the creation of permanent full time jobs and leverage private sector investment. RLF's are available in South Carolina to small and medium sized businesses through the ten Councils of Governments. Each program is slightly different. Please contact the Council of Governments for more information (See page 53 for Council of Governments contact information).

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## **Small Business Administration (SBA) Loan Programs**

SBA's loan programs enhance the ability of lenders to provide long and short-term loans to small businesses that might not qualify through normal lending channels. To qualify for an SBA guaranty, the lender must certify that it cannot provide funding on reasonable terms through normal lending channels. There are three major SBA loan programs:

### **Basic 7(a) Loan Guaranty**

Serves as the SBA's primary business loan program to help qualified small businesses obtain financing when they might not be eligible for business loans through normal lending channels. It is also the agency's most flexible business loan program, since financing under this program can be guaranteed for a variety of general business purposes.

Loan proceeds can be used for most sound business purposes including working capital, machinery and equipment, furniture and fixtures, land and building (including purchase, renovation and new construction), leasehold improvements, and debt refinancing (under special conditions). Loan maturity is up to 10 years for working capital and generally up to 25 years for fixed asset. (Please reference [www.sba.gov/financing/sbaloan/7a.htm](http://www.sba.gov/financing/sbaloan/7a.htm) for further information)

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### **Certified Development Company (CDC), a 504 Loan Program**

Provides long-term, fixed-rate financing to small businesses to acquire real estate or machinery or equipment for expansion or modernization. A 504 project typically includes a loan secured from a private-sector lender with a senior lien, a loan secured from a CDC (funded by a 100 percent SBA-guaranteed debenture) with a junior lien covering up to 40 percent of the total cost, and a contribution of at least 10 percent equity from the borrower. The maximum SBA debenture generally is \$1 million (and up to \$1.3 million in some cases). (Please reference [www.sba.gov/financing/sbaloan/cdc504.htm](http://www.sba.gov/financing/sbaloan/cdc504.htm) for further information)

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### **Microloan, a 7(m) Loan Program**

Provides short-term loans of up to \$35,000 to small businesses and not-for-profit child-care centers for working capital or the purchase of inventory, supplies, furniture, fixtures, machinery and/or equipment. Proceeds cannot be used to pay existing debts or to purchase real estate. The SBA makes or guarantees a loan to an intermediary, who in turn, makes the micro loan to the applicant. These

organizations also provide management and technical assistance. The loans are not guaranteed by the SBA. The micro loan program is available in selected locations in most states. (Please reference [www.sba.gov/financing/sbaloan/microloans.htm](http://www.sba.gov/financing/sbaloan/microloans.htm) for further information).

Lois Johnson  
US Small Business Administration  
1835 Assembly St., Room 1425  
Columbia, SC 29201  
Phone: (803) 253-3360  
Fax: (803) 765-5962  
Email: [mae.johnson@sba.gov](mailto:mae.johnson@sba.gov)  
Web: [www.sba.gov/sc/](http://www.sba.gov/sc/)

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## **Small Office/Home Office (SOHO) Loan Initiative**

Provides 7-year term, small loans between \$5,000 and \$15,000 to businesses in South Carolina. These loans can be used by currently operating small office or home-based businesses, “start-up” companies, and those who are in need of technical assistance. When applying for the SOHO Loan you need no collateral, no business plan, and no financials. There is a \$475 application fee, and most funding comes in 15 days.

Loan disqualifiers include federal and state tax liens, any unpaid judgments, any business that earns 30% or more of its revenue from gaming, non-profits, multi-level marketing (i.e. Mary Kay, Herbal Life, etc.), speculative real estate, adult oriented businesses (clubs, web sites, bookstores), assisted living (based from home), and delinquent student loans. (Please refer <http://www.sba.gov/wv/SOHO.pdf> for further information.)

Susan Carlson  
The International Center for Assistance, Inc  
P.O. Box 838  
Norfolk, VA 23501  
Phone: (757) 498-1800  
Fax: (757) 498-1876  
Cell: (757) 714-7709  
Toll Free: 1 (800) 543-5748  
Email: [sscarlson@msn.com](mailto:sscarlson@msn.com)

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## **South Carolina Jobs-Economic Development Authority (JEDA)**

The purpose of JEDA is to develop the business and economic welfare of South Carolina through loans, investments and the financial promotion of export of goods and services produced within the State. Such efforts are aimed at providing maximum opportunities for the creation and retention of jobs by the small and middle market business sector and thereby allowing the State and its citizens to prosper and enjoy a quality of life unsurpassed.

Elliott E. Franks, III  
President & CEO  
SC Jobs-Economic Development Authority (JEDA)

1441 Main Street, Suite 905  
Columbia, SC 29201  
Phone: (803) 461-3802  
Fax: (803) 461-3830  
Email: efranks@scjeda.net  
Web: www.scjeda.net

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## **USDA Business and Industry Guaranteed Loans**

The Business and Industry (B & I) Guaranteed Loan Program helps create jobs and stimulates rural economies by providing financial backing for rural businesses. The program provides up to 80 percent of a loan made by a commercial lender. Loan proceeds may be used for working capital, machinery and equipment, buildings and real estate, and certain types of debt refinancing.

B&I loan guarantees can be extended to loans made by recognized commercial or other authorized lenders in rural areas (this includes all areas other than cities of more than 50,000 people and the contiguous and urbanized areas such as cities or towns)

Gregg White  
Program Director  
1835 Assembly Street Room 1007  
Columbia, SC 29201  
Phone: (803) 765-5881  
Fax: (803) 253-3180  
Email: Gregg.White@sc.usda.gov



# **Regulatory/Government Resources**

South Carolina

## **Commerce, South Carolina Department of**

The S.C. Department of Commerce is the economic development and industrial recruiting arm of the state. The department focuses on the agency's core missions through three departments, which recruit business and industry, provide services to existing businesses, and help develop communities and rural areas to attract industry. Other divisions include Aeronautics, Public Railways, and Savannah Valley Development.

Mr. Robert A. Faith  
Secretary  
Mr. Tim Dangerfield  
Chief of Staff  
South Carolina Department of Commerce  
1201 Main St., Suite 1600  
Columbia, SC 29210  
Phone: (803) 737-1884  
Fax: (803) 737-0418  
Web: [www.sccommerce.com](http://www.sccommerce.com)

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## **Consumer Affairs, South Carolina Department of**

The primary function of the S.C. Department of Consumer Affairs is to regulate the consumer credit marketplace, to attempt to resolve any complaint arising out of the production, promotion or sale of consumer goods or services in South Carolina, whether or not credit is involved, and to promote a healthy competitive business climate with mutual confidence between buyers and sellers.

The Division of Consumer Advocacy provides legal representation of consumer interests before state and federal regulatory agencies when these agencies undertake to fix rates or prices for consumer products or services or to enact regulations or establish policies. In addition, the Division of Consumer Advocacy monitors existing regulations, rate structures, and policies of special consumer interest and reports to the general public through the media, the effect of proposed changes.

The Legal Division licenses, registers and regulates motor clubs, physical fitness service organizations, pawnbrokers, mortgage loan brokers, staff leasing companies, and enforces the Private Personnel Placement Services Act and the Unsolicited Telephone Calls Act.

Brandolyn Thomas Pinkston  
Administrator  
South Carolina Department of Consumer Affairs  
3600 Forest Dr., 3<sup>rd</sup> Floor  
PO Box 5757  
Columbia, SC 29250  
Phone: (803) 734-4200  
(800) 922-1594 (toll free in SC)  
Web: [www.state.sc.us/consumer/](http://www.state.sc.us/consumer/)

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## **Department of Health & Environmental Control**

Lewis Bedenbaugh is the permitting liaison for this state agency. He is responsible for coordinating the permits that industry and businesses need from any, or all, of SC DHEC's program areas. He serves as the primary contact and advocate for the regulatory community.

Lewis Bedenbaugh  
Permitting Liaison  
SC DHEC  
2600 Bull St.  
Columbia, SC 29201  
Phone: (803) 896-0620  
Fax: (803) 896-8999

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## **Disadvantaged Business Enterprise Program, SC Dept. of Transportation**

The purpose of SCDOT's Disadvantaged Business Enterprise (DBE) Program is to assist potential contractors in their efforts to identify and use DBE's that are participating in the DOT's DBE Program. Certification is granted through the DOT as verification that a business is bona-fide in its claim to be a disadvantaged business enterprise. Certified firms are used to meet goals on federally assisted contracts. The SCDOT is required to provide a list of certified contractors to firms bidding on prime contracts who in turn agree to use certified minority businesses on construction projects throughout the state.

Dr. Arlene Prince  
Deputy Director  
Office of DBE Program and Special Projects  
SCDOT  
955 Park St., Room 403  
Columbia, SC 29201  
Phone: (803) 737-1372  
Fax: (803) 737-2021  
Web: [www.dot.state.sc.us/doing/dbe.html](http://www.dot.state.sc.us/doing/dbe.html)

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## **Drug Testing**

The Analytical Chemistry Division of the Bureau of Laboratories (BOL), S.C. Department of Health and Environmental Control (DHEC) operates a drug abuse screening service at competitive prices using the latest in laboratory technologies. The BOL provides rapid turnaround time on tests, freezer storage, on-site training in specimen collection, random testing lists free on a monthly basis, chain of custody procedure for legal defense, and drug identification.

The College of American Pathologists (CAP) certifies the laboratory. Any South Carolina company is eligible to use the services.

Thomas M. Hickey, Ph.D., D.A.B.C.C.  
Director, Analytical Chemistry Division  
SC DHEC Bureau of Laboratories  
8231 Parkland Rd.

Columbia, SC 29223  
Phone: (803) 896-0963  
Fax: (803) 896-0991  
E-mail: [hickeytm@dhec.sc.gov](mailto:hickeytm@dhec.sc.gov)

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## **Employment Security Commission, South Carolina**

The S.C. Employment Security Commission collaborates with other state and local workforce development organizations committed to the creation of a diverse and well-trained workforce in South Carolina. The Employment Security Commission can assist business in solving employment and training related challenges, and help people with career transitions. Services are provided at no cost.

Roosevelt T. "Ted" Haley  
Executive Director  
South Carolina Employment Security Commission  
1550 Gadsden St.  
P.O. Box 995  
Columbia, SC 29202  
Phone: (803) 737-2400  
Web: [www.sces.org](http://www.sces.org)

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## **Insurance, South Carolina Department of**

The mission of the S.C. Department of Insurance is to protect the insurance consumers, the public interest, and the insurance marketplace by ensuring the solvency of insurers; by enforcing and implementing the insurance laws of this state; and by regulating the insurance industry in an efficient, courteous, responsive, fair, and equitable manner. The Department of Insurance accomplishes this mission through professional services, which include, but which are not limited to, examinations and audits of insurance underwriters; consumer education, outreach, and assistance; premium tax and fee collection on behalf of the State and its subdivisions; prior review of insurance premium rates and insurance policy forms; and licensure of insurers and insurance-related individuals and entities.

Gwendolyn Fuller  
Interim Director  
300 Arbor Lake Dr., Suite 1200  
Columbia, SC 29223  
Phone: (803) 737-6160  
Email: [CnsmMail@doi.state.sc.us](mailto:CnsmMail@doi.state.sc.us)  
Web: [www.doi.state.sc.us](http://www.doi.state.sc.us)

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## **Office of Labor-Management Mediation, S.C. Department of Labor, License and Regulation**

The Office of Labor-Management Mediation investigates industrial disputes, strikes and lockouts. With the goal of eliminating the causes of misunderstanding and differences between labor and management, The Office of Labor-Management Mediation offers a variety of Mediation Services designed to assist labor and management in collective bargaining settings. Our mediator is experienced and trained in dispute resolution. Our mediator acts as a neutral third-party with a thorough understanding of the collective bargaining process.

Jim Phillips, Administrator  
Office of Labor-Management Mediation  
S.C. Department of Labor, License and Regulation  
110 Centerview Drive  
P. O. Box 11329  
Columbia, SC 29211-1329  
Phone: (803) 896-5156  
Fax: (803) 896-4370  
E-mail: [phillij@llr.sc.gov](mailto:phillij@llr.sc.gov)  
Web: [www.llr.state.sc.us](http://www.llr.state.sc.us)

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## **Office of OSHA Voluntary Programs, SC Department of Labor, Licensing and Regulation**

The Office of OSHA Voluntary Programs is designed to help employers provide a safe and healthy workplace for employees. This is accomplished through the following free and confidential programs: Training and Education; Consultation; and Palmetto Star Voluntary Protection Program.

Training is available to employers and employees of both the public and private sector and can take place either on-site or in one of the Regional Training programs. In addition to helping employers identify and correct specific hazards, consulting services provide guidance in establishing or improving an effective safety and health program. The Palmetto Star Voluntary Protection Program provides recognition to qualified employers who exceed the requirements of the OSHA Act of 1970 in providing their workers a safe and healthy worksite.

Janet Nixon  
Office of OSHA Voluntary Programs  
SC Department of Labor, Licensing and Regulation  
3600 Forest Drive  
P.O. Box 11329  
Columbia, SC 29211  
Phone: (803) 896-7788

## **Office of Migrant Labor, S.C. Department of Labor, License and Regulation**

The Office of Migrant Labor serves as a point of contact for growers, workers, agencies, organizations and individuals who have questions or concerns about migrant issues. The office operates as a clearinghouse by assisting, coordinating and monitoring programs and services provided by public and private organizations. The office also serves as the administrative arm for the S.C. Migrant and Seasonal Farm Workers Commission.

Joan Wilkie  
Administrative Coordinator  
Office of Migrant Labor  
S.C. Department of Labor, License and Regulation  
Synergy Business Park, Kingstree Building  
110 Centerview Dr.  
P.O. Box 11329  
Columbia, SC 29211-1329  
Phone: (803) 896-4684  
Email: [wilkiej@mail.llr.state.sc.us](mailto:wilkiej@mail.llr.state.sc.us)  
Web: [www.llr.state.sc.us](http://www.llr.state.sc.us)

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## **Office of Wages and Child Labor, S.C. Department of Labor, License and Regulation**

The Office of Wages and Child Labor at the S.C. Department of Labor, Licensing and Regulation administers South Carolina payment of wages and child labor laws. Child Labor Laws are designed to protect employees under the age of eighteen. The Office of Wages and Child Labor also investigate wage complaints and disputes.

Mark Dorman  
Administrator  
South Carolina Department of Labor,  
Licensing and Regulation  
Office of Wages and Child Labor  
P.O. Box 11329  
Columbia, SC 29211-1329  
Phone: (803) 896-7756  
Fax: (803) 896-7680  
Web: [www.llr.state.sc.us](http://www.llr.state.sc.us)

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## **Revenue, South Carolina Department of**

The S.C. Department of Revenue is responsible for administering more than 35 different taxes and fees imposed by the state, collecting more than \$6 billion in state tax revenues each year. The Department's revenue collections supplement more than 95 percent of the state's operating budget.

The Department of Revenue's Business Registration and Sales and Use Tax sections register and issue retail sales licenses to the state's 130,000 retail businesses and collects South Carolina's sales and use tax revenues. The Income Tax section administers the state's individual and corporate income tax collection programs.

The agency also licenses and regulates alcoholic beverages through its Alcohol Beverage Licensing section and has similar responsibilities for regulating and licensing state bingo operations. The Department of Revenue audits individual taxpayer and corporate concerns to ensure tax law compliance and its Criminal Investigative Division is responsible for imposing civil and criminal charges when violations warrant.

Burnet R. Maybank, III  
Director  
S.C. Department of Revenue  
301 Gervais St.  
Columbia, SC 20201  
Phone: (803) 898-5000 (General Information)  
(803) 898-5709 (Income Tax Helpline)  
(803) 898-5788 (Sales Tax Helpline)  
Web: [www.sctax.org](http://www.sctax.org)

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## **Secretary of State, South Carolina**

The Office of the Secretary of State is responsible for business filings including the registration of incorporated businesses, limited liability companies (LLC's), limited liability partnerships (LLP's), limited partnerships, non-profit organizations, and professional associations.

Julia Reese  
Director, Business Filings  
S.C. Secretary of State  
P.O. Box 11350  
Columbia, SC 29211  
Phone: (803) 734-2158  
Web: [www.scsos.com](http://www.scsos.com)



# **International Trade Resources**

South Carolina

## **Foreign Trade Zone Nos. 21, 38, 127**

Foreign Trade Zones (FTZ's) are essentially areas on U.S. soil or near a Customs port of entry where foreign and domestic merchandise is considered to be in international commerce and operated under public utility principles. Foreign or domestic merchandise may enter the zone site without a formal Customs entry or payment of Customs duties or government excise taxes.

Some 2,800 U.S. companies employing 316,000 people and 70 percent of which are small businesses are using FTZ's to improve cash flow through deferral of duty, for duty avoidance on exporting merchandise and to reduce or eliminate import duties by assembling or manufacturing in a zone. Other potential benefits of FTZ's include faster drawback of duties, the ability to borrow against goods stored in the zone, lower insurance costs, holding merchandise until quota windows open and expedited customs clearance. Companies who locate in general-purpose FTZ's or sub zones may sample or inspect, store, re-label, repair, display, assemble, manufacture, process, destroy or perform other value-adding services to goods while reducing duty expenditures.

Susan E. Carroll-Ramsey  
Manager, Foreign Trade Zones 21 & 38  
S.C. State Ports Authority  
P.O. Box 22287  
Charleston, SC 29413  
Phone: (843) 577-8144  
Fax: (843) 577-8191  
E-mail: [Scarroll-Ramsey@scspa.com](mailto:Scarroll-Ramsey@scspa.com)  
Web: [www.scspa.com/business/ftzs/ftz.asp](http://www.scspa.com/business/ftzs/ftz.asp)

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## **International Trade Program South Carolina Department of Commerce**

The International Trade program of the S.C. Department of Commerce is committed to helping the state's companies – no matter how large or small – export their goods and services. The primary role of the trade program is to identify prospective buyers, agents and distributors for South Carolina's companies. This is accomplished largely by coordinating a variety of overseas business missions and participation in international trade fairs at minimal cost that are geared to both the beginning exporter and even those established exporters wishing to explore new markets.

The program's team of global export market specialists provides hands-on assistance designed to guide companies from the beginning stages of market research to export sales leads. South Carolina's overseas offices in Tokyo, Munich, and Shanghai expand the program's ability to help South Carolina identify potential partners.

Additional information can be found on our web site at [www.sccommerce.com](http://www.sccommerce.com), or you may contact the most appropriate market specialist listed below:

South Carolina Department of Commerce  
1201 Main St., Suite 1600  
Columbia, SC 29201

Clarke Thompson  
Director, International Trade  
Phone: (803) 737-0438  
Fax: (803) 806-3508  
Email: cthomps@sccommerce.com

Melissa McLeod  
International Trade Manager  
(Europe, Africa, and the Middle East)  
Phone: (803) 737-2164  
Fax: (803) 806-3471  
Email: mmcleod@sccommerce.com

Amy Thomson  
International Trade Manager  
(The Americas)  
Phone: (803) 737-0488  
Fax: (803) 806-3416  
Email: athomson@sccommerce.com

Gregory Guest  
International Trade Manager  
(Asia-Pacific)  
Phone (803) 737-0651  
Fax: (803) 737-3104  
Email: gguest@sccommerce.com

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## **South Carolina Export Consortium**

The S.C. Export Consortium is a non-profit 501-c3 organization established to help existing businesses in South Carolina expand and develop through international trade – both import and export. The Consortium does this through a public-private partnership with entities across the state, using graduate assistants at the University of South Carolina's Moore School of Business and Clemson University's College of Business to produce export-marketing reports for South Carolina companies.

The Export Consortium provides training and research in market identification, technical support, logistics, cultural background, and points of contacts for small to medium-sized companies that would not traditionally have the resources to expand through international trade.

The Consortium works to help companies take advantage of the South Carolina Department of Commerce's trade program, trade mission and trade show activities.

Fred Monk  
President  
South Carolina Export Consortium  
P.O. Box 12186  
Columbia, SC 29211  
Phone: (803) 799-4601  
Email: fmonk@scchamber.net

## **South Carolina State Ports Authority**

The South Carolina State Ports Authority owns and operates the state's major seaport facilities in Charleston, as well as the smaller break bulk and bulk port in Georgetown, S.C. The Port of Charleston, the largest container port on the U.S. Southeast and Gulf Coasts and fourth largest port in the U.S., offers South Carolina companies frequent access to markets across the globe. There are currently 45 ocean carriers calling on Charleston with service to 150 nations. This variety is unmatched in the region.

Beyond regular sailings and efficient operation, Charleston's waterfront is known for its cooperative spirit. Transportation professionals at more than 350 private waterfront companies smooth international business transactions by offering services, that include international marketing and consulting, freight forwarding and brokerage, trucking, inbound logistics, warehousing, insurance and many others. The Port of Georgetown provides excellent service to nearby industries via truck and rail.

The *Directory of Port Services* (available online) is a comprehensive listing of transportation-related companies across the state offering services to importers and exporters.

Byron D. Miller  
Manager, Public Relations  
SC State Ports Authority  
P.O. Box 22287  
Charleston, SC 29413-2287  
Phone: (843) 577-8121  
Fax: (843) 577-8127  
Toll Free: (800) 845-7106  
Email: [bmiller@scspa.com](mailto:bmiller@scspa.com)  
Web: [www.scspa.com](http://www.scspa.com)

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## **South Carolina World Trade Center**

The World Trade Centers Association (WTCA) is a not-for-profit, non-political association dedicated to the establishment and effective operation of the World Trade Centers as instruments for trade expansion. Founded in 1970, the WTCA now represents 306 members in 91 countries, all involved in the development or operation of World Trade Centers or in providing related services. These World Trade Centers service more than 750,000 international trading corporations. The WTCA's founding principles are as applicable today as they were 30 years ago: to encourage the expansion of world trade; to promote international business relationships and understanding among nations; to foster increased participation in world trade by industrializing nations; to create and encourage mutual assistance and cooperation among members; and to promote and further the concept of the World Trade Center.

South Carolina has had a World Trade Center office in Charleston since 1989. The SCWTC is a non-profit non-governmental membership based organization whose mission is to build South Carolina's trading community. The SCWTC provides its members and non-members with an ideal setting in which to pursue and maintain top-level business contacts at both the national and international level.

There are plenty of excellent opportunities to meet interesting contacts at the SCWTC regular indoor and outdoor events and business luncheons. Export/import assistance and educational programs are available to help South Carolina companies expand their markets.

Mark Condon  
Executive Director  
South Carolina World Trade Center  
385 Meeting St., Suite 102  
Charleston, SC 29403  
Phone: (843) 577.4080  
Fax: (843) 577.6003  
Email: markc@scwtc.org

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## **The Southeastern Trade Adjustment Assistance Center**

The Southeastern Trade Adjustment Assistance Center (SETAAC) serves the eight-state region of Alabama, Florida, Georgia, Kentucky, Mississippi, North Carolina, South Carolina and Tennessee. Based at the Georgia Institute of Technology in Atlanta, SETAAC is a non-profit, U.S. Department of Commerce-sponsored program that helps import-impacted manufacturers improve their competitive position as they adjust to global trade realities. Center staff helps firms qualify and contract for cost-shared projects that can improve every functional area of the business, from marketing and strategic planning through lean manufacturing and technical support systems.

Project managers draw on private and public resources, including the expertise and research capabilities of the Georgia Institute of Technology.

Marla Gorges  
Director  
SETAAC  
760 Spring St., NW, Suite 330  
Atlanta, GA 30332-0640  
Phone: (404) 894-6787  
Fax: (404) 894-8194  
E-mail: marla.gorges@edi.gatech.edu

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## **U.S. Department of Commerce, U.S. Commercial Service, Export Assistance Centers (USEAC)**

With U.S. Export Assistance Centers in Columbia, Charleston and Greenville, the U.S. Commercial Service of the U.S. Department of Commerce is a federal government agency dedicated to helping small-to-medium sized companies with their exporting strategies. Our experienced staff of International Trade Specialists located in Columbia, Charleston and Greenville is committed to helping your business export. Trade experts assist U.S. firms in exporting their products or services by providing comprehensive counseling and advice, through timely and accurate intelligence regarding foreign markets, by identifying qualified international buyers and representatives, by advocating on their behalf, and by providing comprehensive solutions to whatever challenges they may encounter.

**Columbia Office:**

Ann Watts,  
Columbia USEAC Director  
US Department of Commerce  
1201 Main St., Suite 1720  
Columbia, SC 29201  
Phone: (803) 765-5345  
Fax: (803) 253-3614  
Email: Ann.Watts@mail.doc.gov  
Web: [www.buyusa.gov/southcarolina/location.html](http://www.buyusa.gov/southcarolina/location.html)

Jayne Woodward  
Senior International Trade Specialist  
Phone: (803) 253-3612  
Fax: (803) 253-3614  
Email: Jayne.Woodward@mail.doc.gov

**Charleston Office:**

Phil Minard,  
International Trade Specialist  
US Department of Commerce  
5300 International Blvd.  
Suite 201-C  
Charleston, SC 29418  
Phone: (843) 760-3794  
Fax: (843) 760-3798  
Email: Phil.Minard@mail.doc.gov

**Greenville Office:**

Denis Csizmadia,  
Greenville USEAC Director  
US Department of Commerce  
555 North Pleasantburg Dr.  
Park Central Office Park  
Building 1, Suite 109  
Greenville, SC 29607  
Phone: (864) 271-1976  
Fax: (864) 271-4171  
Email: denis.csizmadia@mail.doc.gov

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# **Local and Statewide Resources**

South Carolina

## Local and Statewide Chambers of Commerce

Chambers of Commerce serve business communities in a variety of ways. Chambers promote the economic growth of the communities they serve. The services and publications of South Carolina's Chambers of Commerce vary greatly according to availability of resources. General economic and geographic data about a given area can usually be obtained from a local chamber. Statewide Chambers also serve as legislative liaisons for their members.

### **Greater Abbeville Chamber of Commerce**

Ms. Victoria Burtt  
Executive Director  
Greater Abbeville Chamber  
of Commerce  
107 Court Square  
Abbeville, SC 29620-2418  
Phone: (864) 366-4600  
Fax: (864) 366-4068

### **Greater Aiken Chamber**

Mr. Charles Weiss  
President & CEO  
Greater Aiken Chamber  
P.O. Box 892  
Aiken, SC 29802-0892  
Phone: (803) 641-1111  
Fax: (803) 641-4174

### **Allendale County Chamber of Commerce**

Mr. E. A. Stevenson  
Vice President  
Allendale County  
Chamber of Commerce  
P.O. Box 517  
Allendale, SC 29810-0517  
Phone: (803) 584-0082

### **Anderson Area Chamber of Commerce**

Mr. Lee R. Luff, CCE, CAE  
President  
Anderson Area Chamber  
of Commerce  
907 N Main St  
Suite 200  
Anderson, SC 29621-5512  
Phone: (864) 226-3454  
Fax: (864) 226-3300

### **Bamberg County Chamber**

Ms. Darlene Azzarelli  
Executive Director  
Bamberg County Chamber  
604 Airport Rd  
Bamberg, SC 29003-8305  
Phone: (803) 245-4427  
Fax: (803) 245-4427

### **Barnwell County Chamber of Commerce**

Ms. Cathie C. Lynn  
Executive Director  
Barnwell County Chamber of Commerce  
P.O. Box 898  
Barnwell, SC 29812-0898  
Phone: (803) 259-7446  
Fax: (803) 259-0030

### **Batesburg-Leesville Chamber**

Mr. Jerry McSwain  
President & CEO  
Batesburg-Leesville Chamber  
P.O. Box 2178  
Batesburg-Leesville, SC 29070-0178  
Phone: (803) 532-4339  
Fax: (803) 532-3978

### **Bennettsville Chamber of Commerce**

Mr. Dennis Miller  
Director  
Bennettsville Chamber of Commerce  
P.O. Box 364  
Bennettsville, SC 29512-0364  
Phone: (843) 479-3941  
Fax: (843) 479-5674

## **Local Chambers of Commerce, cont'd**

### **Berkeley County**

#### **Chamber of Commerce**

Ms. Elaine M. Morgan  
CEO  
Berkeley County Chamber of Commerce  
P.O. Box 968  
Moncks Corner, SC 29461-0968  
Phone: (843) 761-8238  
Fax: (843) 899-6491

### **Greater Chapin**

#### **Chamber of Commerce**

Ms. Jane Cox  
Executive Director  
Greater Chapin Chamber of Commerce  
P.O. Box 577  
Chapin, SC 29036-0577  
Phone: (803) 345-1100  
Fax: (803) 345-0266

### **Charleston Metro Chamber**

Mr. Charles H. Van Rysselberge  
President & CEO  
Charleston Metro Chamber  
P.O. Box 975  
Charleston, SC 29402-0975  
Phone: (843) 577-2510  
Fax: (843) 723-485

### **Greater Cheraw**

#### **Chamber of Commerce**

Mrs. Patsy J. Hendley  
President  
Greater Cheraw Chamber of Commerce  
221 Market St  
Cheraw, SC 29520-2413  
Phone: (843) 537-7681  
Fax: (843) 537-5886

### **Chester County**

#### **Chamber of Commerce**

Ms. Sharon Blackburn  
President  
Chester County Chamber of Commerce  
P.O. Box 489  
Chester, SC 29706-0489  
Phone: (803) 581-4142  
Fax: (803) 581-2431

### **Chesterfield Chamber of Commerce**

Mrs. Donna Curtis  
Executive Director  
Chesterfield Chamber of Commerce  
P.O. Box 230  
Chesterfield, SC 29709-0230  
Phone: (843) 623-2343  
Fax: (843) 623-2132

### **Clarendon County Chamber**

Ms. Henrietta Campbell  
Executive Director  
Clarendon County Chamber  
19 N Brooks St  
Manning, SC 29102-3244  
Phone: (803) 435-4405  
Fax: (803) 435-4406

### **Clemson Area**

#### **Chamber of Commerce**

Mr. Eddie W. Nail  
President  
Clemson Area Chamber of Commerce  
P.O. Box 1622  
Clemson, SC 29633-1622  
Phone: (864) 654-1200  
Fax: (864) 654-5096

### **Greater Clover**

#### **Chamber of Commerce**

Ms. Barbara A. Desser  
Executive Director  
Greater Clover Chamber of Commerce  
P.O. Box 162  
Clover, SC 29710-0162  
Phone: (803) 222-3312  
Fax: (803) 222-8396

### **Greater Columbia Chamber of Commerce**

Mr. Ike McLeese  
President and CEO  
Greater Columbia Chamber of Commerce  
930 Richland St.  
Columbia, SC 29201  
Phone: (803) 733-1110  
Fax: (803) 733-1149

## **Local Chambers of Commerce, cont'd**

### **Conway Area Chamber of Commerce**

Ms. Bridgette M Johnson  
Executive Director  
Conway Area Chamber of Commerce  
P.O. Box 831  
Conway, SC 29528-0831  
Phone: (843) 248-2273  
Fax: (843) 248-0003

### **Greater Darlington Chamber**

Ms. Tori Kea  
Executive Director  
Greater Darlington Chamber  
38 Public Square  
Darlington, SC 29532-3212  
Phone: (843) 393-2641  
Fax: (843) 393-8059

### **Dillon County Chamber of Commerce**

Ms. Johnnie Luehrs  
Executive Director  
Dillon County Chamber of Commerce  
P.O. Box 1304  
Dillon, SC 29536-1304  
Phone: (843) 774-8551  
Fax: (843) 774-0114

### **Greater Easley Chamber of Commerce**

Ms. Judy Burns  
Executive Director  
Greater Easley Chamber of Commerce  
P.O. Box 241  
Easley, SC 29641-0241  
Phone: (864) 859-2693  
Fax: (864) 859-1941

### **Edgefield County Chamber**

Mrs. Susan L. Hewston  
Executive Director  
Edgefield County Chamber  
416 Calhoun St  
Johnston, SC 29832-1317  
Phone: (803) 275-0010  
Fax: (803) 275-3586

### **Edisto Chamber of Commerce**

Ms. Melinda Hester  
President  
Edisto Chamber of Commerce  
P.O. Box 206  
Edisto Island, SC 29438-0206  
Phone: (843) 869-3867  
Fax: (843) 869-0510

### **Fairfield County Chamber**

Ms. Terry Vickers  
President  
Fairfield County Chamber of Commerce  
P.O. Box 297  
Winnsboro, SC 29180-0297  
Phone: (803) 635-4242  
Fax: (803) 712-2996

### **Fountain Inn Chamber of Commerce**

Ms. Cindy Robinson  
Director  
Fountain Inn Chamber of Commerce  
400 N Main St  
Fountain Inn, SC 29644-1606  
Phone: (864) 862-2586  
Fax: (864) 862-1086

### **Georgetown County Chamber**

Mr. Steve Jones  
President & Executive Director  
Georgetown County Chamber  
P.O. Box 1776  
Georgetown, SC 29442-1776  
Phone: (843) 546-8436  
Fax: (843) 520-4876

### **Greenwood Chamber of Commerce**

Mr. Len Bornemann  
Executive Director  
Greenwood Chamber of Commerce  
P.O. Box 980  
Greenwood, SC 29648-0980  
Phone: (864) 223-8431  
Fax: (864) 229-9785

### **Greater Greer Chamber of Commerce**

Ms. Patty Cornelius  
Greater Greer Chamber of Commerce  
P.O. Box 507  
Greer, SC 29652-0507  
Phone: (864) 877-3131  
Fax: (864) 877-0961

### **Greater Greenville Chamber of Commerce**

Mr. Ben Haskew  
President  
Greater Greenville Chamber of Commerce  
24 Cleveland St.  
Greenville, SC 29601  
Phone: (864) 242-1050

## **Local Chambers of Commerce, cont'd**

### **Hampton County Chamber of Commerce**

Ms. Jo Ann Lamprecht  
Administrative Assistant  
Hampton County Chamber of Commerce  
P.O. Box 122  
Hampton, SC 29924-0122  
Phone: (803) 943-3784  
Fax: (803)943-7538

### **Greater Hartsville Chamber of Commerce**

Sharman Poplava  
President  
Greater Hartsville  
Chamber of Commerce  
P.O. Box 578  
Hartsville, SC 29551-0578  
Phone: (843) 332-6401  
Fax: (843) 332-8017

### **Hilton Head Island/Bluffton Chamber**

Mr. William G. Miles  
President & CEO  
Hilton Head Island/Bluffton Chamber  
P.O. Box 5647  
Hilton Head Island, SC 29938-5647  
Phone: (843) 785-3673  
Fax: (843) 785-6859

### **Greater Irmo Chamber of Commerce**

Mr. Chuck Larsen  
President & CEO  
Greater Irmo Chamber of Commerce  
P.O. Box 1246  
Irmo, SC 29063-1246  
Phone: (803) 749-9355  
Fax: (803) 732-7986

### **Jasper County Chamber of Commerce**

Executive Director  
Jasper County Chamber of Commerce  
P.O. Box 1267  
Ridgeland, SC 29936-1267  
Phone: (843) 726-8126  
Fax: (843) 726-6290

### **Kershaw County Chamber of Commerce**

Mr. Walter Clark  
Executive Director  
Kershaw County Chamber of Commerce  
P.O. Box 605  
Camden, SC 29020-0605  
Phone: (803) 432-2525  
Fax: (803) 432-4181

### **Lake Wylie Chamber of Commerce**

Ms. Susan Bromfield  
President  
Lake Wylie Chamber of Commerce  
P.O. Box 5233  
Lake Wylie, SC 29710-5003  
Phone: (803) 831-2827  
Fax: (803) 831-2460

### **Laurens County Chamber of Commerce**

Mr. Marvin Moss  
President/CEO  
Laurens County Chamber of Commerce  
P.O. Box 248  
Laurens, SC 29360-0248  
Phone: (864) 833-2716  
Fax: (864) 833-6935

### **Greater Liberty Chamber of Commerce**

Mr. Ken Roper  
President  
Greater Liberty Chamber of Commerce  
P.O. Box 123  
Liberty, SC 29657-0123  
Phone: (864) 843-0004

### **Little River Chamber of Commerce**

Ms. Marilyn Germani  
Little River Chamber of Commerce  
P.O. Box 400  
Little River, SC 29566-0400  
Phone: (843) 249-6604  
Fax: (843) 249-9788

### **Loris Chamber of Commerce**

Ms. Karen Williams  
Loris Chamber of Commerce  
P.O. Box 356  
Loris, SC 29569-0356  
Phone: (843) 756-6030  
Fax: (843) 756-5661

## **Local Chambers of Commerce, cont'd**

### **Marion Chamber of Commerce**

Ms. Judy J. Johnson  
Executive Vice President  
Marion Chamber of Commerce  
P.O. Box 35  
Marion, SC 29571-0035  
Phone: (843) 423-3561

### **Mauldin Area Chamber of Commerce**

Ms. Pat Pomeroy  
Executive Director  
Mauldin Area Chamber of Commerce  
P.O. Box 881  
Mauldin, SC 29662-0881  
Phone: (864) 297-1323  
Fax: (864) 297-5645

### **McCormick County Chamber of Commerce**

Ms. Martha Hughes  
Office Manager  
McCormick County  
Chamber of Commerce  
P.O. Box 938  
McCormick, SC 29835-0938  
Phone: (864) 465-2835  
Fax: (864) 465-2382

### **Midland Valley Area Chamber**

Ms. Gloria B. Johnson  
Executive Director  
Midland Valley Area Chamber  
P.O. Box 310  
Langley, SC 29834-0310  
Phone: (803) 593-3030  
Fax: (803) 593-0085

### **Greater Mullins Chamber Of Commerce**

Ms. Patricia C. Garrett  
Executive Director  
Greater Mullins Chamber Of Commerce  
P.O. Box 595  
Mullins, SC 29574-0595  
Phone: (843) 464-6651  
Fax: (843) 464-6651

### **Myrtle Beach Area Chamber of Commerce**

Mr. Brad D. Dean  
President and CEO  
Myrtle Beach Area Chamber of Commerce  
P.O. Box 2115

Myrtle Beach, SC 29578-2115  
Phone: (843) 626-7444  
Fax: (843) 448-3007

### **N. Myrtle Beach Chamber of Commerce**

Ms. Phyllis Ford  
Executive Director  
N. Myrtle Beach Chamber of Commerce  
P.O. Box 349  
N Myrtle Beach, SC 29597-0349  
Phone: (843) 281-2662  
Fax: (843) 280-2930

### **Newberry County Chamber of Commerce**

Ms. Cheryl Starnes  
Executive Director  
Newberry County Chamber of Commerce  
P.O. Box 396  
Newberry, SC 29108-0396  
Phone: (803) 276-4274  
Fax: (803) 276-4373

### **Ninety Six Chamber of Commerce**

Ms. Brenda Long  
President  
Ninety Six Chamber of Commerce  
P.O. Box 8  
Ninety Six, SC 29666-0008  
Phone: (864) 543-2900  
Fax: (864) 543-4304

### **Orangeburg County Chamber**

Mr. David L. Coleman  
President  
Orangeburg County Chamber  
P.O. Box 328  
Orangeburg, SC 29116-0328  
Phone: (803) 534-6821  
Fax: (803) 531-9435

### **Pageland Chamber of Commerce**

Mr. Darron Kirkley  
Administrative Assistant  
Pageland Chamber of Commerce  
P.O. Box 56  
Pageland, SC 29728-0056  
Phone: (843) 672-6400  
Fax: (843) 672-6401

## **Local Chambers of Commerce, cont'd**

### **Greater Pickens**

#### **Chamber of Commerce**

Ms. Renee Watson  
Executive Director  
Greater Pickens Chamber of Commerce  
P.O. Box 153  
Pickens, SC 29671-0153  
Phone: (864) 878-3258  
Fax: (864) 878-5725

### **Saluda County**

#### **Chamber of Commerce**

Ms. Joan Perkins  
Director  
Saluda County Chamber of Commerce  
111 North Main St.  
Saluda, SC 29138-1348  
Phone: (864) 445-4100

### **Greater Seneca**

#### **Chamber of Commerce**

Ms. Christine McPhail  
Director of Administration & Tourism  
Greater Seneca Chamber of Commerce  
P.O. Box 855  
Seneca, SC 29679-0855  
Phone: (864) 882-2097  
Fax: (864) 882-2881

### **Simpsonville Area Chamber**

Ms. Deborah R. Hardwick  
Executive Director  
Simpsonville Area Chamber  
P.O. Box 605  
Simpsonville, SC 29681-0605  
Phone: (864) 963-3781  
Fax: (864) 228-0003

### **Spartanburg Area Chamber**

Mr. John S. Poole  
President & CEO  
Spartanburg Area Chamber  
P.O. Box 1636  
Spartanburg, SC 29304-1636  
Phone: (864) 594-5000  
Fax: (864) 594-5055

### **The Greater Summerville- Dorchester Chamber**

Ms. Debbie Miller  
President/CEO  
The Greater  
Summerville/Dorchester Chamber

402 N Main St  
Summerville, SC 29483-6440  
Phone: (843) 873-2931  
Fax: (843) 875-4464

### **Greater Sumter**

#### **Chamber of Commerce**

Mr. Grier Blackwelder  
President  
Greater Sumter Chamber of Commerce  
32 E Calhoun St  
Sumter, SC 29150-4371  
Phone: (803) 775-1231  
Fax: (803) 775-0915

### **Town of Kershaw Chamber**

Ms. Sherie Russell  
Secretary  
Town of Kershaw Chamber  
P.O. Box 441  
Kershaw, SC 29067-0441  
Phone: (803) 475-6085  
Fax: (803) 475-6087

### **Tri-County Regional Chamber of Chamber**

Ms. Marikay Harris  
Executive Director  
Tri-County Regional Chamber of Chamber  
5588 Memorial Blvd  
Saint George, SC 29477-2141  
Phone: (800)788-5646  
Fax: (800)788-5646

### **Union County Chamber of Commerce**

Mr. Torance Inman  
Director  
Union County Chamber of Commerce  
135 W Main St  
Union, SC 29379-2328  
Phone: (864) 427-9039  
Fax: (864) 427-9030

### **Walterboro-Colleton Chamber**

Mr. David M. Smalls  
President/CEO  
Walterboro-Colleton Chamber  
P.O. Box 426  
Walterboro, SC 29488-0027  
Phone: (843) 549-9595  
Fax: (843) 549-5775

## **Local Chambers of Commerce, cont'd**

### **West Metro Chamber of Commerce**

Mr. Gregg Pinner  
Executive Director  
West Metro Chamber of Commerce  
1006 12th St  
Cayce, SC 29033-3303  
Phone: (803) 794-6504  
Fax: (803) 794-6505

### **Westminster Chamber of Commerce**

Ms. Jennifer Adams  
Chamber Administrator  
Westminster Chamber of Commerce  
P.O. Box 155  
Westminster, SC 29693-0155  
Phone: (864) 647-5316

### **Williamsburg HomeTown Chamber**

Ms. Stephanie B. Evans  
Executive Director  
Williamsburg HomeTown Chamber  
P.O. Box 696  
Kingstree, SC 29556-0696  
Phone: (843) 355-6431  
Fax: (843) 355-3343

### **York County Regional Chamber**

Mr. Rob Youngblood  
President  
York County Regional Chamber  
P.O. Box 590  
Rock Hill, SC 29731-6590  
Phone: (803) 324-7500

## **Statewide Chambers of Commerce**

### **South Carolina Chamber of Commerce**

Mr. S. Hunter Howard, Jr.  
President & CEO  
South Carolina Chamber of Commerce  
1201 Main Street, Suite 1700  
Columbia, SC 29201  
Phone: (803)799-4601  
Fax: 803)779-6043  
Toll Free: (800)799-4601  
Web: [www.scchamber.net](http://www.scchamber.net)

### **South Carolina Small Business Chamber**

Mr. Frank Knapp, Jr.  
President & CEO  
South Carolina Small Business Chamber  
1717 Gervais Street  
Columbia, SC 29201  
Phone: (803) 252-5733  
Fax: (803) 799-0678  
Web: [www.scsbc.org](http://www.scsbc.org)

## Councils of Governments (COGs)

There are ten COGs in South Carolina, each representing a multi-county planning district. Each of the state's 46 counties falls within a COG region. COGs perform a host of services that positively affect the quality of life and economic development. COG programs and activities include: local and regional planning, community development, workforce development, economic development and business loans.

### **Appalachian Council of Governments**

(Anderson, Oconee, Greenville, Spartanburg, Pickens, Cherokee)  
Mr. Robert M. Strother  
Executive Director  
Appalachian Council of Governments  
P.O. Drawer 6668  
Greenville, SC 29606  
Phone: (864) 242-9733

### **Upper Savannah Council of Governments**

(Abbeville, Laurens, Greenwood, McCormick, Saluda, Edgefield)  
Ms. Patricia Edmonds  
Executive Director  
Upper Savannah Council of Governments  
P.O. Box 1366  
Greenwood, SC 29648  
Phone: (864) 941-941-8050

### **Catawba Regional Council of Governments**

(York, Union, Chester, Lancaster)  
Mr. Harold S. Shapiro  
Executive Director  
Catawba Regional Council of Governments  
P.O. Box 450  
Rock Hill, SC 29731  
Phone: (803) 327-9041

### **Central Midlands Council of Governments**

(Lexington, Richland, Newberry, Fairfield)  
Mr. Norman Whitaker  
Executive Director  
Central Midlands Council of Governments  
236 Stoneridge Dr.  
Columbia, SC 29210  
Phone: (803) 376-5390

### **Lower Savannah Council of Governments**

(Aiken, Barnwell, Allendale, Bamberg, Orangeburg, Calhoun)  
Mr. Wayne Rogers  
Executive Director  
Lower Savannah Council of Governments  
P.O. Box 850  
Aiken, SC 29802  
Phone: (803) 649-7981

### **Santee-Lynches Council of Governments**

(Sumter, Clarendon, Kershaw, Lee)  
Mr. Jim Darby  
Executive Director  
Santee-Lynches Council of Governments  
P.O. Box 1837  
Sumter, SC 29150  
Phone: (803) 775-7381

### **Pee Dee Regional Council of Governments**

(Chesterfield, Marlboro, Dillon, Florence, Marion, Darlington)  
Mr. Johnny Brown  
Executive Director  
Pee Dee Regional Council of Governments  
P.O. Box 5719  
Florence, SC 29502  
Phone: (843) 669-3138

### **Berkeley-Charleston-Dorchester Council of Governments**

(Berkeley, Charleston, Dorchester)  
Mr. Ron Mitchum  
Executive Director  
Berkeley-Charleston-Dorchester Council of Governments  
5290 Rivers Avenue - Suite 400  
North Charleston, SC 29418-6357  
Phone: (843) 529-0400

**Councils of Governments, cont'd.**

**Low Country Council of Governments**

(Colleton, Hampton, Jasper, Beaufort)  
Mr. Chris Bickley  
Executive Director  
Low Country Council of Governments  
P.O. Box 98  
Yemassee, SC 29945  
Phone: (843) 726-5536

**Waccamaw Regional Council of Governments**

(Williamsburg, Horry, Georgetown)  
Mr. David M. Essex  
Executive Director  
Waccamaw Regional Council of Governments  
1230 Highmarket St.  
Georgetown, SC 29440  
Phone: (843) 546-8502

## Economic Development Alliances

There are several Economic Development Alliances within South Carolina. These Alliances service a particular region of the state combining resources to ensure growth. All are willing to assist companies relocating to, or expanding in South Carolina.

### **Aiken Edgefield Economic Development Partnership**

(Aiken & Edgefield)  
Mr. Fred E. Humes  
Director  
Aiken Edgefield Economic  
Development Partnership  
P.O. Box 1708  
Aiken, SC 29802  
Phone: (803) 648-3300  
Fax: (803) 641-3369  
Email: fhumes@edpsc.org

### **Southern Carolina Alliance**

(Allendale, Bamberg, Hampton & Barnwell)  
Mr. Danny R. Black  
President  
Southern Carolina Alliance  
1321 Technology Dr.  
Barnwell, SC 29812  
Phone: (803) 541-0023  
Fax: (803) 541-3322  
Email: dblack@barnwellsc.com

### **Central South Carolina Alliance**

(Newberry, Lexington, Kershaw, Fairfield,  
Calhoun, Richland, Orangeburg, Lee &  
Sumter)  
Mr. G. Michael Briggs  
Executive Director  
Central South Carolina Alliance  
P.O. Box 1360  
Columbia, SC 29202  
Phone: (803) 733-1144  
Fax: (803) 733-1125  
Email: mbriggs@centralsc.org

### **Upstate Alliance**

(Abbeville, Anderson, Cherokee, Greenville,  
Greenwood, Laurens, Oconee, Pickens,  
Spartanburg & Union)  
Mr. Hal Johnson  
President and CEO  
Upstate Alliance  
P.O. Box 277  
Pickens, SC 29671  
Phone: (864) 878-6326

Fax: (864) 283-1066  
Email: charles.dalton@blueridge.coop

### **Charleston Regional Development Alliance**

(Charleston, Dorchester & Berkeley)  
Mr. David T. Ginn  
Director, Economic Development  
Charleston Regional Development Alliance  
5300 International Blvd. Suite 103A  
N. Charleston, SC 29418  
Phone: (843) 767-9300  
Fax: (843) 760-4535  
Email: dginn@crda.org

### **The North Eastern Strategic Alliance**

(Horry, Marion, Williamsburg, Dillon  
Marlboro, Georgetown, Florence,  
Darlington, Clarendon, & Chesterfield)  
Mr. Ron Chatham  
Executive Director  
The North Eastern Strategic Alliance  
P.O. Box 100457  
Florence, SC 29501-0547  
Phone: (843) 661-4669  
Fax: (843) 661-1366  
Email: rchatham@coastal.edu

### **Eastern South Carolina Alliance**

(Darlington, Dillon Florence, Marion,  
Marlboro, Chesterfield & Williamsburg)  
Ms. Linda Boone-Smith  
Director of Marketing  
Eastern South Carolina Alliance  
P.O. Box 1568  
Florence, SC 29503  
Phone: (843) 679-0628  
Fax: (843) 679-0668  
Email: linda.boone@easternsc.com

## **Economic Development Alliances, cont'd.**

### **Charlotte Regional Partnership**

*Chester, Chesterfield, Lancaster, York*

Mr. Michael Almond

President & CEO

Charlotte Regional Partnership

1001 Morehead Square Drive

Suite 200

Charlotte, NC 28203

Phone: 704-347-8942 or 800-554-4373

Fax: 704-347-8981

Email: [malmond@charlotteusa.com](mailto:malmond@charlotteusa.com)

## Local Economic Developers

Local Economic Development professionals are employed by South Carolina counties to provide assistance for business. They work to promote and ensure the economic growth of their community and are available to assist any business.

### Abbeville

Vacant  
Executive Director  
Abbeville County Development Board  
P.O. Box 533  
Abbeville, SC 29620  
Phone: (864) 366-2181  
Fax: (864) 366-9266  
Email: ACDB@WCTel.net

Phone: (803) 245-4375  
Fax: (803) 245-3027  
Email: bobc@barnwellsc.com

### Aiken

Fred E. Humes  
Director  
Aiken-Edgefield Economic Development Partnership  
P.O. Box 1708  
Aiken, SC 29802  
Phone: (803) 648-3300  
Fax: (803) 641-3369  
Email: fhumes@edpsc.org

### Barnwell

Marshall L. Martin, Jr.  
Executive Director  
Barnwell County Economic Development  
Commission  
P.O. Box 898  
Barnwell, SC 29812  
Phone: (803) 259-1263  
Fax: (803) 259-0030  
Email: bcedc@barnwellsc.com

### Allendale

Bill Robinson  
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# Internet Resources

South Carolina

## Internet Resources

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### **Bizexperts.org**

Sponsored by the Small Business Development Center, this site provides answers to many general business questions. Discussion boards allow business owners the opportunity to exchange ideas and discuss issues.

Web: [www.bizexperts.org](http://www.bizexperts.org)

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### **Central Contractor Registration**

The Central Contractor Registration (CCR) is the primary vendor database for the U.S. Federal Government. The CCR collects, validates, stores and disseminates data in support of agency acquisition missions. Both current and potential government vendors are required to register in CCR in order to do be awarded contracts by the government. Vendors are required to complete a one-time registration to provide basic information relevant to procurement and financial transactions. Vendors must update or renew their registration annually to maintain an active status.

Web: [www.ccr.gov](http://www.ccr.gov)

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### **Entreworld**

This website is the Kauffman Foundation's online resource guide for entrepreneurs. Contains information on starting and growing businesses. Site connects entrepreneurs with business experts.

Web: [www.entreworld.com](http://www.entreworld.com)

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### **Federal Procurement Data Center**

This website contains vast amounts of information pertaining to the Federal Procurement Process. Registration is required and some reports must be purchased.

Web: [www.fpds.gov](http://www.fpds.gov)

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### **Internal Revenue Service Information for Business**

This is the online tax resource center from the IRS, which provides information on many tax questions. Links are available to answer questions for businesses of all sizes.

Web: [www.irs.gov/businesses/index.html](http://www.irs.gov/businesses/index.html)

## **SC Department of Revenue Business One Stop**

Business One Stop (BOS) is a one-stop-shop for many of the business tax accounts you need including an employer withholding account, unemployment insurance, sales and use tax license, and ABL license renewal.

Web: [dorbos.sctax.org](http://dorbos.sctax.org)

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## **SCORE Online Learning Center**

SCORE's online learning center provides information on many business topics. Specific information is available for women and minority business owners and entrepreneurs. Also 60-second guides are available for quick tips on making your business successful.

Web: [www.score.org/learning\\_center.html](http://www.score.org/learning_center.html)

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## **South Carolina Business One Stop (SCBOS)**

South Carolina's one stop business resource center. Includes information on how to write a business plan, business registration, as well as where to go to get business questions answered.

Web: [www.myscgov.com](http://www.myscgov.com) → Click on Business → Click on SCBOS link

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## **South Carolina's Job Bank**

Employers may list job openings online and search electronic resumes through the S.C. Job Bank. The South Carolina Employment Security Commission will screen employers and applications.

Web: [www.jobsearch.org/SC](http://www.jobsearch.org/SC)

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## **South Carolina Minority Business Development Center**

This site is the homepage of the Minority Business Development Center that contains useful information for minority business owners. Financial information may be found in the Lending Library section. A calendar of seminars offered by the center is also available.

Web: [www.scmbdc.com](http://www.scmbdc.com)

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## **SCMinorityBusiness.net**

Sponsored by the South Carolina Chamber of Commerce, this site allows minority and women business owners to register for contracts with South Carolina companies. The site also contains useful links to information on minority and women owned business status.

Web: [www.scminoritybusiness.net](http://www.scminoritybusiness.net)

## **Small Business Administration-South Carolina Office**

This site is the homepage for SBA's South Carolina office. Provides an online calendar of training events as well as a start up kit for new businesses and information on SBA finance programs.

Web: [www.sba.gov/sc/](http://www.sba.gov/sc/)

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## **State of South Carolina Procurement Information Center**

This website is a one stop source for information pertaining to doing business with South Carolina State government. Information on current available bids and contracts, as well as online registration can be found on this site.

Web: [www.procurement.sc.gov](http://www.procurement.sc.gov)

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## **United States Patent and Trademark Office**

The Patent and Trademark Office maintains an extensive site that includes a database that enables online patent and trademark searches and filings. You may also find resources that help in the start-up and growth of a business.

Web: [www.uspto.gov](http://www.uspto.gov)



South Carolina

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